FROM A VISION TO A LEGACY

25 YEARS OF IMPACT

ANNUAL REPORT **2024**

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01

RAYA AT A GLANCE


Technology & Infrastructure


Retail & Distribution


Business Process Outsourcing


Fintech


Manufacturing


Logistics


Hospitality

INSTITUTIONAL EXCELLENCE

2005
Listed on the Egyptian Stock Exchange

+18k
Employees

04
Continents

07
Countries

25
Years in the Market

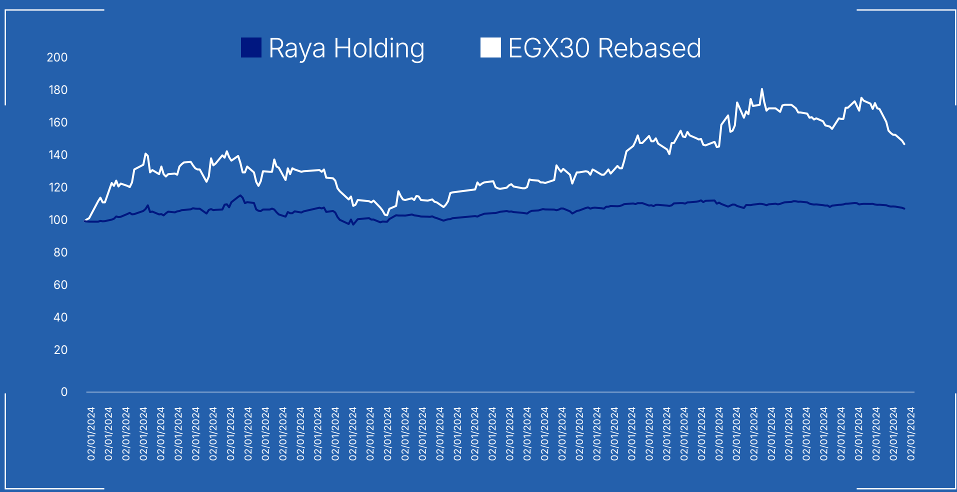
14.3%
Female board members

11
Portfolio Companies

40
Subsidiaries

FINANCIAL EXCELLENCE

Stock Performance in 2024



4,281 EGP MN

Number of shares

0.39 EGP MN

Earnings per share

45.1 EGP BN

Revenue

OUR BUSINESS MODEL ▶

Overview

Raya Holding is an investment company that operates through two main models: we have companies that we fully own and manage, and others where we invest financially but do not handle operations.

Our business model has evolved to keep up with changing markets and customer needs. We began by entering emerging industries, which helped us build a strong base for long-term growth. As the market matured, we shifted our strategy toward expanding in more established sectors with greater potential for scale.

A core part of our transformation is building portfolio companies into integrated platforms. These platforms bring together multiple businesses within the same industry to create stronger, more scalable entities. We focus on high-growth sectors and continuously refine our portfolio—divesting from some businesses and investing more heavily in those with stronger market potential.

This shift also includes a transformation in our management culture, with a focus on growing and scaling businesses to become leaders in their industries. These portfolio companies are designed with clear goals: to attract major investors or to prepare for entry into the public market, all while delivering sustainable growth and long-term value to our shareholders.

Raya's revenue drivers

These four portfolio companies function as holding structures across diverse verticals within their respective industries. Notably, Raya Customer Experience is publicly traded on the Egyptian Exchange (EGX), with Raya Holding retaining a 59.93% stake. Raya Holding also holds a 76.4% stake in Aman Holding, while the National Bank of Egypt (NBE) owns the remaining 23.6%. Raya Holding maintains nearly full ownership—approximately 100%—of both RIT and Trade & Distribution. Each of these portfolio companies has demonstrated expansion and growth.

Building on this foundation, Raya Holding also owns 7 other portfolio companies—developing businesses poised to significantly enhance profitability. These include Raya Auto, Raya Smart Buildings, Raya FMCG, Raya Restaurants, Raya Foods, Raya Electric, and Ostool. Ostool, in particular, benefits from the support of strategic minority shareholders who contribute to its growth and development.

Value Creation

Raya Holding's business model delivers distinct value to investors by offering exposure to sectors and companies that are typically inaccessible through traditional investment channels. Many of its portfolio companies are private and offer investment returns without the high entry thresholds and long lock-in periods common in private equity. Moreover, as a publicly listed entity on the EGX, Raya ensures full transparency in its operations, governance, and market resilience—providing shareholders with clear insights into its performance and adaptability.

Fostering Partnerships for Growth

A core element of Raya Holding's mission is the active pursuit of strategic partnerships and alliances to drive the growth of its portfolio companies. These collaborations span both private sector organizations and public institutions, underscoring Raya's commitment to inclusive sectoral advancement. The company also works closely with regulatory bodies to address legislative obstacles affecting key industries, reinforcing its role in promoting a business-friendly environment.

In addition to conventional partnerships, Raya Holding fosters innovation by engaging with start-ups and entrepreneurs through Raya FutureTECH. A flagship initiative in this effort is the Future-Tech Accelerator Program, a dynamic platform that connects Raya's portfolio companies with selected start-ups. Through this program, start-ups gain direct access to Raya's expertise, resources and extensive business network. In addition to strategic mentorship and guidance, the program supports proof-of-concept development and creates opportunities for commercial partnerships. This program is designed to strengthen product and service offerings while promoting agility and forward-looking innovation throughout Raya's broader business ecosystem. By fostering collaborations with startups, Raya FutureTECH strengthens Raya's ecosystem while empowering innovation entrepreneurs to scale their business and drive impact.

Our Investments

Raya Holding manages a diverse portfolio across 11 dynamic business sectors: information technology, business process outsourcing, contact center services, smart buildings, consumer electronics, food and beverage, logistics, fintech, home appliance manufacturing, modern vehicle assembly, and non-banking financial services. This diversified presence highlights the company's flexibility and strength in adapting to shifting market conditions.

This strategic diversification positions Raya Holding as a multifaceted organization, driving innovation and sustainable growth across a wide spectrum of industries in response to ever-evolving market trends.

For an in-depth overview of each of Raya Holding's investments, please refer to page 37 of this report, where detailed information is provided on the company's diverse business activities.

RAYA IT
Raya Information Technology

RAYA AUTO
Raya Auto

RAYA SB
Raya Smart Buildings

RAYA TRADE
Raya Trade

RAYA FOODS
Raya Foods

RAYA RESTAURANTS
Raya Restaurants

أمان وإنجاز
Aman Holding

RAYA ELECTRIC
Raya Electric

اسطول OSTOOL
Ostool

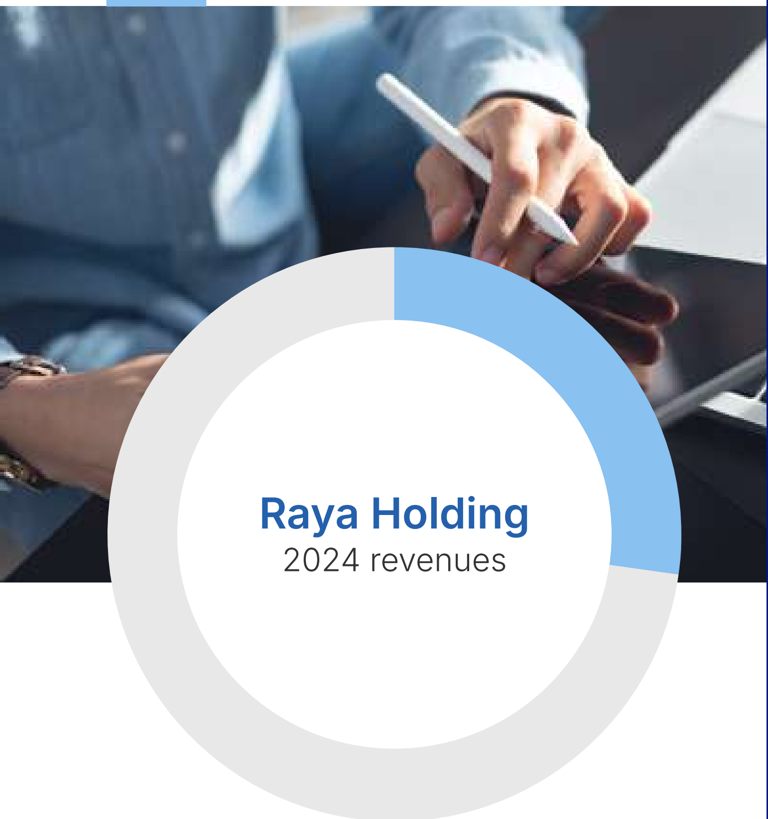
RAYA CX
Raya Customer Experience

RAYA FMCG
Raya FMCG

WHERE WE OPERATE

Geographic Footprint

Raya Holding maintains a diversified geographic footprint, operating in Egypt, Nigeria, Tanzania, Saudi Arabia (KSA), UAE, Bahrain, and Poland through its portfolio companies. The strategic presence in these regions is driven by market opportunities and the unique value proposition that each company can offer within its respective market.



27.4%
Foreign Currency

72.6%
Local Currency

Expansion Initiatives

Raya Holding's expansion strategy is centered not only on strengthening its existing footprint but also on enriching the product and service offerings of its portfolio companies in international markets. This forward-looking approach is designed to reinforce and grow revenue streams originating from these regions.

The company is strategically positioned to pursue entry into new markets that align with its broader growth ambitions. Raya continually monitors emerging opportunities and evaluates viable entry points to broaden its geographic presence. Each expansion initiative is guided by a thorough assessment of market conditions and value potential, ensuring that the company adopts a deliberate and strategically sound approach to international growth.

Revenue Distribution

In 2024, 27.4% of Raya Holding's revenue was foreign currency denominated, reflecting international operations' substantial contribution, as well as continued export expansion efforts. This stands as a testament to Raya's ability to successfully tap into new markets and leverage the capabilities of its portfolio companies to capture revenue abroad.

Forward-Looking Strategy

Looking ahead, Raya Holding has set an ambitious objective to double its foreign currency revenue contribution over the next five years. This goal underscores the company's strong belief in the growth prospects of its international ventures.

Reaching this target will require a focused strategy that includes empowering Egypt-based companies to expand beyond local borders, while simultaneously reinforcing the global presence of its current portfolio companies.

02

2024 FINANCIAL HIGHLIGHTS

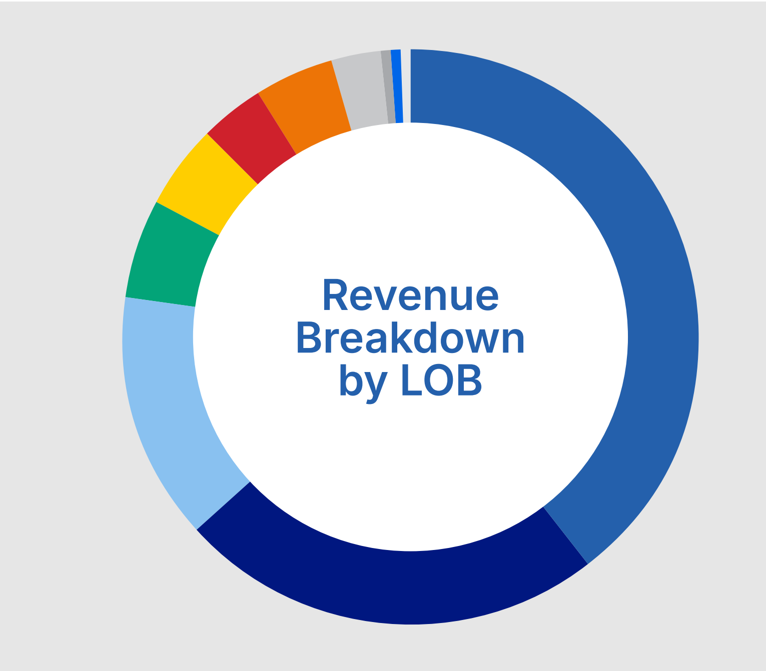
2024 FINANCIAL HIGHLIGHTS ▶

Financial Results Summary

Consolidated Figures - EGP mn	2022	2023	2024
Revenue	20,413	31,295	45,119
Operating Profit	1,248	2,235	3,767
EBITDA	1,860	3,202	4,856
Net Profit after Minority	347	441	1,689
Number of Shares	2,144	2,144	4,281
Earnings per Share	0.16	0.21	0.39
Cash flow from Operations	935	2,715	3,119
Total Dividends per Share	0.06	0.035	-

Factors Influencing Revenue Growth

Raya Holding's impressive 44.2% year-over-year revenue growth in 2024 is attributed to substantial top-line expansion across its key business units. This strong performance was primarily supported by a rise in foreign currency turnover, which reached 27.4%, and the company's strategic expansion into export markets. Raya Trade was the leading contributor to revenue, accounting for 40.3% of consolidated revenues. It was followed by the Raya IT at 24.0%, with Aman Holding and RCX contributing 14.2% and 5.6%, respectively.



Raya Trade	40.3%
Raya IT	24.0%
Aman Holding	14.2%
Raya CX	5.6%
Ostool	4.5%
Raya FMCG	4.8%
Raya Foods	3.6%
Raya Auto	3.0%
Raya Smart Buildings	0.4%
Raya Electric	0.6%
Raya Restaurants	0.5%

Performance Strategies

Raya Holding has in place key strategies to bolster operating profit and EBITDA. These initiatives are pivotal in shaping the company's growth trajectory, focusing on:

Revenue Enhancement Strategies

- **Market Expansion:** Exploring opportunities for geographic expansion to reach new markets and customer segments.
- **Innovation and New Product Launches:** A commitment to staying at the forefront of innovation by introducing new products and services that align with evolving customer needs.
- **Pricing Optimization:** Crafting pricing strategies to maximize revenue while maintaining a competitive edge in the market.

Cost Optimization and Operational Efficiency

- Dedicated efforts to reduce operating costs through continuous process improvements and streamlined operations enhance cost management and boost overall profitability.

Changes in Cash Flow

Raya Holding has witnessed enhancements in operational efficiency and successful working capital management, resulting in increased cash flow from operations. Variations in capital expenditure levels play a pivotal role in shaping adjusted free cash flow, thus influencing the overall financial dynamics of the company. The adept management of interest payments and strategic debt reduction practices significantly impact cash flow, reflecting the financial discipline ingrained in Raya Holding's operational strategies.

Influences on Earnings Per Share (EPS)

In addition to the operational excellence of all businesses leading to a noticeable improvement of key financial metrics, several strategic decisions and economic factors also impacted Raya's profitability in 2024.

Currency Devaluation Impact

A key growth factor for the sharp increase in profitability was the positive impact of currency devaluation on margins for export-driven units, particularly within Raya Foods.

Strategic Partnership for Data Center

In December 2024, Raya Holding announced a strategic partnership with Africa50, securing a USD 15 million investment to develop a Tier III data center in Egypt, aiming to bolster the nation's digital infrastructure.

Expansion in Saudi Market

In a significant regional move, Aman Holding entered into a joint venture with Jarir Bookstore and Al-Manea to establish a specialized consumer finance company in Saudi Arabia. This aligns with Raya's broader strategy to expand its regional footprint.

Managing and Optimizing Net Debt Position

Debt Reduction Strategies

Raya Holding employs a multifaceted approach to efficiently manage its net debt, focusing on bolstering profitability and optimizing inventory management. Additionally, the company utilizes securitization to unlock asset value and involves minority stakeholders through strategic investments, further strengthening its financial position and accelerating debt reduction efforts.

Debt Structure Optimization

An integral part of net debt optimization involves meticulous working capital management. This includes optimizing cash flow, monitoring inventory levels, managing accounts receivable and payable, and fostering positive supplier relationships to ensure the company maintains adequate liquidity.

Balancing Debt-to-Equity Ratio

Raya Holding strategically manages its financial leverage by maintaining a balanced debt-to-equity ratio. This approach involves determining the optimal mix of debt and equity, effectively managing financial risk, and maximizing returns to achieve a balanced and sustainable capital structure.

Dividend Policy

Raya's Board plays a pivotal role in the determination of dividends. They take into account multiple factors including profitability, expansion plans, capital expenditure requirements, and the prevailing economic conditions. This approach ensures that the process is in alignment with the Company's overall strategic objectives, financial well-being, and the maximization of shareholder returns through earnings and reinvestment.

Operational Key Performance Indicators

Consolidated Figures - EGP mn	2022	2023	2024
Revenue YoY Growth	21.1%	53.3%	44.2%
GPM	20.0%	20.4%	20.9%
OPM	6.1%	7.1%	8.3%
EBITDA Margin	9.1%	10.2%	10.8%
NPM	1.7%	1.4%	3.7%
Current Ratio	1.06	1.05	1.11
Quick Ratio	0.92	0.92	0.96
Receivables Turnover	1.62x	1.98x	1.98x
Days Sales Outstanding	225.7	184.3	195.2
Inventory Turnover	7.4x	8.72x	8.06x
Days of Inventory on Hand	49.3	41.9	45.3
Payables Turnover	2.11x	2.37x	1.87x
Days Payable on Hand	173.0	154.0	195.4
Cash Conversion Cycle	102.1	72.3	45.0
ROA	1.7%	1.6%	4.3%
ROE	20.5%	21.3%	45.2%
Debt/Equity	5.76	6.06	3.63
Debt-to-Capital	0.85	0.86	0.78

Changes in Cash Flow

Throughout 2024, Raya Holding navigated a shifting business environment, tackling operational challenges while capitalizing on emerging opportunities.

Challenges

01 Macroeconomic Headwinds

The year was marked by currency devaluation, high inflation, and rising interest rates, which elevated input costs and impacted consumer affordability.

02 Supply Chain & Imports

Persistent supply chain disruptions and import restrictions disrupted inventory flows and planning cycles for several business lines.

03 Shifting Consumer Behavior

Changes in consumer spending habits and tighter credit constraints weighed on discretionary spending, particularly in the consumer electronics sector.

04 Regulatory Complexity

New public sector procurement directives and regulatory tightening in the non-banking financial services (NBFS) sector added layers of complexity to operations.

Opportunities

01 Digital Transformation

A key enabler for future growth, the integration of AI-powered technologies is enhancing operational efficiencies and service standards across all sectors.

02 Export Growth

A strategic focus on expanding into export markets has strengthened the group's presence in high-growth sectors and increased foreign currency revenues.

03 Strategic Partnerships

Key collaborations, such as the data center project with Africa50 and the consumer finance venture in Saudi Arabia, are unlocking new avenues for regional growth.

04 Commitment to Sustainability

The company advanced its five-year strategy to integrate ESG considerations into its operations, focusing on responsible growth and financial inclusion, earning recognition as a Top Employer for 2025 in Egypt.

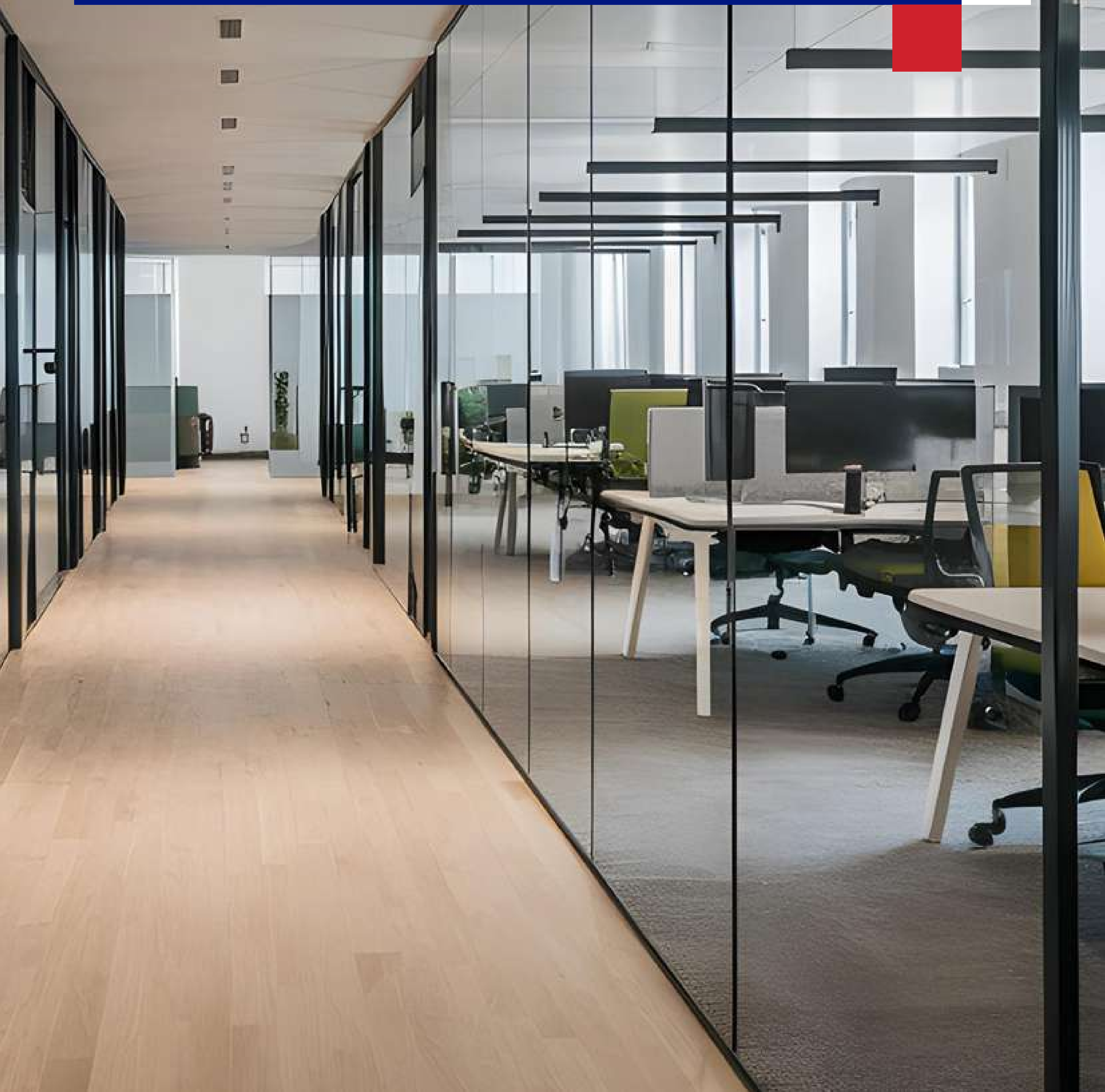
Operational Investments and Efficiency Improvements

Raya Holding's commitment to operational excellence resulted in strategic investments and efficiency enhancements in 2024:

- **Technology Investments:** Deployed AI-powered technologies across the group, including AI-driven credit and collection engines at Aman Holding and advanced speech analytics at Raya CX to improve service and efficiency.
- **Automation:** Advanced automation through upgraded platforms, such as the new Android-based POS system for merchants, to streamline services and support operational scale.
- **Employee Training:** Continued investment in people through workforce development and fostering a culture of innovation to empower long-term resilience and adaptability. This commitment was recognized with the Top Employer for 2025 award in Egypt.
- **Process Optimization:** Initiated major efficiency programs, such as a fleet overhaul for Ostool to improve engine performance and reduce downtime, incorporating advanced GPS tracking and monitoring systems.

03

MESSAGES FROM THE CHAIRMAN AND CEO



MESSAGE FROM THE CHAIRMAN ▶

Medhat Khalil
Founder & Chairman
Raya Holding for Financial Investments

Fellow Shareholders,

As we celebrate Raya's 25th anniversary, I find myself reflecting on where this journey truly began, not as the Raya Holding you know today, but as an idea, a belief, and a conviction that Egypt could build companies rooted in innovation, technology, credibility, and global ambition.

Twenty-five years ago, the foundation of Raya was formed by merging seven IT companies, each driven by entrepreneurial spirit and a passion for technology. The idea was simple yet bold: instead of competing separately, we believed we would create far greater value through unity, shared expertise, and scale. This belief became the core of Raya.

The name "Raya" was chosen to represent leadership, prominence, and a guiding force, as "Raya" in Arabic means "flag." It symbolizes a unified identity that stands above fragmentation and leads a new, modern face of Egyptian business.

When we began, I had a strong vision for scale and impact, but I did not expect Raya to evolve into a company of this size and this level of diversification. I always believed in the potential, but what Raya has become today goes beyond what any of us could have predicted. Seeing Raya evolve from a technology-focused business into a flagship investment platform that touches millions of lives every day remains one of the proudest outcomes of my career.

Throughout our journey, there were defining moments, the decision to enter fintech long before the term existed in Egypt...

the expansion into customer experience outsourcing when the market was not yet ready... our early move into the EV sector... and even pioneering PET recycling at a time when sustainability was not yet a business priority. We also took bold steps in capital markets, listing both Raya Holding and later Raya Customer Experience on the EGX, and today, Raya Holding proudly sits within the EGX30. Seeing Raya evolve from a technology-focused business into a flagship investment platform that touches millions of lives every day remains one of the proudest outcomes of my career.

No journey of growth comes without bold decisions and calculated risks, and taking those risks is what shaped Raya's identity. Our ability to take initiative early, move fast, and believe in opportunity before it becomes obvious has been one of the defining strengths of our leadership approach. Every decision we made, whether disruptive, unconventional, or ahead of its time, contributed to building the Raya we know today.

What I am most proud of is not just the financial success, it is the people. The leaders who grew within this organization, and the CEOs who today independently lead each of our portfolio companies as standalone specialized businesses. The thousands of employees who built Raya with their own hands, intellect, and commitment. And the mark we have left—and continue to leave—not only on the Egyptian business landscape, but across regional and global markets through our innovations, our operations, and the talent we nurture.

As Raya enters its next 25 years, the company stands stronger than ever, with a renewed identity as a powerful investment firm supported by global partnerships, international expansion, and a proven track record that builds confidence among investors, governments, and markets. Today, Raya operates across 4 continents and 7 countries, with a portfolio of 11 portfolio companies and 40 underlying subsidiaries and entities, powered by more than 20,000 professionals. Together, we serve and impact the lives of over 3 million individuals every single day through our products and services.

The next 25 years will build on the strength, legacy, and foundation of the past 25. We are proud of every milestone we achieved, every company we built, every market we entered, and every mark we left. And as we look forward, we move with the same spirit, courage, and belief that shaped Raya from day one, scaling our impact, expanding our presence, and creating even greater value for the generations to come.

Here's to new marks, new chapters, and new horizons.

MESSAGE FROM THE GROUP CEO

Ahmed Khalil
Group CEO, Raya Holding

A key highlight of 2024 was our success in attracting world-class co-investors.

Fellow Shareholders,

The year 2024 marked a momentous milestone in Raya Holding's journey - our 25th anniversary. As we celebrate this silver jubilee, we not only honor the legacy we've built but also look boldly toward the future. This year has been a clear testament to our ability to continue growing in challenging macroeconomic conditions, and our ability to scale and innovate across borders and industries.

Building upon the strong momentum of previous years, we have continued to achieve substantial growth across our diverse portfolio of companies. When I reflect on 2024, I am proud to say that it has been a remarkable year. On all fronts, financial, strategic, and operational, we delivered across all business segments, including tech, fintech, manufacturing, and retail. Our consolidated revenues reached EGP 45 billion, up 44% year-on-year (YoY), while our net profit before minority interests reached EGP 1.9 billion, representing a significant increase of 237% YoY. EBITDA came in at EGP 1.16 billion, a 17.3% YoY increase. The numbers reflect more than financial success, they demonstrate the resilience of our diversified portfolio, the strength of our leadership teams, and the value of the strategic partnerships we've built.

Co-Investments and Strategic Partnerships

One of the defining themes of 2024 has been our success in attracting world-class co-investors to partner with us in several of our high-growth portfolio companies. These partnerships are not just financial milestones, they reflect deep strategic alignment and investor confidence in our vision, governance, and execution capabilities. The partnerships also provides us with the resources and expertise that we need to accelerate our growth trajectory and further consolidate our market leadership positions.

We proudly welcomed **Helios Investment Partners** as a strategic investor in **Raya Foods,** through a US$40 million deal for a 49% stake in the company. This partnership with one of Africa's leading private equity players strengthens our ability to expand our food exports, particularly our leadership in frozen strawberries and other value-added products. With the launch of our second Egyptian factory focused on freeze-dried fruits and vegetables, Raya Foods is on track to become Egypt's largest exporter in this category, enhancing foreign currency inflows and value-added processing capacity.

We partnered with African infrastructure investor, **Africa50,** on a new investment in **Raya Data Center,** which is part of our portfolio company **Raya IT**. The US$15 million co-investment, complemented by an additional US$10 million from Raya IT will support the construction of a new Tier III data center in Egypt, an essential step in advancing Egypt's digital infrastructure and asserting our leadership in the region's growing tech landscape.

We welcome our new co-investors and look forward to working with them to build even stronger businesses in the years to come. These partnerships are proof that in a shifting global investment environment, where sustainability and cash flow resilience outweigh speculative growth, Raya stands as a beacon of stability and innovation.

Regional Expansion and Diversification

Our commitment to international expansion remains a core pillar of our growth strategy. We recognize the immense opportunities presented by global markets and we continue to strengthen our presence across regions where our portfolio companies can scale, innovate, and lead. And, we are actively focused on increasing our foreign currency revenue and solidifying our presence in key markets across the region and beyond. In 2024, 30% of our revenue was generated in foreign currency, demonstrating the ongoing success of our internationalization efforts.

Saudi Arabia remains a core focus of our regional growth. This year, we continued to strengthen our strategy in the Kingdom through deeper collaboration with leading Saudi partners. Our partnership with Jarir Bookstore and Al-Manea reflects this direction, where together with our NBFI platform, Aman Holding, we are working toward securing the required licensing to establish and operate a consumer finance

Our commitment to international expansion remains a core pillar of our growth strategy.

company in the Saudi market. This expanded consortium will leverage the combined strengths of all partners to offer innovative financial solutions and services to consumers in the Kingdom, further expanding our footprint in the fintech sector.

Similarly, in IT services, we are in advanced discussions to establish a joint venture in Saudi Arabia that leverages **Raya IT's** proven capabilities and track record.

In Nigeria, our electronics distribution business under **Raya Trade** expanded into small domestic appliances, with Easy, our digital distribution platform which allows us to reach smaller retailers across the country. This model has achieved good traction and represents our scalable go-to-market strategy in Africa.

Raya Customer Experience (RCX), our business process outsourcing and contact center outsourcing company, a business that has been built on the concept of revenue and geographic diversification, continues to expand across the GCC with the launch of a new site in Dammam, Saudi Arabia. The business has also made significant headway in Europe with new operations in the UK and Poland. We also continued to operate our call centers in the UAE and Saudi Arabia, emphasizing our multi-market delivery capabilities.

Financial Performance Across the Portfolio

Our **"Big Four"** portfolio companies all delivered stellar performances:

- **Raya Trade,** our retail and distribution arm, remained the top contributor to our revenue in 2024, generating EGP 20.3 billion — or around 45% of the total — up 33% YoY. We expanded our retail footprint in Egypt, including a new flagship store in Aswan—supporting access and financial inclusion through bundled consumer finance offerings.
- **Raya IT** had a breakthrough year with EGP 11 billion in revenue, or 24% of total revenues, marking a 57% YoY increase. One of the year's highlights for Raya IT was winning the Telecom Egypt RDH 2 data center project—a US$88 million contract that showcases our ability to deliver complex infrastructure at scale.

- **Aman Holding,** our Fintech platform, continues to grow in relevance, playing a central role in our Saudi expansion and in supporting underserved customer segments in Egypt. Aman accounted for 14% of revenues, with EGP 6.4 bn for the year, up 41% YoY, supported by higher demand for SME lending and e-payment solutions.
- **Raya Customer Experience (RCX),** achieved a 29.6% YoY growth in revenue, reaching EGP 2,521.5 million. Net profit recorded EGP 339.9 million, compared to EGP 159.7 million in FY23, an impressive growth of 112.8%. The company welcomed a new CEO, Alaa El-Keshin, who is continuing to expand RCX's digital capabilities as we enter a new era of AI.

Our challenger companies have also outperformed throughout the year. **Raya Auto** became the exclusive partner of XPENG (a leading Chinese EV manufacturer) in Egypt. XPENG has thus far introduced 3 EV models to the Egyptian market and Raya Auto is now the only EV importer in the country to offer service guarantees and after sales services through dedicated service centers. The company continues to report impressive growth figures recording +72% YoY growth in 2024.

Our portfolio company, **Raya Electric** signed a strategic manufacturing agreement with LG to produce LG branded air conditioners and is now expanding into small domestic appliances through a partnership with DeLonghi.

Evolving into an Investment Company

As we turn the page on 25 years, we are not the same company we were at the start of our journey. We have evolved from a classic conglomerate into a flagship investment company. This evolution is not just about structure, it is about mindset.

We have exited companies like Bariq, Rameda, and Raya Telecom, as well as our holdings in Egyptian fintech pioneers, Fawry and e-finance. Our DNA includes not only operating and scaling businesses but also knowing when to partner, divest, and reinvest. We have a clear exit mentality and this is what sets us apart.

What makes investors choose Raya? First and foremost, it's our people. The credibility and capability of our executive teams are key reasons global investors trust us. Second, we manage cash flow-positive businesses with sustainable competitive advantages. In the past six years, we've delivered a compound annual growth rate of 40% in revenue and 50% in net profit. That track record speaks for itself.

Today, I'm very proud to say that Raya directly or indirectly touches the lives of over 3 million people every day, from the technology that powers 60% of Egypt's ATMs, to the call centers that support nearly every major Egyptian bank, to the products we distribute and manufacture under trusted global brands.

Embracing Technology and Sustainability

The rapid rise of Artificial Intelligence has already started to shape our operations. In 2024, we ran internal workshops to explore AI's potential across departments. One outcome: an AI tool developed in-house to predict attrition among loan officers and collectors for our portfolio company Aman. While we see AI as a potential threat to traditional job structures, we believe it is a powerful enabler of efficiency, scale, and insight. Egypt has a unique opportunity to lead in this space by nurturing local tech talent.

On the sustainability front we have developed a five-year strategy to integrate Environmental, Social, and Governance (ESG) considerations into our operations, focusing on economic prosperity, supporting our people, and driving responsible growth. This includes initiatives such as promoting financial inclusion through Aman Group and fostering a diverse and inclusive workforce.

We have rolled out a five-year strategy to embed Environmental, Social, and Governance (ESG) principles into everything we do

In 2024, we continued to advance Raya's long-standing commitment to inclusion, accessibility, and education through initiatives that create lasting social value. Beyond the Unity Cup, an inclusive sports championship promoting participation among people with disabilities, we also partnered with Helm Academy through the SEED Program, empowering persons with disabilities with the skills and opportunities needed for workforce integration.

As part of our dedication to youth empowerment, we also provide full university scholarships to outstanding undergraduate students who demonstrate exceptional academic achievement, enabling them to access quality education and realize their potential.

We are also proud that Raya Holding has been awarded Egypt's Gender Equity Seal by the National Council for Women, in recognition of our efforts to promote equal opportunity and foster inclusive, enabling workplaces.

This milestone underscores our commitment to advancing the UN Women Empowerment Principles (WEPs) and to ensuring that diversity and equity remain at the heart of our corporate culture. These initiatives are aligned with our social philosophy and our belief that investment in education, talent, and equal access creates sustainable impact that extends far beyond our business results.

Beyond the operational and financial targets that we managed to hit this year, an achievement that I am most proud of is our recognition as 'Top Employer" for the second consequtive year thanks to our renewed focus on inclusion, especially gender diversity, and international best practices in human capital management. At Raya, we firmly believe that our people are our greatest asset, and we remain steadfast in our commitment to investing in their professional development, fostering a culture of innovation, collaboration, and meritocracy, and empowering them to achieve their full potential.

As we embark on our next chapter, we do so with renewed purpose. Raya is no longer just a name associated with electronics or call centers, it is a platform for investment, innovation, and impact.

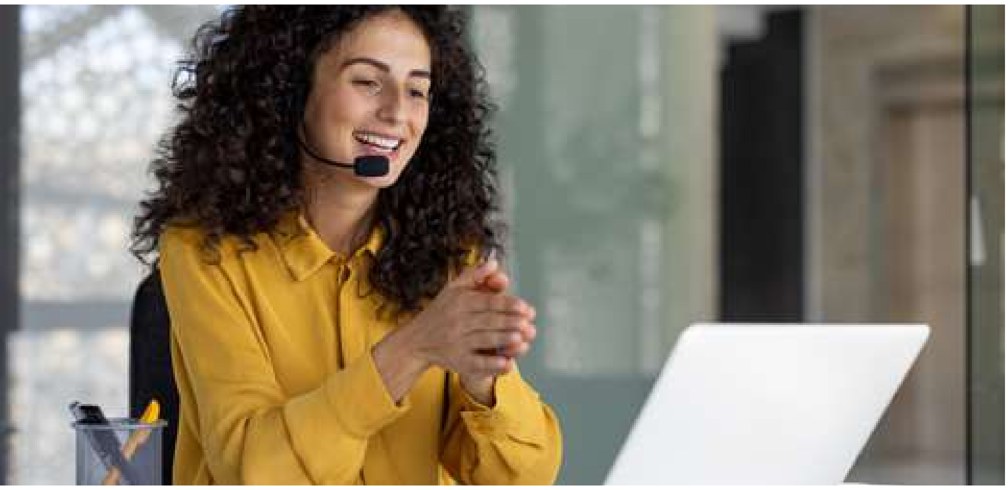
To all our employees, investors, partners, and communities: thank you for being part of this incredible journey. The next 25 years promise to be even more transformative.

Here's to marking more milestones together.

04

OUR PEOPLE

OUR PEOPLE ▶



18,916
Number of employees

35%
y-o-y decrease in employee attrition rate

Overview

Raya Holding's remarkable success over the past 25 years is a testament to the steadfast commitment and excellence of its dedicated employees. In appreciation of their invaluable contributions, the company is committed to cultivating a supportive workplace that reflects its core values and harnesses the unique strengths of every team member.

26.3%
Female employees

21
Women in management and leadership roles

Award-Winning Employer

For three consecutive years, Raya Holding has proudly earned the prestigious Top Employer certification; a globally recognized benchmark for excellence in HR practices. This achievement reflects Raya's unwavering commitment to fostering a positive, inclusive, and growth-oriented work environment. Through a rigorous evaluation process covering areas such as talent development, wellbeing, diversity, and sustainability, Raya has proven its dedication to delivering exceptional employee experience and upholding world-class people standards. This recognition not only enhances our employer brand but also affirms our position as a competitive force on the global stage.

EVP Learning and Progression

Raya's dedication to employee growth is reflected in its strong focus on learning, development, and career progression being core pillars of its Employee Value Proposition. Programs like Talent Catalyst exemplify this commitment, leveraging global best practices to identify and nurture internal talent. Complemented by diverse learning interventions such as coaching, mentorship, and the Oracle Learning Management System integrated with LinkedIn Learning, Raya empowers its people with the tools they need to thrive. These initiatives reinforce a culture of continuous development and wellbeing, setting Raya apart as an employer of choice.

Innovation

Raya Holding actively fosters a culture of innovation by empowering employees to think like intrapreneurs, encouraging them to challenge the status quo and contribute fresh ideas that drive progress. This spirit of innovation is embedded in the company's recognition programs, such as Raya's Values Program, which celebrates employees who demonstrate initiative and creativity.

Additionally, the Performance Management System (PMS) rewards those who exceed expectations through innovative contributions. Many employees also have KPIs tied to revamps and initiative-driven projects, reinforcing the importance of continuous improvement.

A prime example of innovation in action is Raya's digital transformation journey, which includes the implementation of Oracle HCM—a comprehensive HR information system designed to enhance the employee experience and streamline processes across the entire lifecycle. These efforts not only recognize innovation but also translate it into tangible business growth and operational efficiency.

Mental Health & Wellbeing

Raya Holding is committed to supporting the mental health and overall wellbeing of its employees through a wide range of initiatives and resources. Initiatives such as Wellbeing Month, yoga and group workout sessions, summer activations, and stress management workshops promote physical and emotional balance. Employees also benefit from financial wellbeing awareness and exclusive discounts at clinics, gyms, and mental health professionals.

Raya fosters a supportive culture through its open-door policy and Speak Up program, ensuring every voice is heard. In response to the challenges of remote work, the company equipped managers with tools to lead virtual teams effectively, introduced wellbeing KPIs, and encouraged regular team check-ins. According to the latest ECHO survey, 69% of employees reported satisfaction with wellbeing efforts, with flexibility and emotional support identified as key areas for continued focus.

Embracing Diversity and Inclusion

Raya Holding continues to champion diversity, equity, and inclusion as a strategic priority, embedding these values across all levels of the organization. A key focus is increasing female representation in senior leadership roles, particularly at grade G14 and above. To support this, Raya has implemented targeted hiring and promotion goals, and all CEOs across the group are held accountable through people-dimension objectives aimed at expanding the presence of women in top management. This commitment is further reinforced by Raya's participation in the 'Gender Equity Seal' certification process, in collaboration with USAID and Pathfinder International, which aims to institutionalize gender equality across the company's value chain.

To ensure measurable progress, Raya employs a data-driven approach—tracking demographic representation, analyzing hiring and promotion trends, and benchmarking against external D&I standards. Leadership accountability is central to this strategy, with clear diversity and inclusion goals integrated into performance metrics.

Raya also prioritizes the inclusion of people with disabilities, mandating that all lines of business meet a 5% hiring target for individuals with physical challenges. This initiative is supported by tailored job design, inclusive recruitment practices, and internal mobility opportunities that enable both horizontal and vertical career progression.

In parallel, Raya's CSR department leads sponsorship programs that empower underrepresented groups to enter and thrive in the workforce, ensuring their enablement and long-term success. These efforts are underpinned by Raya's Employee Value Proposition (EVP), which emphasizes learning, development, and career progression for all employees regardless of gender, background, or ability.

Through transparent talent review processes, inclusive career pathways, and strategic partnerships with global organizations such as USAID and UN Women, Raya continues to foster a workplace culture rooted in equity, opportunity, and sustainable growth. These initiatives not only reflect Raya's values but also position the company as a forward-thinking employer of choice on a global scale.

> Raya Holding continues to champion diversity, equity, and inclusion as a strategic priority

Encouraging Engagement

ECHO

At Raya Holding, employee feedback is a cornerstone of our people strategy, and the ECHO survey plays a vital role in shaping our HR practices. Conducted biannually, ECHO is a comprehensive engagement survey designed to capture how employees feel across departments and locations. In alternate years, a Pulse survey may be conducted to maintain momentum and allow time for meaningful action based on ECHO results.

The survey outcomes are analyzed by Corporate HR and shared with each line of business, enabling tailored action plans that address specific pain points and demographic insights. Communication meetings serve as a critical follow-up tool to understand the 'why' behind the feedback, ensuring that the resulting actions are both relevant and impactful.

This structured process—from data collection to action planning and progress tracking—ensures that employee voices directly influence our workplace culture and align with both business and people objectives.

Code of Conduct

At Raya Holding, integrity and diligence are fundamental to how we operate. Every employee is expected to perform their duties in alignment with the company's core values, ensuring that all business practices are ethical and respectful.

Raya's Code of Conduct serves as a guiding framework to prevent corruption and foster a safe, inclusive workplace. To promote awareness, the company regularly conducts educational campaigns—including bilingual training sessions and videos in Arabic and English—ensuring that expectations are clearly communicated across all levels.

Raya maintains a zero-tolerance policy toward harassment, bullying, and discrimination, reinforced through its Speak Up and Whistleblowing programs, which are designed to protect employee well-being and uphold fairness.

These principles are introduced to all new hires and remain accessible through the company's HRIS and online learning platforms. By embedding these values into daily operations, Raya Holding continues to cultivate a culture of respect, accountability, and collaboration.

05

INVESTMENT PORTFOLIO

TECHNOLOGY & INFASTRUCTURE

RAYA INFORMATION TECHNOLOGY (RIT)

Empowering Digital Transformation Across Egypt and Beyond

From AI-powered solutions to securing critical infrastructure, Raya IT is at the forefront of enabling organizations to work smarter, faster, and more securely. With a steadfast dedication to advancing the information technology landscape, Raya IT consistently delivers a robust and versatile portfolio that encompasses Raya Integration, Raya International Services, Raya Data Center, and Raya Networks Services. Raya Information Technology is deeply committed to sustainable growth and has successfully empowered over 1,000 organizations across diverse industries, providing them with cutting-edge technologies that drive significant advancements in business efficiency and foster innovation. The company's deep-rooted expertise in system integration and strategic technology consultancy ensures seamless operational integration and drives transformative digital initiatives for its clients. By skillfully bridging the gap between existing infrastructures and future-ready solutions, Raya IT empowers its clients to navigate the complexities of technological transitions with confidence, fostering enduring success in an increasingly digital world.

57.1%
growth in 2024 revenue - Fueling new innovations for organizations

820
new projects - Delivering tailored IT solutions across industries

75
new customers - Expanding market reach and building new partnerships

88%
Customer Satisfaction Index (CSI) - Raising the standard for customer experience

2024 in Review

The year 2024 was marked by significant dynamism within the technology landscape, and RIT maintained its unwavering commitment to innovation and adaptability, reinforcing its position as a trailblazer in the Information and Communication Technology (ICT) industry. Digital transformation remained at the forefront of RIT's strategic focus, and the company made substantial investments in emerging technologies. Notably, RIT strategically enhanced its capabilities in Artificial Intelligence (AI) and cloud computing, ensuring it remained at the cutting edge of these transformative technologies and further solidifying its position as a leader in the ever-evolving market.

Financial Highlights

RIT's financial performance in 2024 stands as a clear testament to its strategic financial management and its robust market leadership position. The company achieved a remarkable year-on-year revenue growth of 57.1%, demonstrating its strong market momentum. Furthermore, RIT demonstrated exceptional profitability, with year-on-year net profit growth reaching an outstanding 240.8%. This significant increase in net profit underscores RIT's ability to convert revenue growth into substantial and sustained profitability, reflecting sound financial strategies and operational efficiency.

Operational Highlights

RIT achieved significant operational milestones in 2024, reinforcing its industry leadership and commitment to excellence and continuous improvement.

The company secured 820 new projects, demonstrating its ability to deliver impactful IT solutions and meet the evolving needs of a growing client base. Additionally, 75 new clients were acquired, reflecting the success of Raya IT's sales and marketing efforts in expanding market reach.

Customer satisfaction remained a top priority, with the Customer Satisfaction Index (CSI) rising to 88%, highlighting strong performance in product quality, support services, and overall experience.

Raya IT also strengthened its commitment to ethical business practices by obtaining ISO 37001 certification for Anti-Bribery Management. Several key certifications were renewed, reinforcing its adherence to industry best practices:

ISO 27001

ISO 27017

ISO 27018

Information Security

ISO 22301 — Business Continuity Management

ISO 9001 — Quality Management Systems

ISO 45001 — Health & Safety

ISO 20000 — IT Service Management

PCI DSS COMPLIANT — Payment Security Standard

The company further expanded its certification scope in Saudi Arabia, underscoring its commitment to data security and privacy in this key market.

These achievements reflect RIT's dedication to operational excellence, customer satisfaction, and maintaining the highest industry standards across all aspects of its business.

Sustainability and CSR

RIT is deeply committed to CSR initiatives that are thoughtfully aligned with Raya Holding's broader CSR framework and values. As RIT embarks on a relocation to new premises, the company is strategically planning to cascade its current sustainability practices to be autonomously managed by a dedicated RIT team. This initiative will ensure the seamless integration of sustainability into RIT's day-to-day operations and long-term strategic planning. RIT's commitment to sustainability is further demonstrated through its planned adoption of energy-efficient technologies in its new premises and the implementation of eco-friendly practices across its operations.

Employee Engagement and Development

RIT views its people as its greatest asset and is committed to fostering a workplace that prioritizes well-being, engagement, and continuous growth. In 2024, the company introduced a range of initiatives to strengthen team spirit, enhance morale, and promote inclusivity, from cultural celebrations and wellness programs to flexible working opportunities and surprise appreciation days. Employee well-being and engagement initiatives are central to RIT's workplace culture, grounded in the understanding that employee well-being and engagement are vital for a productive and thriving workforce. To foster a positive and inclusive workplace culture, RIT implemented diverse initiatives in 2024, including a Mother's Day celebration, Al Mawled Nabawi gift, women's empowerment

event, Ramadan celebration gifts, one-to-one therapist and nutritionist sessions, surprise day off, and remote working opportunities.

At Raya IT, employee development is viewed as a continuous journey, and the company has invested in comprehensive development programs specifically designed to address key competencies and empower its teams. Highlights of RIT's employee development initiatives in 2024 include:

- **Developing Global Mindsets for Leaders:** Equipping C-1 and C-2 level leaders with the essential skills and perspectives needed to effectively navigate international business landscapes and lead global teams.
- **One-to-One Career Coaching Sessions:** Offering personalized career guidance and support to employees through certified internal career coaches, helping them define career paths and achieve their professional goals.

- **Agile Training for RIS Teams:** Enhancing agility and adaptability among specialized teams, particularly within Raya International Services (RIS), through targeted Agile training programs.

- **Integrative Business Negotiation Skills Training:** Upskilling sales professionals in advanced business negotiation techniques, enhancing their capabilities in complex negotiations and client engagements.

- **Customer Centricity Training Program:** Empowering Raya Data Center (RDC) teams to deliver exceptional, customer-focused service through specialized training programs emphasizing customer-centric service delivery.

- **Female Mentorship Programs:** Facilitating one-on-one mentorship opportunities between female leaders and rising talents, promoting gender diversity and inclusion and fostering career growth for women within Raya IT.

- **LEAD Career Development Program:** Implementing a targeted middle management development program (LEAD) to strengthen leadership capabilities, enhance management skills, and support career progression for middle management employees.

Through these diverse and impactful employee well-being and development initiatives, RIT underscores its deep commitment to fostering a workplace culture of excellence, inclusivity, and continuous development. Raya IT firmly believes that investing in its employees is the key to sustaining innovation, achieving organizational success, and creating a thriving and engaged workforce.

2025 Forward-Looking Strategy

RIT's forward-looking strategy for 2025 is strategically designed to drive continued growth, foster innovation, and solidify its market leadership position in the evolving IT solutions sector. A key strategic focus for 2025 is to place more focus on recurring revenue streams, aiming to build a more predictable and sustainable revenue base through increased emphasis on long-term service agreements (SLAs), license renewals, and managed services offerings. RIT will maintain a special focus on AI and software solutions, leveraging emerging technologies to enhance its service portfolio and market differentiation. Geographic expansion remains a key strategic priority, and RIT plans to increase focus on the Saudi market, aiming to further promote its comprehensive IT solutions portfolio within the kingdom. By focusing on these strategic pillars, RIT is positioning itself for sustained growth, continued innovation, and enhanced market leadership throughout 2025 and beyond, reinforcing its role as a key enabler of digital transformation and technological advancement for businesses across diverse industries.

NOTE FROM THE CEO

Hesham Abdel Rassoul
CEO, Raya Information Technology

Fellow Shareholders,

I am pleased to present the 2024 performance review for Raya Information Technology, a year that underscores our unwavering commitment to excellence and innovation in a rapidly evolving technological landscape. Despite the dynamic global environment, RIT has not only maintained its market position but achieved significant milestones, demonstrating remarkable resilience and a steadfast dedication to empowering our clients.

Our financial success in 2024, marked by a substantial year-on-year revenue growth, is a clear indicator of our strategic acumen and our ability to navigate complex market dynamics. Operationally, we have reached new heights, securing significant projects, expanding our service offerings, and achieving key certifications that reflect our commitment to quality and security.

Our team remains our greatest asset. We have continued to invest in their well-being and professional development, fostering a work environment that encourages innovation, collaboration, and continuous learning. Our strategic focus on sustainability and corporate social responsibility further reflects our commitment to ethical and responsible business practices.

Looking ahead to 2025, RIT is poised for continued growth and innovation. We will remain focused on expanding our portfolio of next-generation IT solutions, strengthening our regional presence, and deepening our commitment to client success. I extend my sincere gratitude to our dedicated employees, our trusted partners, and our valued clients for their continued support and collaboration. Together, we are driving digital transformation and shaping the future of technology.

RETAIL AND DISTRIBUTION

RAYA TRADE

Powering Retail and Consumer Home Electronics Across Egypt and Regionally

From large-scale distribution to cutting-edge consumer electronics retail, Raya Trade connects global brands to local markets with unmatched efficiency and reach. Founded in 1998, Raya Trade is Egypt's leading trading company, specializing in the distribution, retail, and maintenance of consumer electronics and home appliances. Over the years, it has expanded to become a significant force in the African market.

The company encompasses several key operating entities, including Raya Distribution, Raya Retail, Raya Smart Care, Raya Logistics, and its latest B2B E-Commerce platforms, Mazaya & Ezee, serving Egypt and Nigeria, respectively. These platforms specialize in the distribution and sale of a wide range of consumer electronics, including mobile phones, IT products, and home appliances.

Raya Trade is also one of Nigeria's leading distributors and maintenance providers for mobile phones. Its robust omnichannel retail presence in Egypt offers a seamless shopping experience for consumers, catering to both cash and credit transactions for mobile phones, consumer

+44% y-o-y

Consumer Finance - Driven by robust distribution networks and strong retail sales performance.

+52.4% y-o-y

EBITDA

Growth

+31% y-o-y

2024 Revenues

Up

+36 .7% y-o-y

2024 Gross Profit - Supported by portfolio expansion and enhanced operational efficiency.

Raya Trade ranks as the second-largest direct consumer finance company in Egypt, with consumer finance contributing 20% of Raya Retail's revenue.

Raya Trade runs a strong retail presence with over 50 stores and 140+ franchises in Egypt and Nigeria, offering a broad selection of local and international consumer electronics and home appliances. It also provides e-commerce platforms, after-sales support, and a B2B channel with financing options via Raya Elite. With more than 200 trained technicians and logistics services through Raya Logistics, including fleet and last-mile delivery, Raya delivers a comprehensive, seamless experience for its customers.

Raya Trade supplies an extensive range of well-known brands, including Samsung, iTel, and Vivo in mobile phones.

Raya Trade supplies an extensive range of well-known brands, including Samsung, iTel, and Vivo in mobile phones, as well as Samsung, De'Longhi, Kenwood, Braun, Philips, Sary TV, and SDA in TVs and home appliances. In IT distribution, the company carries top brands like Microsoft, Canon, and Xerox. With a dedicated workforce of over 1,800 employees, Raya Trade remains a key player in the market.

2024 in Review

In 2024, Raya Trade reinforced its commitment to delive ring top-notch products and services, further cementing its strong presence in the African consumer electronics market. The company's focus on quality remained steadfast, playing a key role in its success across the vibrant markets of Egypt, Nigeria, and Tanzania.

Financial Updates

2024 saw Raya Trade showcase strong financial results, reaching a total revenue of EGP 18.2 billion, an impressive 31% y-o-y growth. The revenue breakdown highlights the company's diverse portfolio: Retail & Care accounted for 41%, with online revenues increasing 58% y-o-y. The B2B Platforms (Mazaya & Ezee) highlighted a 62% y-o-y growth rate in Nigeria and Egypt together. Consumer finance offerings increased 44% y-o-y.

Raya Trade also witnessed a 36.7% y-o-y increase in gross profit, and a 52.4% y-o-y boost in EBITDA. Looking at the distribution of gross profit, consumer finance offerings contributed 47% and Raya Distribution IT arm attributed 51%. 25% of Raya Trade's turnover was generated from foreign currency via Raya Nigeria.

Strategic Partnerships

In 2024, Raya Nigeria made significant strides in the mobile phone market by forming a strategic partnership with Xiaomi. This collaboration propelled its market share to 26%, a notable increase from 2% in 2022. As a result, Raya Nigeria has become the second-largest player in the market. This growth underscores the effectiveness of its innovative strategies and partnerships in solidifying its competitive standing within the industry. The company also introduced small domestic appliances throughout the year.

In Egypt, Raya Trade partnered with Etisalat for the provision of consumer electronics and home appliances via the Etisalat super app. It also established strong partnerships across small domestic appliances with Philips Personal Care, home appliances with Kenwood Built-in and Hisense, and mobile with Vivo, ensuring a diverse and high-quality product range for its customers.

Operational Updates

In 2024, Raya Trade achieved strong growth across all divisions.

Retail expanded its footprint with an upgraded Rayashop.com and app, boosting online and corporate sales. Strong financing options and after-sales service positioned Raya as Egypt's second-largest consumer finance provider, delivering 44% growth. The company strengthened its market share in major and small appliances, TVs, and mobile phones.

In distribution, Raya reinforced its role as a gateway for global brands, introducing Vivo, Hisense, and iTel to Egypt, while sustaining strong performance with Samsung across TVs and mobiles.

B2B platform Mazaya, in its third year in Egypt, grew its portfolio to include MDA, SDA, and TVs alongside mobiles and accessories, serving 6,600 customers, offering 1,300 SKUs from 80 brands, and facilitating over 70,000 transactions.

In Nigeria, Ezee became the country's first consumer electronics B2B platform, now operating in 14 states, engaging 1,700 customers with 350 SKUs from 17 brands, and surpassing 70,000 transactions. Raya Nigeria posted 26% turnover growth, capturing 14% of the smartphone market.

Raya Trade demonstrates its commitment to sustainability and corporate social responsibility (CSR) through its partnership with E-Tadweer, Egypt's national electronic waste recycling app.

Raya Logistics expanded nationwide Last Mile Delivery, opened a fully utilized 10,000 m² bonded warehouse in Ain Sokhna, and launched ISO-certified value-added services such as Iso Tank Cleaning and Box Repairs.

Sustainability & CSR

Raya Trade demonstrates its commitment to sustainability and corporate social responsibility (CSR) through its partnership with E-Tadweer, Egypt's national electronic waste recycling app. Raya Trade stores provide drop-off points for safe e-waste disposal, reducing landfill pollution. Customers are rewarded with discount vouchers for RayaShop, encouraging participation. This initiative supports Raya Holding's environmental goals and reinforces its dedication to responsible e-waste management for a more sustainable future in Egypt.

Our People

At Raya Trade, our people are integral to our success. Raya Trade Academy provides in-house training with over 18 soft and technical skills courses to support employee growth. We foster a collaborative culture through team building, annual kick-offs, CEO breakfasts, and regular department meetings. Our hybrid work policy and relocation options prioritize well-being, while the annual ECHO and PULSE surveys ensure ongoing employee engagement and feedback.

Key Risks and Challenges

NGN Devaluation and Cash Availability

The devaluation of the NGN made it challenging to secure USD for operations. Raya Trade managed this risk by transferring USD from sister companies and utilizing earnings from its global operations to ensure liquidity.

High Prices and Consumer Behavior Changes

The rise in prices led to a shift in consumer behavior, slowing market activity. To mitigate this, Raya Trade introduced flexible consumer financing programs and rationalized its business priorities to adapt to the changing demand.

Digital Transformation

The need for ongoing digital transformation poses operational challenges. Raya Trade embraced automation and AI, enhancing productivity and improving operations to meet evolving consumer needs and expectations.

Growth in Consumer Finance vs. Risk of Collection

Expanding its consumer finance offerings introduced the risk of payment defaults. Raya Trade mitigated this by investing in AI-driven risk assessments, setting appropriate credit limits, and collaborating with industry players to minimize fraud.

High Interest Rates – Cost of Capital

The 30% interest rate increased the cost of capital. Raya Trade tackled this by focusing on efficient working capital management and enhancing its Cash Conversion Cycle (CCC) to maintain liquidity and minimize financial strain.

Future-Looking Strategy

Looking forward to 2025, Raya Trade is strategically aligning for continued success. With a customer-first mindset, Raya Trade is committed to adapting to evolving market trends and customer behaviors. The company continues to lead in mobile phones, consumer electronics, and IT, ensuring a strong market presence. Focused on Gen Z, Raya Trade aims to meet the unique needs of this demographic while maintaining its leadership across key sectors.

The company is committed to driving digital transformation in retail and B2B, utilizing technological innovations to enhance operations and elevate customer experiences. Raya Trade seeks to diversify by acquiring new brands and entering new markets. The company is focused on expanding its consumer finance market share with innovative products, driving local and global growth for broader reach and stronger bargaining power, while delivering a seamless omni-channel experience to enhance customer satisfaction.

MESSAGE FROM THE CEO ▶

Bassem Megahed
CEO, Raya Trade

Dear Stakeholders,

As we look back on the accomplishments of 2024, I am pleased to highlight the impressive journey of Raya Trade, a key subsidiary of Raya Holding. Through our dedication to excellence, Raya Trade has established itself as a dominant player in the African consumer electronics market.

Over the past year, we have seen strong financial performance, achieving a total revenue of EGP 18.2 billion, a year-on-year growth of 31%. This achievement can be credited to our varied portfolio and targeted approach in key sectors. Equally notable are the operational milestones: we implemented a thorough transformation in our retail sector, which expanded its presence, grew our distribution network, and saw significant growth in our B2B platforms, Mazaya and Ezee, which continued to broaden their product range. Additionally, we made considerable strides in expanding our logistics sector, further enhancing our operational efficiency.

Looking toward the future, Raya Trade is strategically aligning for continued success with a customer-first mindset, adapting to evolving market trends and behaviors. As a leader in mobile phones, consumer electronics, and IT, we remain committed to meeting the unique needs of Gen Z, while driving digital transformation in retail and B2B. Through technological innovation, new brand acquisitions, market expansion, and a focus on consumer finance, we are strengthening our global presence and delivering a seamless omni-channel experience to elevate customer satisfaction.

In the fast-changing landscape of consumer electronics, Raya Trade is steadfast in its commitment to growth, innovation, and sustainability. We deeply value the trust and support of our stakeholders as we look ahead to a future of shared achievement.

RAYA FMCG

A nationwide leader in FMCG distribution and services

Raya FMCG is a leading service provider in the FMCG sector addressing all channels (retail, wholesale, HORECA, B2B, etc.), across all product categories (dry, frozen, chilled, and non-food). Serving as Raya Holding's distribution arm, the company offers direct distribution, with over 30,000 points of sale, as well as indirect services reaching over 40,000 customers. In addition to sales and distribution, Raya FMCG provides a variety of services to its partners, such as merchandising, export, marketing, logistics, customer service, and telesales. Among its many notable local and global partners are Nestle, Nestle Professional, Froneri, Hayat, Dairy Distributors, and more. Raya FMCG also promotes its own brands across diverse categories.

2024 in Review

In 2024, Raya FMCG continued to position itself as the leading service provider within the industry, emphasizing transparency, professionalism, and agility. The company's strong reputation is backed by its advanced IT expertise and agile model. Raya FMCG also maintained its position as the employer of choice within the industry.

60.2%

Revenue growth - Driven by strong sales performance and market expansion

58%

Net Profit growth - Sustained profitability supported by operational efficiency.

38.5%

EBITDA growth - Solid margin improvement through disciplined cost management

70,000

Points of sale across 14 Egyptian governorates

2024 in Review

In 2024, Raya FMCG continued to position itself as the leading service provider within the industry, emphasizing transparency, professionalism, and agility. The company's strong reputation is backed by its advanced IT expertise and agile model. Raya FMCG also maintained its position as the employer of choice within the industry.

Financial Updates

Raya FMCG demonstrated strong financial performance in 2024, with revenue growing by 60.2% y-o-y to EGP 2.2 billion, while EBITDA was up 38.5% y-o-y. Net Profit also recorded robust performance, expanding by 58% y-o-y.

Operational Updates

Operationally, Raya FMCG's performance in 2024 continued to reflect its commitment to growth and efficiency. The company expanded its business with partners like Nestle Professional and Froneri. Notably, Raya FMCG entered the pharmaceutical sector through Hayat earlier in the year. Meanwhile, persistent focus on the ongoing digital transformation resulted in a 15% increase in efficiency in 2024.

Key challenges faced during the year included price instability, high inflation, and decreased purchasing power. Additionally new import and export regulations and a lack of available licensed business facilities also proved difficult. To manage these challenges, Raya FMCG aligned its stock levels with demand, expanded its business, and began a long-term plan to own its business facilities.

Sustainability & CSR

In 2024, Raya FMCG took notable steps towards the digital transformation of its business, which helped reduce waste (paper, electricity, gas, etc.). The company is also currently assessing switching to renewable energy sources across its business facilities.

Our People

Raya FMCG's key focus remains its employees' well-being and engagement. In 2024, learning and development activities covered over 75% of team members. The company expanded its collaboration with Learning & Development partners (Pathfinder & USAID) to raise awareness on diversity and gender equality.

Future-Looking Strategy

Raya FMCG's forward-looking strategy for 2025 focuses on digitizing operations for seamless and efficient processes. The company aims to add new strategic partners, particularly in the non-food category, and pursue geographical expansion. Establishing foreign currency sources through export and assessing an international presence and partnerships are also priorities. Raya FMCG plans to further expand its own range of products. The company is leading the industry towards blending technology, operations, and data science.

NOTE FROM THE CEO

Gamal Hussein
CEO, Raya FMCG

Despite prevalent market challenges, I am happy to report that Raya FMCG cemented its position as a leading FMCG distribution provider, steering the sector toward excellence. The commitment to transparency, professionalism, and agility has fortified the company's position as the industry's leading service provider.

Our financial performance remained positive as ever, showcasing a remarkable 60.2% revenue surge and impressive growth in net profit and EBITDA, underlining our strategic prowess and profitability.

In keeping with our growth strategy, this year we partnered with Nestle Professional and Froneri, and tapped into the pharmaceutical sector with Hayat. As we continue to prioritize digitalization, our digital transformation efforts optimized efficiency by 15%. While we faced challenges such as price instability, inflation, new import/export regulations, and limited licensed business facilities, we proactively managed these by aligning stock levels to demand, expanding our business, and initiating a long-term plan to own our facilities.

Looking forward, our strategy revolves around digitization, geographical and vertical expansion, strengthened by new strategic partnerships, and diversifying the brand portfolio. Raya FMCG pledges to continue delivering value, fostering innovation, and contributing to the sustainable growth of the FMCG sector, aiming to make a lasting impact in the dynamic world of FMCG with partners, stakeholders, and a dedicated team.

BUSINES PROCESS OUTSOURCING

RAYA CUSTOMER EXPERIENCE

Redefining Customer Experience, One Interaction at a Time

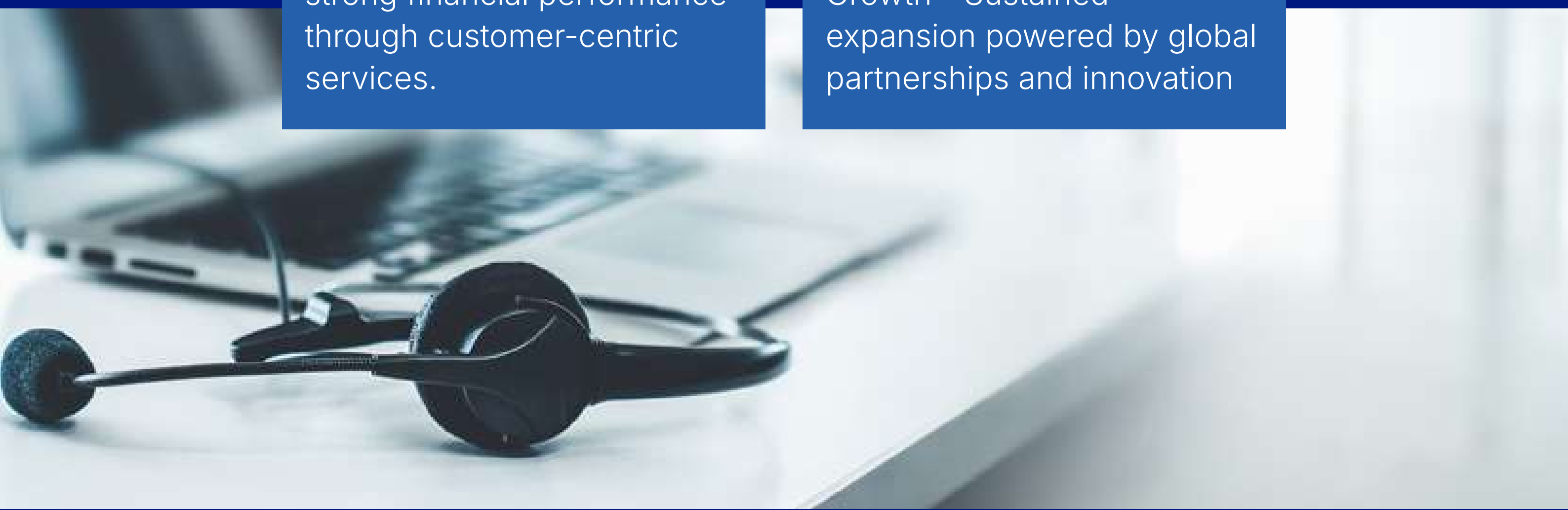
From multilingual support hubs to AI-powered service solutions, Raya Customer Experience (RCX) is transforming how businesses connect with customers across the globe. RCX is a strategic pillar within Raya Holding, serving as the group's global customer engagement and BPO arm. Established in 2001, RCX is a leading next-generation CX and BPO provider, operating across North America, Europe, MEA, and Africa. RCX delivers comprehensive, multi-channel customer service solutions across diverse sectors via five specialized Business Units: AIX (Offshore BPO), Native CX (Onshore BPO), Talent Grow (HRO), CALLUX (Hosting), and CX Aura (Consulting). As Raya Holding's primary services exporter, RCX significantly contributes to foreign currency generation and is a preferred partner for Fortune 1000 companies. RCX enhances customer service capabilities across Raya Holding, drives regional expansion in MENA, and leverages AI and automation for superior CX, aligning with Raya Holding's innovation focus.

2.5 EGP BN

Total Revenue - Driving strong financial performance through customer-centric services.

29.6%

Y-o-y Revenue Growth - Sustained expansion powered by global partnerships and innovation



2024 in Review

2024 was a year of strategic transformation for Raya Customer Experience, solidifying its next-generation CX provider status through innovation and technology. Increased AI investment drove digital transformation and enhanced efficiency. Geographic expansion into Oman diversified the client base and revenue streams. Service offerings were refined for personalization using advanced data analytics. The company focused on CSR initiatives providing social support and environmental sustainability. RCX also established strategic partnerships with global BPO and tech leaders, which strengthened its market position and scalability. Employee training and development were prioritized to enhance service quality and employee retention. These strategic shifts in 2024 reinforced RCX's leadership in the competitive CX and BPO landscape.

Financial Highlights

Raya Customer Experience achieved strong financial performance in 2024, driven by strategic initiatives and operational excellence. The expansion of offshore business diversified revenue streams, while continued growth in the GCC region highlighted effective market penetration. As a result, RCX recorded a 29.6% y-o-y increase in revenues to EGP 2.5 billion in 2024.

evolving market demands. The launch of consulting services further diversified its portfolio, secured high-value partnerships, and facilitated entry into the GCC market. Offshore operations saw continued expansion, while the hosting business stabilized, surpassing performance targets.

Strategic infrastructure enhancements and facility upgrades modernized operations, while the integration of AI-enabled solutions underscored Raya Customer Experience's commitment to technological innovation and service excellence. Overall, 2024 was a year of substantial growth, service diversification, and strategic investment, positioning the company for sustained success and continued market leadership.

Operational Milestones

In 2024, Raya Customer Experience achieved significant operational advancements and business expansion, reinforcing its position as a market leader. The successful implementation of 23 new business projects demonstrated strong client acquisition, including the establishment of three major strategic partnerships in the automotive, telecom (Orange), and ride-hailing sectors. To support this growth, the company expanded its workforce by over 700 support advisors, delivering services across 10 sectors in Egypt, the GCC, and Europe.

Key growth sectors included telecom, automotive, ride-hailing, and real estate, reflecting the company's ability to adapt to

RCX's CSR strategy reflects Raya Holding's commitment to responsible corporate citizenship and sustainable development.

Sustainability and Corporate Social Responsibility (CSR)

Raya Customer Experience is dedicated to impactful CSR, aligning with Raya Holding's broader sustainability and community engagement goals. The "Empower Your Future" program plays a pivotal role in enhancing educational opportunities for underserved youth, equipping them with essential skills for workforce readiness through workshops, mentorship programs, and hands-on experience.

Beyond education, RCX leads community service initiatives that address a range of social causes and age groups. These efforts include hospital visits, Ramadan food distributions, Eid al-Adha meat donations, environmental awareness events, and targeted support for vulnerable populations.

Environmental sustainability remains a key priority, with initiatives such as "Plant a Seed", waste reduction programs, and resource conservation efforts aimed at minimizing the company's ecological footprint. Employee engagement in CSR activities fosters a strong sense of purpose, belonging, and a positive workplace culture.

RCX's CSR strategy reflects Raya Holding's commitment to responsible corporate citizenship and sustainable development, actively contributing to meaningful societal and environmental impact.

Employee Engagement and Development

RCX places a strong emphasis on employee engagement and professional development, investing EGP 7.1 million in workforce growth initiatives in 2024. The company delivered 1,504 training programs, totaling 18,139.45 learning hours, and introduced structured learning journeys for management, a female leadership program, international team leader certification, and access to LinkedIn Learning.

The RCX Academy, leveraging internal subject matter experts, fostered knowledge sharing and leadership engagement. To strengthen employee connection and motivation, the company implemented comprehensive engagement initiatives, including feedback

surveys, eNPS tracking, structured recognition programs (awards and spot recognition), and inclusive town hall meetings.

Employee well-being programs provided health insurance, work-life balance support (flexible work arrangements and PTO), and a range of social and recreational activities. Additionally, recognition and reward programs, featuring performance-based incentives and tailored recognition initiatives, reinforced a culture of excellence.

These initiatives collectively cultivate a skilled, motivated, and engaged workforce, underpinning Raya Customer Experience's commitment to service excellence and organizational growth.

Digitization & Automation

Recognizing the transformative power of technology, RCX significantly advanced its digitization and automation initiatives in 2024. The company increased its investment in AI-driven technologies and automation tools, aligning with the global shift towards digital transformation within the customer experience landscape. This investment focused on implementing advanced machine learning algorithms, AI chatbots, and voice recognition systems to streamline operations and enhance the overall customer experience. These technologies are being leveraged to automate repetitive tasks, analyze customer data for deeper insights, and deliver innovative, intelligent automation solutions. Working closely with clients, RCX is developing and deploying intelligent automation solutions capable of handling complex customer interactions and providing valuable data-driven insights for continuous service improvement. This commitment to digitization and automation aims to streamline operations, reduce response times, deliver personalized experiences, and empower RCX agents with advanced tools, ultimately enhancing efficiency, service quality, and client satisfaction while maintaining data security and privacy.

2025 Forward-Looking Strategy

RCX's 2025 strategic vision is centered on establishing market leadership in next-generation customer experience through AI integration, regional expansion, and digital transformation.

Key priorities include fully integrating AI-powered solutions to enhance contact center operations for RCX clients and the GCC market. The company aims to stabilize and expand operations in Saudi Arabia, while pursuing growth opportunities in untapped GCC markets, including Qatar, Oman, and Kuwait. Additionally, digital transformation initiatives will drive expansion into new markets, reinforcing RCX's position at the forefront of industry innovation.

By focusing on AI-driven efficiencies, regional growth, and technological advancements, Raya Customer Experience is poised to achieve sustained expansion and market leadership in the evolving customer experience landscape.

NOTE FROM THE CEO

Alaa El Khishen
CEO, Raya Customer Experience

Dear Shareholders,

Raya Customer Experience's 2024 performance reflects a year of strategic evolution, resilience, and growth. We surpassed expectations, further solidifying our position as a regional leader in CX and BPO. Our strong financial performance was driven by new business acquisitions and strategic partnerships, reinforcing our market leadership.

Innovation remains at the core of our success. Increased investment in AI and digital transformation has enhanced service delivery, improved operational efficiency, and enabled more personalized customer experiences. Our expansion into Oman and the development of tailored client solutions highlight our agility and commitment to customer-centric excellence.

Our people are our greatest asset. In 2024, we made significant investments in their development and well-being, fostering a culture of continuous learning, engagement, and professional growth. Additionally, our CSR initiatives reaffirm our commitment to social responsibility and environmental sustainability.

Looking ahead, we will continue to leverage technology, expand our service portfolio, and explore new markets to drive sustained growth and industry leadership. Our ongoing investments in innovation and operational excellence will position us for long-term success.

I extend my sincere gratitude to our dedicated team, valued clients, and stakeholders for their unwavering support in shaping Raya Customer Experience's continued success.

FINTECH

AMAN ▶

Making Finance Easy and Accessible Across Egypt and the Region

Raya Holding's portfolio company, Aman, is a leading player in Egypt's payments and non-banking financial services sector. Since its founding in 2016, Aman has grown from a single offering—"Bill Payments"—into a comprehensive suite of 18 financial products, serving the needs of one million consumers and 500,000 merchants across the country. Beyond its domestic impact, Aman is driven by a broader mission to democratize access to financial services across both Africa and the Middle East.

18
Products

1 MN
Customers

500 k
Merchants

2.5 EGP BN
2024 Lending disbursement

6.4 EGP BN
2024 Total revenue

2024 in Review

2024 marked a period of transformative growth and strategic advancement for Aman. Amid evolving market dynamics, the company reinforced its leadership in Egypt's fintech sector through operational milestones, financial resilience, and innovative partnerships.

Financial Updates

Aman achieved remarkable financial performance in 2024, with total revenue surging 40.6% y-o-y to EGP 6.4 billion. This growth was driven by robust contributions across its business lines: E-payments generated EGP 604 million (up 14% y-o-y), Consumer Finance delivered EGP 3.3 billion (up 25% y-o-y), and Business Finance contributed EGP 2.5 billion (up 54% y-o-y, excluding interest expense). The company's lending disbursements continued to address diverse consumer and business needs, while its securitization initiatives, totaling EGP 2.5 billion across two issuances, strengthened its capital structure and market credibility.

Amid evolving market dynamics, the company reinforced its leadership in Egypt's fintech sector through operational milestones, financial resilience, and innovative partnerships.

Operational Updates

Operationally, Aman reached pivotal milestones in 2024. A planned capital increase of EGP 1 billion, led by Raya Holding and the National Bank of Egypt, will elevate the company's total capital to EGP 2.065 billion by early 2025, fueling further expansion.

Strategic partnerships, such as the EGP 100 million funding agreement with the Small and Medium Enterprises Development Authority (SMEDA,, underscored Aman's commitment to nurturing entrepreneurship. Additionally, the initiation of a digital banking license application positioned Aman to redefine Egypt's financial sector, with a focus on tailored services for MSMEs. These achievements, coupled with over a dozen strategic collaborations, including integrations with Geidea, Kashier, and Vodafone, expanded Aman's merchant network and enhanced its service ecosystem.

Our People

Aman prioritizes employee engagement and development through a culture of transparency and continuous learning. The company's intranet platform and HR live chat ensure real-time communication, while the bi-annual ECHO survey and "Speak-up" program foster open feedback. Flexible work arrangements, including remote options and an on-site entertainment room, support work-life balance. Aman's investment in professional growth is evident through specialized academies for loan officers and sales representatives, complemented by e-learning platforms like LinkedIn Learning and Udemy. Leadership development programs, including mini-MBA courses, ensure alignment with industry trends, cultivating a workforce equipped to drive innovation.

Sustainability & CSR

Aman's sustainability and CSR initiatives in 2024 aligned closely with Raya Holding's broader goals of social development and environmental stewardship. The company sponsored the Unity Cup to promote inclusion through sports and distributed over 700 Ramadan boxes with the Misr El Khair NGO, as well as over 1,000 school bags throughout Egypt's governorates.

Future-Looking Strategy

Looking ahead, Aman charts an ambitious path toward becoming a fully-fledged digital bank, with plans to extend its footprint well beyond Egypt to the broader regions of Africa and the Middle East. Central to this vision is the goal of delivering a frictionless, technology-

driven banking experience that not only meets but exceeds customer expectations. In the year ahead, Aman is strategically poised to scale its operations by leveraging advanced digital technologies, acknowledging the transformative power of innovation in redefining the future of banking.

A key pillar of this transformation is Aman's unwavering dedication to governance and regulatory compliance. As the company evolves into a regional digital banking leader, it places strong emphasis on establishing a robust, compliant framework. This focus ensures that Aman's expansion is aligned with prevailing regulatory standards, thereby fostering trust and credibility among its expanding customer base.

At the heart of Aman's strategic outlook is its enduring mission to democratize financial services throughout Africa and the Middle East. By harnessing digital transformation, building strategic alliances, and upholding rigorous compliance standards, Aman is laying the foundation for sustainable growth. Its innovative financial solutions are set to transcend geographic boundaries, ushering in a new era of accessible, customer-centric banking.

NOTE FROM THE Co-CEOs

Mohamed Wahby
Co-CEO,
Aman Holding

Hazem Moghazy
Co-CEO,
Aman Holding

Dear Shareholders and Stakeholders,

As we reflect on 2024, we are proud to share Aman's extraordinary journey—a year defined by growth, resilience, and strategic foresight.

Aman solidified its position as a fintech trailblazer, achieving record revenue of EGP 6.4 billion and pioneering initiatives such as our digital banking license application. Our securitization successes and partnerships with institutions like SMEDA and Geidea have expanded our capacity to serve Egypt's entrepreneurs and consumers.

Operationally, the planned capital increase and Saudi market entry mark bold steps toward our vision of becoming a pan-regional digital bank. Equally, our commitment to employee well-being and CSR initiatives reflects our ethos of creating shared value.

Looking ahead, Aman remains dedicated to innovation, inclusivity, and sustainable growth. We extend our gratitude to our team and stakeholders for their unwavering support. Together, we will continue shaping the future of financial services across Africa and the Middle East.

MANUFACTURING

RAYA AUTO

Driving Egypt's Electric Mobility Revolution

Raya Auto is a fast-growing Egyptian mobility company specializing in electric vehicles, golf carts, and light commercial vehicles. Since its establishment in 2018, Raya Auto has invested more than EGP 420 million in a 10,000-square-meter manufacturing facility and strategic partnerships to advance clean mobility in Egypt. Beyond contributing to revenue diversification, the company is committed to providing environmentally friendly products to Egyptian consumers, aligning with global sustainability goals.

72.5%
Revenue growth

93%
Customer satisfaction score

60%
Market share in electric golf car segment

Financial Updates

In 2024, Raya Auto delivered exceptional financial performance, reflecting its strategic focus on innovation, operational efficiency, and market expansion. Total revenue increased by 72.5% from 2023, reaching EGP 1.37 billion, driven by strong demand and expanded product offerings. The EBITDA improved by 85.8%, highlighting enhanced cost control and operational efficiency. Net profit reached EGP 101 million, underscoring the company's resilience and profitability in an increasingly competitive market. Raya Auto's electric car market share increased to reach 60%, highlighting the company's leadership in this sector. These financial milestones underscore Raya Auto's robust growth trajectory and its ability to deliver value across multiple dimensions of its business.

2024 in Review

In 2024, Raya Auto reinforced its leadership in the electric mobility sector, marking a transformative year of growth, innovation, and strategic expansion. The company introduced the XPENG brand to the Middle East and Africa, a milestone that positioned Raya Auto at the forefront of the regional EV market. This bold move, combined with a broadened product portfolio and enhanced after-sales services, solidified Raya Auto's reputation as a trusted mobility solutions provider.

Operational Updates

During 2024, Raya Auto introduced the XPENG electric vehicle brand to the Middle East and Africa, marking a groundbreaking milestone in its pursuit of innovation and sustainable mobility. The company launched advanced after-sales service centers equipped with cutting-edge technologies, reinforcing its commitment to customer satisfaction and long-term loyalty. Record-breaking sales growth and increased market share reflected strong demand for Raya Auto's expanding product lineup. The company also strengthened its fleet management portfolio by securing long-term contracts with major corporate clients. Sustainability remained a core focus, with green practices implemented across operations, including energy-efficient facilities and eco-conscious partnerships. These operational milestones underscore Raya Auto's dedication to excellence, innovation, and environmental responsibility.

Sustainability & CSR

During 2024, Raya Auto advanced its commitment to sustainability and corporate social responsibility through a series of impactful initiatives. The company promoted green mobility by expanding the adoption of electric vehicles across the region, aligning with global efforts to reduce carbon emissions. Eco-friendly practices were implemented across all facilities, including energy-efficient lighting systems, comprehensive waste recycling programs, and reduced paper usage, minimizing the company's environmental footprint. Raya Auto also fostered community engagement through employee-led CSR activities such as tree-planting drives, charity events, and outreach programs aimed at supporting underprivileged communities. These initiatives reflect Raya Auto's dedication to environmental stewardship and social impact.

Our People

During 2024, Raya Auto continued to prioritize its workforce, fostering a culture of growth, inclusivity, and well-being. The company invested in comprehensive training programs focused on emerging automotive technologies and sustainability, equipping employees with the skills needed to thrive in a rapidly evolving industry. Wellness initiatives, including health benefits and mental well-being workshops, were implemented to support holistic employee care. Raya Auto also strengthened its internal culture through engagement activities that encouraged collaboration and team spirit. These efforts reflect the company’s belief that empowered and supported employees are essential to driving innovation and achieving long-term success.

Future-Looking Strategy

Raya Auto’s 2025 strategy focuses on expanding its regional footprint and strengthening its role in the electric mobility ecosystem. The company plans to increase exports by entering the Gulf market, starting with Saudi Arabia, while also becoming a leading provider of supercharging solutions in Egypt through partnerships with global EV charger manufacturers. Additionally, Raya Auto will diversify its product offerings by introducing electric vans to better serve fleet customers. To support local industry and sustainability goals, the company is exploring the importation of semi-assembled vehicles (SKD), contributing to the localization of manufacturing processes. These initiatives reflect Raya Auto’s commitment to innovation, growth, and sustainable development.

NOTE FROM THE CEO

Mohamed El Naggar
CEO, Raya Auto

Dear Stakeholders,

2024 has been a transformative year for Raya Auto, marked by bold steps toward innovation, sustainability, and regional leadership in electric mobility. Our introduction of the XPENG brand to the Middle East and Africa was a defining milestone, positioning Raya Auto at the forefront of the EV revolution in one of the world's most dynamic markets. This achievement reflects our unwavering commitment to shaping the future of transportation.

We also expanded our product portfolio through a strategic partnership with Liuzhou Wuling Automobile Co., bringing advanced electric golf carts to our customers and reinforcing our leadership in light electric mobility. These collaborations, along with record-breaking revenue growth and a 93% customer satisfaction score, underscore the strength of our strategy and the trust placed in us by our clients and partners.

Operationally, we enhanced our after-sales infrastructure, grew our fleet management services, and embedded sustainability deeper into our operations. Our people remain at the heart of our success, and we continue to invest in their development and well-being.

Looking ahead to 2025, we are focused on expanding into the Gulf region, leading Egypt's EV infrastructure through supercharging solutions, and diversifying into electric vans and semi-assembled vehicle imports. These initiatives will drive our next phase of growth and support our vision of a cleaner, smarter future.

Thank you for your continued support and belief in our journey.

RAYA FOODS

Delivering Egypt's Finest Frozen Produce to the World

Raya Foods, founded in 2010, is one of Egypt's largest producers and the second-largest exporter of frozen fruits and vegetables. It is the country's top exporter of frozen strawberries, with 99% of its production shipped to over 50 countries, making it a key player in Egypt's agrifood exports.

1.6 EGP BN
Total Revenue

30K
Tons Exported

+50
Countries

44 USD MN
Value of Exports in 2024

2024 in Review

In 2024, Raya Foods dedicated significant efforts towards the implementation of its ongoing expansion strategy, which is built on three key pillars:

- Product Innovation
- Consumer Insights
- Strong Customer Partnerships

The company also remained committed to its goal of becoming the industry leader and a global frontrunner in supplying frozen fruits and vegetables.

Operational Updates

Raya Foods continued to set ambitious targets throughout 2024, in alignment with the company's overall strategic objectives. The year saw extensive upgrades to the company's factory to meet the latest global technological standards. These upgrades have solidified Raya Foods' position as the industry's most technologically advanced facility, delivering top-quality products.

Key Risks and Challenges in 2024

Over the past two years, Raya Foods has seen a remarkable surge in demand, largely fueled by the strengthening of the company's market reputation. 2024 was no different in this regard, however the company successfully navigated the complexities of balancing order fulfillment with ongoing factory upgrades. Bolstered by a dedicated and resilient team prioritizing client satisfaction, Raya Foods continued to uphold its to operational excellence and adaptability, successfully meeting the growing needs of its expanding customer base.

Sustainability & CSR

Raya Foods is dedicated to sustainability through numerous energy efficiency initiatives and CSR activities. Forefront among these is its partnership with USAID through Pathfinder, aimed at empowering women by providing training programs in areas such as financial literacy and social empowerment. The company also partnered with Dar Al Orman Association to organize a charity day, providing an opportunity to spend time with orphaned children.

Our People

At Raya Foods, we focus on fostering a positive environment and strengthening connections among employees, customers, and stakeholders. We ensure frequent internal communication and conduct satisfaction surveys every two years. Our recognition programs, including Raya Values, Take the Lead, Manager of the Year, Rewards Hunt, and the Raya Achievers Club, celebrate achievements at monthly, quarterly, bi-annual, and yearly intervals. Additionally, we promote employee well-being through activities like corporate workouts, yoga retreats, and detox days, helping maintain a motivated and engaged team.

Forward-Looking Strategy

Raya Food is dedicated to becoming Egypt's leading exporter of frozen fruits and vegetables, leveraging cutting-edge technology and ensuring the highest quality standards.

In 2025, Raya Foods is set to broaden its product portfolio with the introduction of Freeze-Dried Fruits. This strategic expansion will enhance its existing offerings and meet growing market demand for innovative, healthy snacks. The company aims to diversify its scope and strengthen its market position by tapping into this new category.

Raya Foods has outlined an ambitious five-year strategy to double its business and strengthen its position within the food processing sector. Central to this growth plan is a major expansion of its Individual Quick

Freezing (IQF) capabilities, targeting a robust 45,000 tons. The company will continue to export fresh strawberries to markets such as the UK, Germany, and the UAE. Looking ahead, the company is focused on diversifying its export offerings, aiming to establish itself as a comprehensive hub for a wide range of Vegetable & Fruit products, including Fresh, IQF, Freeze-Dried, and Concentrate varieties.

NOTE FROM THE CEO

Omar Abdel Aziz
CEO, Raya Foods

Esteemed Stakeholders,

I am excited to highlight Raya Foods' outstanding achievements and performance throughout 2024, driven by our unwavering commitment to excellence and innovation. We set ambitious targets, which continue to bear fruit as we remain among the leading exporters of frozen fruits and vegetables in Egypt.

Our expansion strategy, anchored in product innovation, consumer insights, and strong customer partnerships, has been key to positioning us as a leader in the industry. As we work toward becoming the global frontrunner in supplying frozen fruits and vegetables, our enhanced market reputation has contributed to a significant surge in demand. Despite the challenges of balancing order fulfillment with factory upgrades, our team has shown remarkable resilience, consistently focusing on client satisfaction and operational excellence.

Looking ahead to 2025, we are thrilled to expand our product portfolio with the introduction of freeze-dried fruits. This strategic move will meet the growing demand for healthy, innovative snacks, while further enhancing our existing offerings and strengthening our market position. We are confident that this expansion will diversify our scope and ensure long-term growth and success.

RAYA ELECTRIC

Powering Egypt's Future in Home Appliances

Raya Electric, a cornerstone of Raya Holding's industrial diversification, was established in 2020 with a clear vision: to become a leading manufacturer of home appliances and electronics in Egypt and the broader Middle East and Africa (MEA) region. Raya Electric benefits from the Group's robust financial foundation and strategic guidance. The company's operations are anchored by a significant strategic investment of EGP 500 million, which has fueled the development of state-of-the-art manufacturing facilities. Raya Electric's flagship factory, a sprawling 20,000 square meter facility, is dedicated to the production of air conditioners. The company is deeply committed to adhering to Sustainable World Class Manufacturing Standards, ensuring high-quality production and responsible operations, and positioning itself as a trusted partner for Global, Regional, and Local Brands in the dynamic home appliance and electronics sector within Egypt and the MEA region.

60.8%
y-o-y sales growth

300,000
Air Conditioning Units Production Capacity

60%
Revenue Localization Ratio

2024 in Review

2024 marked a pivotal period of growth and strategic positioning for Raya Electric. Emerging as the First Independent Air Conditioner Manufacturer in the MEA region, Raya Electric has distinguished itself by consistently delivering World Class Manufacturing Standards. This year witnessed Raya Electric evolve into a sought-after Air Conditioner Manufacturing Partner for some of the most prestigious Egyptian and international brands operating within Egypt. This success is attributed to Raya Electric's commitment to offering flexible Manufacturing Models, tailored to meet the Original Design Manufacturing (ODM) and Original Equipment Manufacturing (OEM) services, Raya Electric demonstrates its adaptability and comprehensive capabilities in the manufacturing landscape. Crucially, throughout this expansion and diversification, Raya Electric has maintained an unwavering commitment to quality and regulatory compliance. The company proudly upholds 100% compliance with Brand's Strict Quality Standards and rigorously adheres to Egypt's Local Manufacturing Regulations, ensuring products of the highest caliber and reinforcing its reputation as a reliable and responsible manufacturing partner.

Financial Highlights

Raya Electric's financial performance in 2024 was exceptionally strong, characterized by remarkable revenue growth and solid profitability. Driven by its adaptable manufacturing solutions and robust collaborations with industry leaders such as LG and Elaraby Group, the company

recorded a remarkable 60.8% y-o-y growth in sales. This phenomenal growth significantly surpasses previous benchmarks and highlights Raya Electric's increasing market penetration and the strong demand for its manufacturing services.

This exceptional revenue expansion was achieved while simultaneously meeting stringent profit and efficiency targets, demonstrating not only Raya Electric's growth momentum but also its operational effectiveness. This dual success underscores the company's resilience in a dynamic market. Beyond top-line growth and profitability, Raya Electric has maintained robust financial health, ensuring strong financial stability and a healthy liquidity position. This has been achieved through diligent cash flow generation from its operations and the implementation of efficient working capital management practices. Recognizing the importance of innovation for sustained competitive advantage, Raya Electric has strategically increased its investment in Research and Development (R&D). This commitment to R&D is designed to fuel continuous innovation, maintain a leading edge in technology and manufacturing processes, and drive the development of strategic company initiatives. Looking forward, Raya Electric is exceptionally well-positioned for continued growth and success. This optimistic outlook is underpinned by the company's innovative business model, diversified revenue streams, and well-defined strategic expansion plans.

These achievements collectively reflect Raya Electric's unwavering Commitment to Excellence and its inherent Ability to Adapt to the Changing Market Conditions, setting a strong foundation for future prosperity.

Operational Highlights

2024 marked a year of significant operational advancements for Raya Electric, highlighted by key milestones that enhanced manufacturing capabilities, expanded partnerships, and reinforced the company's commitment to quality and compliance.

A standout achievement was becoming the first air conditioner manufacturer to comply with Egypt's new Seasonal Energy Efficiency Ratio (SEER) requirements. This proactive step underscores Raya Electric's dedication to environmental responsibility and its ability to meet evolving regulatory standards ahead of schedule.

Strengthening strategic business relationships remained a priority, most notably through a solid partnership with LG. This collaboration included successfully passing LG's Residential Air Conditioners Pre-Mass Production and Commercial Air Conditioners Quality Compliance Audits, reflecting Raya Electric's adherence to the stringent standards of global brands. Additionally, the company launched production of four LG models using its ODM platform, showcasing the versatility and effectiveness of its manufacturing capabilities.

To support increasing production demands and improve efficiency, Raya Electric undertook a major factory upgrade, investing in advanced machinery to enhance manufacturing capabilities. This infrastructure investment ensures the company remains at the forefront of technology and is well-positioned for scalable growth.

Expanding its product portfolio was another key focus. Raya Electric deepened its collaboration with Elaraby by adding Evaporator Heat Exchanger production, strengthening ties with a key domestic partner. In a strategic brand initiative, the company also initiated Hyundai AC production, further diversifying its brand portfolio.

Recognizing the importance of supply chain resilience, Raya Electric implemented the Components Sourcing Diversification – Raya/TCL Project, mitigating risks and ensuring consistent material availability.

A steadfast commitment to quality and international standards underpinned all operational activities, as evidenced by achieving ISO 9001, ISO 45001, ISO 14001, and ISO/IEC 17025 certifications.

Finally, in a significant expansion move, Raya Electric established a partnership with Raya Trade and De'Longhi for small domestic appliance production under the Braun and Kenwood brands. This strategic alliance paves the way for entry into the small domestic appliances (SDA) market, leveraging established distribution channels for broader market reach.

Sustainability and CSR

Sustainability and Corporate Social Responsibility (CSR) are fundamental to Raya Electric's operations, aligning with Raya Holding's broader goals. As an ISO-certified company, Raya Electric integrates international standards into its framework to advance sustainability, enhance social responsibility, and strengthen risk resilience.

Economic Prosperity

With ISO 9001 certification for Quality Management Systems, Raya Electric ensures continuous product and service improvements, leading to greater customer satisfaction, loyalty, and long-term business sustainability.

Social Inclusion

Raya Electric prioritizes employee well-being through ISO 45001-certified Occupational Health and Safety Management Systems, fostering a safe, healthy, and productive work environment.

Environmental Sustainability

The company actively reduces its environmental footprint through ISO 14001-certified Environmental Management Systems, focusing on emission reduction, resource optimization, and effective waste management. In addition, compliance with ISO 17025 guarantees accurate testing and data reliability, promoting energy efficiency and sustainability in both products and operations.

Furthering its commitment to sustainability, Raya Electric partnered with the United Nations Industrial Development Organization (UNIDO) on the "Unlocking the Potential to Reduce Global Warming in the Air-Conditioning Sector" initiative. This collaboration supports local AC manufacturers in meeting evolving market demands for energy efficiency while navigating the regulatory landscape.

A key focus of the initiative is adopting ISO 16358, a standard that accounts for seasonal climate variations in AC performance. Recognizing that traditional testing methods in countries like Egypt often fail to reflect real-world fluctuations, this approach enables manufacturers to enhance actual energy efficiency rather than just meeting static benchmarks.

Through the UNIDO partnership, Raya Electric benefits from technical expertise in design enhancements, component selection optimization, and specialized training programs. Additionally, the introduction of Total Equivalent Warming Impact (TEWI) labeling will provide a more comprehensive measure of an AC unit's environmental impact.

By implementing energy efficiency measures, collaborating on industry guidelines, and engaging in knowledge exchange, Raya Electric not only strengthens its environmental stewardship but also gains a competitive edge locally and regionally. This strategic initiative underscores the company's leadership in sustainable manufacturing and its dedication to driving industry-wide progress.

Our People

Raya Electric values its employees as its greatest asset and is committed to fostering a positive, productive, and inclusive work environment. Through comprehensive engagement and development programs, the company ensures its workforce is equipped with the skills and support needed for success. To uphold world-class operational standards, Raya Electric developed the World Class Factory Foundation Program, designed for both engineers and technicians. This initiative establishes and implements World Class Factory Standards, covering all technical aspects of factory operations while also enhancing essential soft skills.

A culture of continuous improvement is embedded in Raya Electric's operations. The company systematically tracks technical staff development through the Technical Skill Matrix, ensuring a highly flexible and versatile workforce capable of adapting efficiently to different production stages. Raya Electric's commitment to its employees has earned Top Employer – Egypt 2024 recognition for the second consecutive year, reflecting its dedication to employee well-being, internal equity, and a supportive workplace culture in alignment with Raya Holding's comprehensive HR programs.

Further reinforcing its commitment to inclusion and equity, Raya Electric, in collaboration with Raya Holding, is in the final accreditation stage of the SEAL Certification Program. By championing gender equality, diversity, and sustainable business practices, the company is on track to become Egypt's first electric manufacturer to achieve this distinguished certification, setting a benchmark for corporate responsibility in the industry.

At the heart of Raya Electric's people-first approach is a strong focus on employee engagement. The company ensures employees remain motivated, satisfied, and aligned with its vision through regular communication, company events that foster camaraderie, robust feedback mechanisms that capture employee insights, and accessible platforms that give employees a voice at all levels of the organization. By prioritizing engagement, development, and inclusivity, Raya Electric continues to cultivate an empowered and high-performing workforce, driving both individual and organizational success.

2025 Forward-Looking Strategy

Raya Electric's strategic vision for 2025 is ambitious and forward-looking, centered on consolidating market leadership, expanding its product portfolio, and entering new geographical markets. A key priority is the expansion of its AC ODM portfolio to include 24K models, strengthening its offerings in the air conditioning sector and providing a broader range of customized solutions for clients. Recognizing the growing demand in the commercial sector, Raya Electric will also launch production of commercial air conditioners, further diversifying its revenue streams and catering to evolving market needs.

To maintain its competitive edge, the company will continue diversifying its ODM platform, ensuring it remains at the forefront of manufacturing innovation and capable of meeting diverse client requirements. Geographic expansion is another critical pillar of the 2025 strategy, with a focus on exploring export opportunities in North Africa. This expansion will leverage Raya Electric's manufacturing expertise to drive growth beyond its domestic market.

Additionally, Raya Electric is poised for significant growth in the Small Domestic Appliances (SDA) sector, with plans to launch SDA production for both local and export markets. Central to this initiative is the construction of a new 7,500 m^2 SDA manufacturing facility, reinforcing the company's commitment to this expanding sector and ensuring capacity to meet future demand.

Through these strategic initiatives, Raya Electric is well-positioned for sustained growth, further strengthening its market leadership and solidifying its reputation as a premier manufacturing partner in the MEA region and beyond.

NOTE FROM THE CEO

Usama Zaki
CEO, Raya Electric

Dear Stakeholders,

2024 has been a year of remarkable progress for Raya Electric, marked by exceptional growth and strategic advancements. We achieved revenue growth exceeding 60.8%, a clear indication of our successful strategies and the strength of our operations. This year's landmark strategic cooperation agreements with LG and De'Longhi are transformative, validating our manufacturing excellence and paving the way for significant expansion.

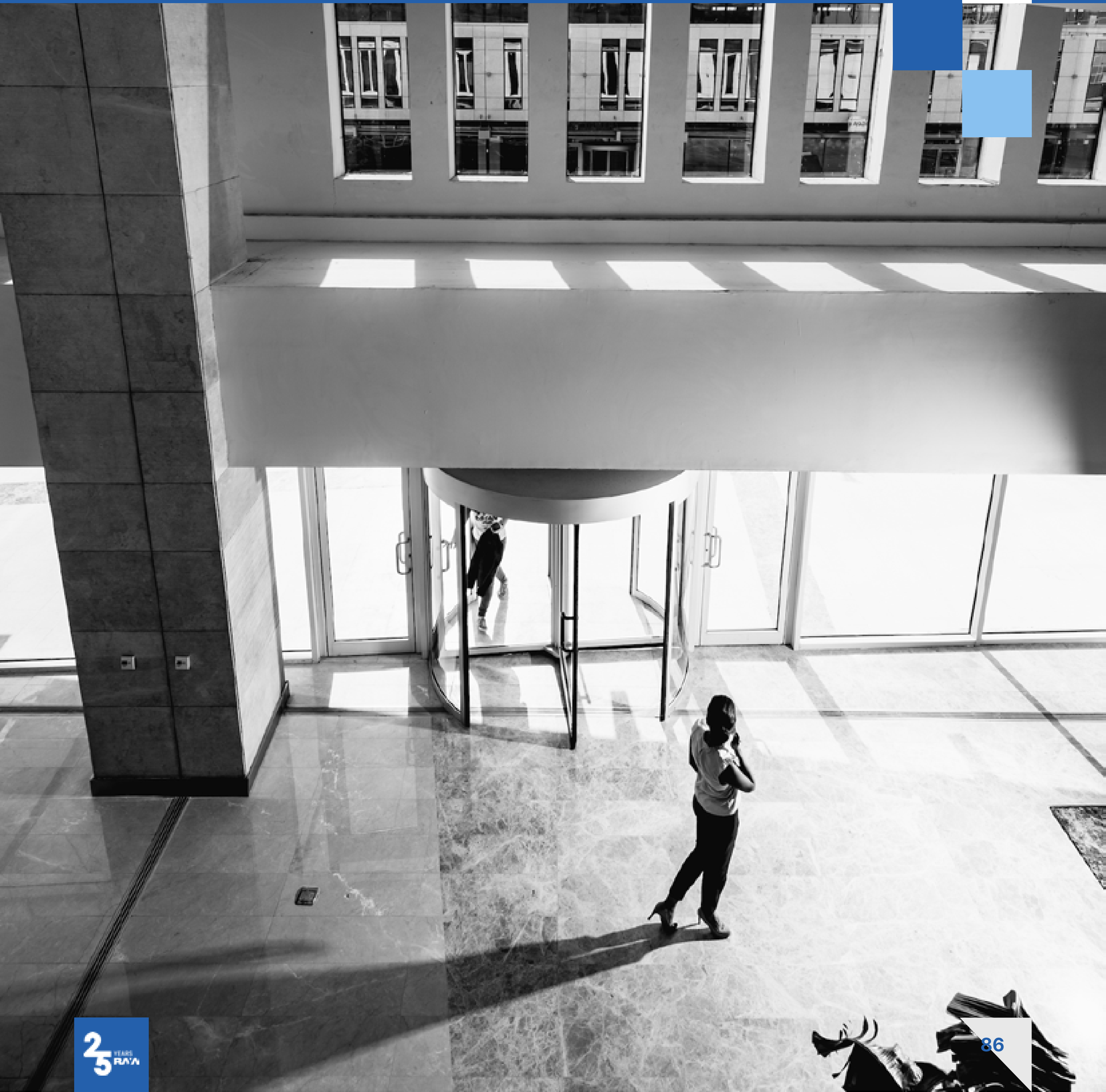
Operationally, we reached key milestones, including becoming the first in the MEA region to comply with SEER standards. We also significantly expanded our production capabilities and strategically diversified our product portfolio, enhancing our market competitiveness and resilience. Throughout the year, we effectively navigated global economic headwinds and supply chain complexities, demonstrating our adaptability and commitment to maintaining World Class Manufacturing Standards.

Our dedication to sustainability and our employees remains paramount. We are proud of our ISO certifications and our partnership with UNIDO, reflecting our commitment to environmental and social responsibility. Our recognition as a Top Employer – Egypt for the second consecutive year underscores our focus on creating a positive and rewarding workplace.

Looking forward to 2025, we are strategically focused on key growth areas: expanding our AC ODM portfolio, launching commercial AC production, and entering the Small Domestic Appliances (SDA) market. We will also pursue export opportunities in North Africa, extending our reach and impact.

I want to express my sincere gratitude to our exceptional team, our valued partners, and our loyal customers for their unwavering support and contributions to our success. Together, we are building a strong and innovative future for Raya Electric.

HOSPITALITY



RAYA SMART BUILDINGS

Shaping Egypt's Premier Commercial Hubs

Raya Smart Buildings is a leading developer and operator of premium commercial and office complexes, known for its collaboration with top architectural and green technology firms. Its flagship project, Galleria40 in Sheikh Zayed, is a mixed-use development offering office spaces, retail outlets, dining options, and fashion stores, making it one of Cairo's premier commercial hubs for multinational tenants. The company also owns the Edge Innovation Center, a co-working space and business incubator located within Galleria40, the 5th Settlement, and New Capital. As part of Raya Holding, Raya Smart Buildings is committed to sustainable, energy-efficient developments, providing high-quality office spaces in prime locations for businesses of all sizes.

184 EGP MN
2024 Revenue

90%
Occupant Satisfaction

60%
y-o-y reducation in energy consumption

2024 in Review

In 2024, Raya Smart Buildings achieved significant progress in its commitment to excellence and sustainability. Occupancy rates soared to 100%, a testament to the effectiveness of the company's tenant acquisition and retention strategies. Additionally, the year saw a notable increase in average rental rates, rising by 20-25%, driven by favorable market trends and the superior quality of Raya properties.

Even with higher occupancy, our focus on sustainability was reflected in a 27.8% reduction in energy consumption, demonstrating operational efficiency. Our satisfaction rate remained steady at 90%, matching last year's performance. The steady rate reflects our ability to meet tenant expectations through top-notch service, ongoing communication, and quick resolutions. These milestones solidify Raya Smart Buildings as a frontrunner in the industry, paving the way for ongoing success.

In addition, the company launched the second EDGE Innovation Center in the New Administrative Capital, a 1,300 sqm flexible workspace facility, as part of a broader expansion plan to open four more locations. RSB also entered a strategic partnership with Garnet Real Estate Development to co-develop Flare Plaza in Sheikh Zayed, further diversifying its asset base and long-term leasing pipeline.

Strategic Partnerships

2024 saw RSB formed a joint venture with ACUD and KOV Mall to expand the Edge Innovation Center eastward. It also joined forces with Granet Development for Flare Mall's management, under the umbrella of Raya Smart Buildings.

Operational Highlights

Solidifying its leading market position and ensuring sustained growth, Raya Smart Building continued to advance its strategic priorities in 2024. At Galleria40, RSB continued elevating the experience with a curated mix of prestigious multinational tenants, enhancing our reputation and market standing. Several additional brands were successfully onboarded during the year.

To drive operational excellence, a number advanced training programs were delivered to the company's in-house teams. RSB also partnered with top-tier third-party service providers to boost efficiency and service delivery.

On the sustainability front, 2024 saw significant energy savings, made possible with the activation of a cogeneration system and implementation of various green initiatives, in alignment with global sustainability goals.

To maintain its market position, Raya Smart Buildings placed sharp focus on market differentiation, strengthening its competitive edge through targeted marketing campaigns, dynamic events, and personalized tenant engagement strategies.

Sustainability & CSR

Raya Smart Buildings stands as a cornerstone of sustainability within Raya Holding's diverse portfolio. A prime example of this commitment is its partnership with Green Integrated Environmental Services, which manages and recycles all waste from Galleria40. The company's Edge Innovation

> At Galleria40, RSB continued elevating the experience with a curated mix of prestigious multinational tenants.

Center's ISO 50001:2018 certification further solidifies the company's commitment to sustainability, recognizing its Energy Management System, with a strong emphasis on reducing energy consumption.

Beyond securing certifications, Raya Smart Buildings is deeply involved in corporate social responsibility activities. Energy conservation and waste management are significant points of focus through the adoption of green practices, minimizing the company's environmental impact while positively impacting the communities it serves. These sustainability and CSR efforts align with the larger goals of Raya Holding, highlighting a commitment to ethical and responsible business practices.

Addressing Challenges

In 2024, Raya Smart Buildings countered import restrictions that delayed plans for the indoor official opening, directly impacting our timeline. To address this, RSB proactively explored alternative sourcing options and worked closely with suppliers to mitigate delays, ensuring a smoother progression moving forward.

Increased competition was also more evident this year, with more service providers offering similar products in the same area. To stand out, Raya Smart Buildings highlighted its unique strengths, be they the business complex, services, fashion, or cultural offerings.

Agile decision-making, clear communication, and ongoing adjustments to the changing market landscape played a key role in the company's successful resolutions to the year's challenges.

Our People

Raya Smart Buildings is committed to fostering a workplace culture centered around open communication and support. Through ongoing one-on-one and group discussions, the company promotes transparency and ensures that every team member's voice is heard and valued. This approach encourages a seamless flow of communication, balancing both top-down and bottom-up exchanges through individual meetings, team conversations, and company-wide updates. Our leadership is dedicated to a holistic employee well-being strategy, focusing not only on career advancement but also on achieving a healthy work-life balance and overall wellness. In 2024, we strengthened career development by offering personalized one-on-one coaching sessions to support the growth of our top talent. We also introduced a comprehensive financial wellness program to help employees manage their personal finances with confidence and ease. These initiatives play a crucial role in boosting employee satisfaction, engagement, and contributing to our collective success.

Future-Looking Strategy

Looking ahead, Raya Smart Buildings is set for a strategic shift towards a light assets model, drawing on our skilled team to broaden our service offerings, including property management for new buildings. We proactively identified opportunities to develop smaller-scale projects, allowing faster returns on investment. We also expanded the reach of the EDGE Innovation Center, establishing numerous locations both locally and internationally to revolutionize the concept of workspaces and offer a tailored experience.

Raya Smart Buildings is dedicated to expanding its range of services and solidifying its market standing through cutting-edge initiatives:

Enhancing Property Management Services

Introducing property management services for new buildings, creating a diversified revenue stream and increasing profitability.

Development of Smaller-Scale Projects

Actively pursued the development of smaller-scale projects to enable faster returns on investment and capitalize on emerging market opportunities.

Expansion of EDGE Innovation Center

Expanded EDGE's footprint both locally and internationally, establishing new locations to cater to the growing demand for co-working and business incubation spaces.

Gulf Market Opportunities

Initiated exploratory plans to expand into the Gulf markets, particularly in Saudi Arabia and the UAE, leveraging high demand and strong market potential.

Domestic Expansion within Egypt

Focused on developing properties in strategic locations such as East Cairo and Downtown, ensuring coverage in key commercial and business districts.

NOTE FROM THE CEO

Ahmed Ibrahim
CEO, Raya Smart Buildings

Dear Stakeholders,

Looking back on an impressive year for Raya Smart Buildings, I am pleased to present the highlights and successes of 2024. This past year, our dedication to setting new benchmarks in smart commercial and office complexes was stronger than ever.

2024 saw us recording EGP 184 million in revenues, reflecting our perseverance to thrive in the ever-changing market we operate in. Through a strategic expansion of our tenant mix, alongside improved operational efficiency, we secured a near 100% occupancy rate. With a 90% satisfaction score, we reaffirm our commitment to cultivating an environment in which everyone flourishes.

Looking ahead, Raya Smart Buildings is strategically shifting toward a light assets model. We are leveraging our skilled team to broaden our service offerings—expanding into property management for new buildings—and proactively identifying opportunities to develop smaller-scale projects that yield faster returns on investment. Additionally, the expansion of our EDGE Innovation Center into multiple local and international locations is set to revolutionize the concept of workspaces, delivering a truly tailored experience.

At Raya Smart Buildings, our team is our driving force. We emphasize clear, honest communication, comprehensive employee well-being, and forward-thinking initiatives. Even in the face of challenges like the import restrictions and market volatility witnessed this year, our proactive strategies keep us resilient and ensure ongoing growth.

RAYA RESTAURANTS

Serving Premium Culinary Experiences, One Plate at a Time

From introducing innovative dining concepts to expanding healthier menu options, Raya Restaurants delivers exceptional culinary experiences through its diverse portfolio, catering to a wide range of tastes and lifestyles Established in 2013, Raya Restaurants proudly boasts over a decade of culinary excellence in the Egyptian market. As an integral part of Raya Holding's diverse portfolio, Raya Restaurants is the home of the flagship concept "Ovio" and is aligned with Raya Holding's vision to be a leading player in the Food & Beverage (F&B) sector. With a portfolio that now extends to ten outlets, Raya Restaurants offers a diverse range of dining experiences through its in-house brands, Ovio and Little Ovio, and the franchise-owned quick-service restaurant, The Lebanese Bakery. The common thread uniting all brands is a commitment to quality and excellence in every aspect of the dining experience. Positioned within the hospitality sector, Raya Restaurants primarily operates on a Business-to-Consumer (B2C) model with select Business-to-Business (B2B) offerings. Its home-grown brands demonstrate the potential to compete on an international scale.

2024 in Review

The Egyptian F&B landscape continues to evolve, witnessing a shift from predominantly individually-owned restaurants towards the increasing presence of international corporate-led models. Raya Restaurants has navigated this evolving environment with resilience, leveraging its endurance and the strong foundation provided by Raya Holding. This strategic positioning has been critical to its sustained success throughout the years.

2024 marked a pivotal year for Raya Restaurants, highlighted by the repositioning of Ovio as an all-day casual dining restaurant. This strategic move was accompanied by an expansion of the company's footprint in New Cairo with the inauguration of a new branch in District 5, embracing this growing community. Furthermore, Ovio evolved its brand perception by introducing an innovative "Guilt Free Product" line, inspired by its European heritage to promote a healthier and more refined lifestyle. This year also saw an elevation of the coffee experience at Ovio, solidifying its position as the perfect breakfast destination.

Financial Highlights

Raya Restaurants demonstrated robust financial performance in 2024, achieving a remarkable 39% revenue growth, with revenues reaching EGP 204 million compared to EGP 147 million in 2023. Meanwhile, Gross Profit (GP) margin improved from 49% to 52.3%. Notably, EBITDA witnessed exceptional growth, increasing by over 152%, reflecting enhanced operational efficiency and excellence. Furthermore, efficiency in food and beverage cost (EAT) improved by 75% compared to the previous year. These financial achievements underscore the team's capability in driving growth and operational improvements.

39%

Sales Growth - Momentum driven by menu innovation and operational enhancement novation and operational enhancements

152%

EBITDA Growth - Significant profitability gains through efficiency and cost optimization

Operational Highlights

Raya Restaurants achieved significant operational milestones in 2024, reflecting its commitment to enhancing customer lifestyle and experience. 2024 saw Ovio's repositioning as an all-day casual dining restaurant, expanding its presence with a new branch in District 5, New Cairo. This year also marked Ovio's 10th anniversary, which was celebrated with diverse in-store activations, limited-edition products, and special gifts, engaging loyal customers and the community. As part of its continued evolution, Ovio launched a "Guilt Free Line" of pastries, utilizing a Spanish-led B-Concept in pastry and bakery development. This initiative resulted in a threefold increase in pastry sales in May 2024. As with every year, the 2024 Christmas season saw a significant expansion of Ovio's B2B offerings, with the launch of its "Wonderland of Flavors". This cemented Ovio's positioning as the premier destination for Christmas experiences.

Despite the supply chain disturbances witnessed during the year, consistent monitoring and proactive supply chain management strategies mitigated the impact on Raya Restaurants. Volatile market conditions and inflation risk required continuous review of pricing strategies to maintain optimum value and service for customers. The company was conscientious of changing customer purchasing power, which it helped mitigate by fostering a friendly service and atmosphere, reinforcing a psychological connection with the brand.

Sustainability and CSR

Raya Restaurants continued to advance its sustainability and CSR initiatives in alignment with Raya Holding's broader goals, focusing on Education, Community, and Environment. With its commitment to environmental responsibility, the company recycled used cooking oil in partnership with "Tagaddod," converting it into "Bio Diesel." In 2024, 7 tons of oil waste were recycled, saving over 19,000 CO2 emissions.

On the social level, Raya Restaurants partnered with the Ministry of Cooperation to cater its special graduation event for individuals with disabilities. The company also collaborated with the Egyptian Food Bank and other NGOs during Ramadan to provide food for underprivileged communities.

Our People

Our commitment to our people and their growth and development comes at the core of Raya Restaurants' values. In 2024, we implemented international development programs for the Executive Chef to further advance our culinary capabilities and offering. Because good management is essential to success, several Management and Leadership development programs were organized for potential managers, encouraging their growth and internal mobility. To further aid this, we adopted an open-door policy and periodical team meetings to foster employee engagement.

2025 Forward-Looking Strategy

Raya Restaurants' forward-looking strategy for 2025 is focused on solidifying its market position and expanding its reach. Among the main goals to achieve is to be recognized as one of the top 5 casual all-day dining destinations in Egypt. To complement this endeavor, plans are underway to increase Raya Restaurants' footprint in Egypt through the Ovio brand and expand regionally within the next 3-5 years. We also plan to further expand corporate partnerships through enhanced catering services and B2B offerings.

As healthy eating habits become more common, we will invest in providing a Healthy Menu in 2025, catering to growing customer awareness of health and well-being. Focus will also be directed towards uplifting the brunch and all-day dining experience, emphasizing a friendly atmosphere and positioning Ovio as a place for every family member.

NOTE FROM MANAGING DIRECTOR

Amira El Ebrashy
Senior Director of Operations
Raya Restaurants

Dear Valued Stakeholders,

As we reflect on 2024, it has been a year of significant progress and achievement for Raya Restaurants. Building on our decade-long legacy of culinary excellence, we have not only navigated the evolving F&B landscape but have thrived, delivering robust growth and solidifying our position in the market.

In 2024, Raya Restaurants achieved a remarkable 39% revenue growth, a testament to our team's dedication and the enduring appeal of our brands, particularly Ovio. We successfully repositioned Ovio as an all-day casual dining destination, expanded our footprint, and introduced innovative offerings like the "Guilt Free Line," resonating deeply with our customers. We also saw significant improvements in profitability, with EBITDA growing by over 152%, demonstrating our enhanced operational efficiency.

We faced challenges, including supply chain disruptions and inflationary pressures, which demanded agility and strategic adjustments. Our team's resilience and proactive approach allowed us to manage these headwinds effectively, ensuring we continued to deliver the high-quality experience our customers expect.

Our commitment to our people remains unwavering. In 2024, we continued to invest in employee development through international programs and focused on fostering a positive and engaging work environment. Our sustainability initiatives also progressed, expanding our impact on the environment and community.

Looking ahead to 2025, we are excited to pursue our strategic vision of becoming one of Egypt's top 5 casual all-day dining destinations. We will continue to innovate, expand our reach, and deepen our corporate partnerships.

I extend my sincere gratitude to our exceptional team, our loyal customers, and our valued partners. Together, we have achieved remarkable milestones in 2024, and I am confident in our continued success as we embark on the next chapter of Raya Restaurants' journey.

OSTOOL

Overview of the Company

Ostool delivers logistics and supply chain management solutions tailored to Egypt's cement sector, with a core focus on trucking, coal importation, and stevedoring. Its operations strategically align with Raya's strategy of horizontal diversification, creating synergies across the group's subsidiaries. This collaboration is evident through financial backing from Aman Holding, IT support from Raya IT, and control room operations from RCX. As a leading coal supplier, Ostool maintains a strong competitive edge in cement transportation.

2024 in Review

Ostool marked a series of key achievements in 2024, highlighted by increased fleet utilization, a notable reduction in accidents, improved operational response times, and a lower attrition rate. These accomplishments were driven by strategic maintenance planning, enhanced safety protocols, comprehensive driver training programs, and the integration of advanced technologies. Together, these initiatives reflect Ostool's ongoing commitment to operational excellence, employee well-being, and continuous improvement.

70.1%
YoY Growth in Total Revenue

60%
Fleet utilization rate

Financial Updates

In 2024, Ostool demonstrated strong financial momentum, with total revenue rising sharply from EGP 1,186 million in 2023 to an impressive EGP 2,017 million. A key driver of this performance was the company's diversified business model, with trucking, coal supply, and stevedoring contributing 46%, 41%, and 13% of total revenue, respectively, ensuring financial stability and resilience amid market fluctuations.

Coal supply operations reached 1,187,000 tons, generating EGP 787 million, while the trucking segment led with EGP 930 million. Stevedoring added EGP 299 million, reinforcing Ostool's robust and balanced revenue base. In parallel, the container sector saw major growth, expanding from 1,500 containers in 2023 to 6,000 in 2024.

Ostool settled approximately EGP 23 million in existing leasing contracts and reduced overdraft exposure by EGP 50 million. Factoring usage also declined by EGP 60 million, reflecting improved cash flow management. To support future growth, a new EGP 90 million sales and leaseback agreement was signed, and a new headquarters was established in Sodic, with an investment of EGP 104 million. These achievements underscore Ostool's disciplined financial strategy, operational strength, and readiness for continued expansion.

Ostool continued to enhance its Safety Management System through regular training and audits, ensuring a safer workplace.

Operational Updates

In 2024, Ostool achieved significant operational milestones that underscore its commitment to efficiency and safety. Fleet utilization improved from 91% in 2023 to 96%, driven by enhanced maintenance planning and the strategic reconditioning of spare parts. This proactive approach not only minimized downtime but also optimized stock control and availability, effectively mitigating the impact of global supply chain disruptions. These measures have streamlined our operations and significantly enhanced overall efficiency and fleet performance.

Safety performance also saw marked improvement, with the number of annual accidents decreasing from 16 in 2023 to 12 in 2024. This progress reflects the effectiveness of Ostool's comprehensive safety strategy, which includes targeted driver training, rigorous road risk assessments, periodic safety inspections, and ongoing awareness initiatives. Additionally, the company achieved an 85% operational response rate in 2024 and is targeting a 90% rate in 2025—demonstrating a continued focus on operational excellence and responsiveness.

Sustainability & CSR

In 2024, Ostool reaffirmed its commitment to sustainability and CSR through targeted environmental and social initiatives. Fuel-efficient fleet practices, over a decade of tire recycling, and certified waste oil management reflect the company's dedication to responsible operations. Ostool continued to enhance its Safety Management System through regular training and audits, ensuring a safer workplace. Additionally, a portion of the company's revenue supports underprivileged communities, reinforcing Ostool's role as a socially responsible and environmentally conscious organization.

Our People

Ostool places a strong emphasis on employee well-being through a combination of engaging initiatives and forward-thinking policies. Regular site visits, open communication channels, monthly HR meetings, and the presence of on-site HR representatives all contribute to fostering a supportive and inclusive work environment. The company also championed innovative programs such as assisting high school employees in pursuing higher education, offering continuous training and development workshops, and enhancing on-site working conditions—that reflect its deep commitment to workforce development. By prioritizing well-being, nurturing a positive workplace culture, and investing in long-term growth, Ostool is not only addressing current employee needs but also preparing its people for future challenges and opportunities.

Future-Looking Strategy

Looking ahead, Ostool's trading division is set for strategic diversification in 2025. Building on its core operations in cement, spare parts, and tires, the company has plans to expand into mining products, grains, and petrochemicals to reduce risk and capture new demand. Ostool also has 22 coal trading shipments in the works—20 for Wataniya Banisuif and two for Egyptian Cement—and manage 17 stevedoring export shipments. Plans are also underway to scale up cement and tire trading through strategic sourcing to ensure availability and cost control. To support growth, EGP 18.5 million is allocated to invest in sevent new tank trailers for the TAQA project and hire 67 new employees. The company is also in talks for EGP 100 million in facilities with EGB and EGP 300 million with NBE, including a letter of guarantee for the Wataniya contract. These initiatives, alongside investments in digital tools and geographic expansion, reflect Ostool's commitment to sustainable, efficient, and forward-looking growth.

NOTE FROM THE CEO

Tamer Badrawy
CEO, Ostool

Dear Stakeholders,

Dear stakeholders, it is with great pride that I share Ostool's 2024 performance—a year defined by growth, resilience, and a deepened commitment to sustainability. We achieved a remarkable revenue increase, reaching EGP 2,017 million, up significantly from the previous year. This success reflects the strength of our diversified business model, with trucking, coal supply, and stevedoring forming a balanced and resilient revenue base.

Operationally, we enhanced fleet utilization to 96% through strategic maintenance and spare parts optimization. Our focus on safety led to a reduction in annual accidents from 16 in 2023 to 12 in 2024, supported by rigorous training and risk management protocols. These improvements underscore our dedication to operational excellence and employee well-being.

Sustainability remains central to our mission. We have implemented fuel-efficient fleet practices, maintained a decade-long tire recycling program, and ensured responsible waste oil disposal through certified partners. Our alignment with Raya Holding's sustainability agenda reinforces our role as a responsible corporate citizen. We also continue to invest in our people through inclusive policies and development initiatives that foster a strong, engaged workforce.

Looking ahead, 2025 marks a new chapter of strategic diversification. We are expanding into high-growth sectors such as mining products, grains, and petrochemicals, while strengthening our logistics and sourcing capabilities. Geographic expansion will bring us closer to key markets, enhancing our agility and reach. As we move forward, Ostool remains committed to delivering sustainable value, driving innovation, and building a future-ready organization. Thank you for your continued trust and partnership.

06

OUR APPROACH TO ESG

OUR APPROACH TO ESG

Raya Holding's sustainability strategy is guided by global goals and specific targets, providing a foundation for measuring our impact and progress toward our purpose-driven vision. Drawing on expertise across various industries, we create lasting positive impacts for our people, the environment, and the communities we serve. As we grow into a global powerhouse, our focus remains on intentional, sustainable expansion. Through strategic initiatives and impactful partnerships, we actively support sustainable development, aligning our goals with Egypt's Vision 2030 and the UN Sustainable Development Goals (SDGs). As committed members of the UN Global Compact (UNGC), we prioritize areas where we can drive the most significant, tangible change, embedding our ESG strategy into our operations to achieve ambitious objectives.

Sustainability Policy

At Raya Holding, our aspirations extend beyond business leadership—we are committed to driving sustainable development in Egypt and beyond. Our efforts include reducing carbon emissions across operations, leveraging digital technologies to optimize resource efficiency, and integrating sustainability into every aspect of our value chain. We believe our long-term success is inseparable from environmental responsibility, community prosperity, diversity and inclusion, and robust governance.

Sustainability is not just an ethical obligation; it is a strategic priority that enhances our ability to create long-term value. We align our growth with environmental limitations and evolving societal needs, guiding our ESG Strategy for 2024-2030.

This approach aligns with key global and national objectives, including the UN SDGs, the Paris Agreement, Egypt Vision 2030, and the National Renewable Energy Strategy 2035.

We have developed a comprehensive sustainability policy encompassing our strategic pillars and commitments:

Environmental Pillar

Enhancing Our Environmental Footprint

- Climate Change and Energy Management
- Environmental Management
- Material Efficiency and Circular Economy

Social Pillar

Fostering an Engaged and Inclusive Workforce

- Occupational Health and Safety
- Human Capital Development
- Employee Diversity and Inclusion
- Financial Inclusion
- Customer Experience & Service Quality
- Community & Social Impact

Governance Pillar

Strengthening ESG Governance through Digitalization

- Business Ethics and Integrity
- Quality, Compliance, and Risk Management
- Data Security & Cybersecurity
- Customer Data Privacy
- ESG Data Digitalization
- Responsible Investment

Tracking Sustainability

Raya Holding has implemented an Environmental, Social, and Governance (ESG) management system to track progress and maintain accountability. This framework enables the evaluation of sustainability efforts and the establishment of clear goals. A comprehensive review of our ESG strategy is underway, focusing on climate change, environmental responsibility, diversity and inclusion, and cybersecurity.

Advancing Renewable Energy and Smart Infrastructure

We are committed to positioning Egypt as a leader in renewable energy and smart infrastructure. By decarbonizing our operations, leveraging digital tools for resource efficiency, and embedding sustainability into our practices, we demonstrate that sustainability is both achievable and beneficial.

Energy Conservation and Management

Raya Holding proactively adopts energy-saving measures, implementing energy-efficient equipment and conducting carbon emissions analyses to enhance operational efficiency. Our company-provided employee buses significantly reduce individual vehicle use, lowering Scope 3 carbon emissions from commuting.

Raya Foods: Renewable Energy and Conservation

Raya Foods prioritizes environmental responsibility, adhering to Egypt's environmental regulations. With an annual budget dedicated to sustainability, its Environmental Management Committee monitors compliance, addresses environmental concerns, and ensures operations meet sustainability targets.

Key projects include:

Hydroponic Farming for Water Conservation

Raya Foods has implemented hydroponic farming techniques, successfully reducing water usage by 5%—reinforcing our commitment to sustainability and resource efficiency.

Hazardous Waste Reduction

Hazardous waste production decreased by 7%, from 13% in 2022 to 6% in 2023, demonstrating our commitment to responsible waste management.

Raya Foods' Environmental Performance

5%

reduction in water usage through hydroponic farming

7%

reduction in hazardous waste production

Reducing Energy Costs Through Smart Solutions

Raya Holding has implemented a range of initiatives to lower electricity costs and energy consumption while enhancing operational efficiency. These measures include the installation of energy-efficient LED lighting and smart HVAC systems, resulting in a 20% reduction in energy use across its facilities. The company has also integrated renewable energy sources, such as solar panels at Galleria 40 and Raya Smart Buildings, which collectively generate over 300,000 kWh of clean energy each year, significantly lowering both electricity costs and carbon emissions. In addition, the adoption of smart energy management systems and advanced monitoring tools has led to a 12% decrease in overall energy consumption. Galleria 40's LEED Gold certification further underscores Raya's commitment to sustainability, with a 30% reduction in water and energy use compared to traditional buildings. These efforts demonstrate the company's focus on both operational efficiency and environmental responsibility.

	2024	2023	2022
Total energy use (MWh)	7,886	8,267	7,050
Total electricity (MWh)	8,687 MWh*	8,244 MWh	7,030 MWh
Greenhouse gas emissions (tCO2e)		2,663	3,827
Water usage (m3)	36,095	34,480	31,057
Waste (tons)	17.3	27.53	28.1
Recycling (%)	0	0	83

** These figures are for Raya Holding- HQ site only*

Environmental Sustainability and Green Innovation

Raya Holding is dedicated to advancing environmental sustainability through strategic initiatives that focus on reducing our carbon footprint and aligning with global frameworks like the Task Force on Climate-related Financial Disclosures (TCFD) and the Global Reporting Initiative (GRI). Our commitment to environmental stewardship is reflected in comprehensive greenhouse gas (GHG) assessments aimed at reducing emissions across Scope 1, 2, and 3. Aligned with Egypt Vision 2030, the Paris Agreement, and the UN Sustainable Development Goals (SDGs), we prioritize sustainability and transparency through detailed environmental reporting and milestone tracking. Through these efforts, we aim to position Egypt as a leader in renewable energy adoption and smart energy infrastructure, setting a benchmark for sustainable growth in the region.

Since 2020, Raya has systematically expanded its carbon footprint assessment, covering its headquarters and subsidiaries such as the Raya Data Center and Raya Foods. In 2023, the company reported 28,768 tons of CO2 equivalent emissions, with Scope 1 emissions at 2%, Scope 2 at 27%, and Scope 3 at 55%.

Since beginning its carbon footprint assessment in 2020, Raya has broadened its scope to include its Cairo headquarters and subsidiaries, such as the Raya Data Center and Raya Foods. In 2023, the company's total GHG emissions amounted to 28,768 tons of

CO2 equivalent. These emissions were broken down as follows: Scope 1 emissions (2%) from direct sources, Scope 2 emissions (27%) from purchased electricity, and Scope 3 emissions (55%) from indirect sources, including employee commuting and purchased goods.

Ensuring Compliance with Environmental Regulations

Raya Holding manages its carbon footprint and GHG emissions through a transparent approach aligned with international standards such as the Greenhouse Gas Protocol, GRI, and ISO 14064-1:2019, while also complying with region-specific regulations. The company supports global sustainability goals, including the SDGs and IFRS Standards. To ensure compliance, Raya invests in employee training, fosters environmental responsibility, and collaborates with experts and regulatory bodies to stay ahead of requirements and drive sustainable operations.

Social Responsibility and Inclusion

Raya's CSR Strategic Pillars

Raya Holding has carefully designed its Corporate Social Responsibility (CSR) efforts around three key pillars, guaranteeing a significant positive impact on the communities in which it operates. These pillars include:

01 Creating Shared Value

Focusing on human capital development as a means of fostering sustainable growth.

02 Awareness and Commitment

Actively engaging in sustainability issues and promoting community awareness.

03 Employee Engagement

Involving and empowering employees to contribute meaningfully to societal welfare.

Raya Holding actively promotes workplace inclusivity through initiatives such as TAMKEEN in collaboration with Helm, supporting skills enhancement for individuals with disabilities. In 2024, Raya served as a Gold sponsor for SEED, funding over 900 scholarships for individuals with disabilities. The Estedama project, launched in Menofia, provides training for 90 women in artisanal crafts, enabling economic independence.

Raya Holding is dedicated to cultivating an organizational culture that prioritizes diversity and inclusion, offering a range of programs that support these values.

TAMKEEN: Workplace Inclusivity and Diversity

In partnership with Helm, Raya Holding is advancing inclusive workplace initiatives, particularly through its ongoing involvement in the Skills Enhancement and Employee Development (SEED) Program, which it has supported for three consecutive years. In 2024, Raya Holding proudly served as a Gold sponsor and learning partner for SEED. The company made a significant contribution by developing the "Customer Service Basics" course, which is available online via Helm Academy, aimed at equipping individuals with disabilities with essential skills for the job market. Beyond providing training, Raya is dedicated to cultivating a diverse and inclusive workforce by hiring SEED program graduates and offering disability ethics training. To date, Raya Holding has sponsored over 900 scholarships for individuals with disabilities to participate in the SEED program, further enhancing their skills and improving their employability.

Empowering Menofia's Women Through Artisanship

The Estedama project, led by Sona3 El Kheir NGO in collaboration with Raya, is empowering women in Menofia through artisanship. A dedicated training center in Barheem village will equip 90 women with skills in four types of handicrafts, fostering economic independence. Upon completing their training, 60 women will be employed at the center, creating sustainable livelihoods. This initiative not only enhances the participants' skills but also plays a key role in uplifting the community and promoting long-term growth.

At Raya Holding, community and social impact are central to our operations.

UN Women WEPS Assessments

As a signatory, Raya carried out the UN Women WEPS GAP analysis, pinpointed areas for improvement, and created relevant action plans.

Egypt Gender Equity Seal

In partnership with Pathfinder, a USAID-funded program, Raya Holding is working to achieve the Egypt Gender Equity Seal. The collaboration focuses on improving diversity practices in areas such as recruitment, work-life balance, learning and development, and addressing discrimination.

Raya Holding upholds fair labor practices, ensuring compliance with national labor laws and maintaining a zero-tolerance policy for discrimination and harassment. The company provides robust employee benefits, including life insurance and medical coverage, while fostering an equitable work environment.

Raya Holding is steadfast in its dedication to fair labor practices, fully complying with national labor laws and applying industry-leading standards in labor relations. From recruitment to life insurance, medical benefits, compensation, and more, the company maintains high standards across all areas. Crucially, the Raya Code of Business Conduct and anti-harassment policies make it clear that there is a zero-tolerance approach to all forms of harassment and discrimination, fostering a supportive and inclusive workplace environment.

Engagement and Contributions to Local Communities

At Raya Holding, community and social impact are central to our operations. We actively support initiatives in education, healthcare, environmental sustainability, and social welfare, working to improve the well-being of the communities we serve. In partnership with local NGOs and charitable organizations, we address key social issues like healthcare, education, and poverty, while prioritizing gender diversity and inclusion. Our commitment also includes employee engagement through volunteer programs and matching donations. We ensure transparency and accountability by measuring and reporting the impact of our philanthropic efforts, striving to create lasting positive change.

Promoting Governance Integrity

Raya Holding ensures ethical conduct and transparency through a comprehensive governance framework that prioritizes integrity and accountability. At the heart of this framework is a well-defined Code of Conduct, setting clear ethical expectations for all employees and management. To maintain adherence, the company enforces robust compliance programs that include regular audits, monitoring, and training aligned with both local and international regulations. Transparency is a core value, demonstrated by stringent disclosure policies that mandate the timely release of key financial and operational information. Independent oversight is further strengthened through collaboration with external auditors and advisory boards, who provide objective evaluations of governance practices. Additionally, Raya upholds ethical standards through strong policies on corporate governance, conflicts of interest, whistleblower protection, and risk management, ensuring that integrity is maintained across all operations.

Governance Leadership and Oversight

The Board of Directors at Raya Holding plays a key role in ensuring strong governance and the company's long-term success. Appointed by the General Assembly, the board oversees senior management, presents the annual fiscal performance report, and ensures accountability through a balanced mix of executive, non-executive, and independent members. In line with the company's bylaws and the directives of the Egyptian Financial Regulatory Authority, the board establishes compliance systems, implements early warning mechanisms to detect irregularities, and protects whistleblowers. It also monitors senior management, delegates authority, and maintains robust reporting structures to uphold transparency and effective governance.

Ensuring Data Integrity and Leadership Transparency

The Board of Directors at Raya Holding also establishes robust preventive mechanisms to ensure data accuracy and protect the company from manipulation or breaches. This includes safeguarding internet usage, mobile devices, and communication channels, as well as overseeing data disclosure processes to maintain the integrity of financial and accounting reports. The board ensures the independence of internal audits, further strengthening governance. Additionally, any changes in governance leadership, such as board appointments or executive transitions, are promptly communicated to stakeholders through annual reports and official announcements, in line with EGX 30 listing rules. This proactive approach highlights Raya Holding's commitment to transparency, accountability, and stable leadership.

Whistleblower Protection and Reporting

Raya encourages an ethical culture by offering whistleblower programs that ensure individuals can report unethical actions confidentially. This focus on transparency underscores the company's unwavering commitment to ethical conduct.

Managing Conflicts of Interest for Stronger Governance

The board members and executives uphold high ethical standards through a strong conflict management policy, requiring the disclosure of potential conflicts. This fosters accountability, trust, and safeguards the organization's integrity by preventing conflicted individuals from influencing decisions. The company's Codes of Ethics and Business Conduct outline measures such as recusal and oversight.

Shareholder Dialogue on Governance Issues

Raya Holding consistently integrates stakeholder input into its ESG decision-making processes. This includes enhanced reporting practices driven by investor feedback, leading to improved transparency on carbon emissions and sustainability metrics. Employee input has led to the implementation of workplace wellness programs and energy-saving initiatives, while customer feedback has inspired the introduction of more eco-friendly products and services. Collaboration with suppliers has strengthened adherence to ethical sourcing and fair labor standards. This comprehensive approach ensures that stakeholder perspectives are integral to shaping the company's ESG strategy.

Engaging Stakeholders on ESG Issues

Raya Holding actively engages with its stakeholders—investors, customers, employees, and suppliers—on ESG matters through various initiatives and communication channels. For investors, this includes leveraging the Investor Relations (IR) team, providing ESG-focused disclosures in compliance with FRA and EGX regulations, and hosting annual meetings to ensure transparency and updates on ESG progress. Employees contribute to ESG efforts through participation in training programs, workshops, and internal communications that promote sustainability awareness. This multi-faceted approach ensures that stakeholder input is integral to shaping the company's ESG strategy.

Stakeholder Feedback and ESG Collaboration

Raya Holding ensures there are robust channels for feedback and collaboration with stakeholders to shape our ESG policies and practices. Digital platforms, including our website and social media, provide accessible avenues for communication and engagement. We also organize and participate in regular roundtables and working groups with representatives from various stakeholder groups to integrate their input into strategic decision-making. Additionally, we conduct feedback and engagement surveys for customers and employees to gather their perspectives.

Shaping ESG Policies through Stakeholder Contributions

Stakeholder input plays a key role in shaping our ESG decisions. Investor feedback has driven enhanced reporting practices, increasing transparency on carbon emissions and sustainability metrics. Employee insights have led to the introduction of workplace wellness programs and energy-saving initiatives at our facilities. Customer feedback has inspired the development of more eco-friendly products and services, while collaboration with suppliers has strengthened our commitment to ethical sourcing and fair labor standards. These actions highlight our dedication to meaningful stakeholder engagement and continuous improvement in our ESG journey.

Local Community Engagement Initiatives

At Raya Holding, community and social impact are central to our operations. We support initiatives in education, healthcare, sustainability, and social welfare, aiming to improve the well-being of the communities we serve. By partnering with local NGOs, we address key issues like healthcare, education, and poverty, while promoting gender diversity and inclusion. We also foster employee engagement through volunteer programs and donation matching. To ensure transparency, we track and report the impact of our efforts, working to create lasting, positive changes.

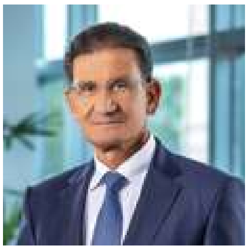
Shaping a Sustainable Future

Raya Holding is dedicated to driving sustainable growth through efficient energy use and responsible business models, guided by a unified Sustainability Framework that allows tailored strategies across our subsidiaries. Ready to tackle the challenges of the 21st century, our goal is to be a catalyst for sustainable development in Egypt and beyond, focusing on decarbonizing operations, enhancing resource efficiency, and positioning Egypt as a leader in renewable energy. Our 2024-2030 ESG strategy aligns business growth with environmental and societal needs, supporting long-term sustainability and global frameworks like the UN Sustainable Development Goals.

07

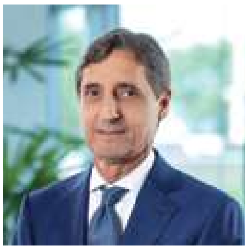
LEADERSHIP

BOARD OF DIRECTORS ▸



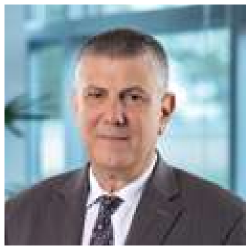
Medhat Khalil
Chairman,
Raya Holding

Ahmed Khalil
Executive Board
Member, CEO,
Raya Holding



Yasser Hashem
Non-Executive
Board Member, MD,
Zaki Hashem &
Partners

Moustafa Mubarak
Independent
Board Member,
Managing Partner,
Solera



Ashraf Kheir El Din
Non-Executive Board
Member, CEO, First
Distribution & Trading

Sherif Kamel
Independent Board
Member, Dean,
AUC's Business
School

Malek Sultan
Non-Executive Board
Member, Co-founder
of Disruptech VC.

Seif Coutry
Non-Executive Board
Member, Chairman,
Fawry

Mohamed Hawa
Non-Executive
Board Member, CEO,
Whitebridge Holding

Amr El Tawil
Non-Executive Board
Member, CEO,
Triangle Group

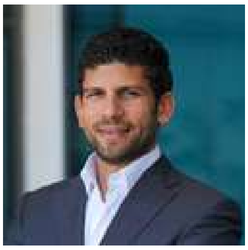
Noha El Ghazaly
Independent Board
Member, Egypt
Country Advisor,
Mediterrania Capital

Samer El Waziri
Non-Executive Board
Member, Senior
Adviser, Raya Holding

Reem El-Saady
Independent Board
Member, Head of
MENA SME Funding,
EBRD

Hamed Shamma
Assistant Professor
of Marketing at The
American University
in Cairo

LEADERSHIP TEAM



Ahmed Khalil
Executive Board Member, CEO, Raya Holding

Hesham Abdel Rassoul
CEO, Raya Information Technology

Mohamed Wahby
Co-CEO, Aman Holding

Hazem Moghazy
Co-CEO, Aman Holding

Bassem Megahed
CEO, Raya Trade

Mohamed el Naggar
CEO, Raya Advanced Manufacturing School

Omar Abdel Aziz
CEO, Raya Foods

Usama Zaki
CEO, Raya Electric

Tamer Badrawi
CEO, Ostool

Ahmed Ibrahim
CEO, Raya Smart Buildings

Gamal Hussein
CEO, Raya FMCG

Hossam Hussein
Chief Financial Officer, Raya Holding

Hazem AbdelHady
Chief HR Officer, Raya Holding

Tamer Abdelaziz
Chief Business Development Officer, Raya Holding

Alaa El Khishen
CEO, Raya CX

08

CORPORATE GOVERNANCE

COMPANY'S ANNUAL CORPORATE GOVERNANCE REPORT

For The Period Ending 31 December 2024

1. Company Profile

Company Name

Raya Holding Company for Financial Investments LLC

Company Purpose

Participating in the establishment of companies issuing securities or increasing their capital, as well as engaging in activities related to securities promotion, underwriting, financial consultancy, and forming and managing securities portfolios in compliance with applicable laws, regulations, and decisions, subject to obtaining the necessary licenses. In accordance with Article (127) of the Executive Regulations, the company may have an interest in or collaborate in any manner with financial companies engaged in similar activities, either in Egypt or abroad. It is also permitted to merge with, acquire, or affiliate with such companies in accordance with the provisions of the law and its executive regulations.

Company Duration

Twenty-five years starting from May 9, 2024, until May 9, 2049, renewable

Listing Date

The company is listed on the Egyptian Stock Exchange since May 4, 2005

Applicable Law

Law No. 95 of 1992 and its executive regulations and amendments

Nominal Value per Share

0.25EGP

Last Authorized Capital

5,000,000,000EGP

Last Issued Capital

1,070,324,442EGP

Last Paid-up Capital

1,070,324,442EGP

Commercial Registry Number and Date of Registration

Number 127574, January 14, 2018

Contact Person

Mr. Hossam Hussein – Chief Financial Officer
Ms. Raneem Medhat Meligy –Investor Relations and Investment Manager

Headquarters Address

Raya Street,
Touristic Zone 6th of October,
12568, Giza
Egypt

Phone Numbers	+20238276000
Fax Numbers	+20238276001
Website	www.rayacorp.com
Email	Investor_relations@rayacorp.com

2. Corporate Governance Framework

The company is committed to implementing the highest levels of governance by adhering to all laws and regulations governing corporate governance set forth by the Egyptian Financial Supervisory Authority and the Egyptian Stock Exchange.

Corporate governance is defined as the framework that governs relationships between key parties in the company (board members, executive management, shareholders) to distribute rights and responsibilities among various stakeholders, achieving transparency, fairness, accountability, securing the rights of shareholders and other interests, and ensuring that the company is managed in the best interest of its stakeholders.

Corporate governance is an integral part of Raya Holding's culture and its subsidiaries with the following objectives:

Transparency

Openness in the company's operational and investment activities, moving away from ambiguity, secrecy, and deception, making all matters verifiable and confirmable.

Accountability

Shareholders' right to hold management accountable for its performance, a right guaranteed by law and the company's bylaws. Executive management is accountable to the board, and the board is accountable to the shareholders.

Equality

Equality between small and large investors, locals and foreigners alike. The company's bylaws ensure this principle in terms of equal rights in voting, accountability, nomination, and access to information.

Responsibility

The company's responsibility to recognize the rights of stakeholders granted by law, and to encourage communication and participation between the company and stakeholders in creating opportunities, jobs, and sustainability.

3. General Assembly of Shareholders and Board of Directors

3.1 General Assembly

The ordinary general assembly of shareholders shall be convened within a maximum of three months following the end of the fiscal year. Each shareholder has the right to attend the general assembly meetings, and the invitation shall be published in two daily newspapers. The general assembly shall be held at a location affiliated with the company or its subsidiaries, or through modern communication methods such as teleconferencing, video conferencing, or remote communication and voting technology without the usual physical gathering via the E-Magles platform.

Ownership structure as of December 31st, 2024

Shareholders holding 5% or more of the company's shares	Number of Shares	Ownership %
Pharonia for Real Estate Investment- Mona Kheir El Din and Partners	1,138,385,260	26.59%
Medhat Mohamed Ibrahim Khalil	729,888,306	17.05%
Financial Holdings International Ltd	516,650,760	12.07%
Ashraf Mahmoud Abdo Kheir El Din	463,390,820	10.82%
Triangle Energy International Limited	317,257,700	7.41%
Mona Mahmoud Abdo Kheir El Din	261,069,894	6.10%
Total	**3,426,642,740**	**80.04%**

3.2 Board of Directors Composition

As of December 31, 2024, the Board of Directors consisted of 14.3% women. This aligns with the Egyptian governance strategy and Article (6) of the Listing and Delisting Rules of the Egyptian Stock Exchange, which stipulates that the representation of women on the company's Board of Directors should not be less than 25% or at least two female members.

	Board Member Name	Position (Executive – Non-Executive)	Number of Shares	Joining Date	Representation
1	Mr. Medhat Mohamed Ibrahim Khalil	Non-Executive	729,888,306	22/6/1999	None
2	Mr. Ahmed Medhat Mohamed Ibrahim Khalil	Executive	129,676,980	4/11/2008	None
3	Mr. Ashraf Mahmoud Abdoh Kheir El Din	Non-Executive	463,390,820	26/04/2012	None
4	Mr. Amr Mohamed Ahmed El Tawil	Non-Executive	317,257,700	25/8/1999	None
5	Mr. Mohamed Hawa	Non-Executive	516,650,760	20/12/2021	On behalf of Financial Holdings International LTD
6	Mr. Seif Allah Coutry Saady Hassan	Non-Executive	-	31/01/2007	None
7	Mr. Samer Abdel Fattah Mohamed El Waziri	Non-Executive	90,000	04/05/2014	None
8	Mr. Hamed Mahmoud Hamed Mahmoud Shamma	Non-Executive	59,179,058	21/04/2018	None
9	Mr. Yasser Zaki Hashem	Non-Executive	-	31/01/2007	None
10	Mr. Malek Ahmed Ehab Mohamed Sultan	Non-Executive	-	26/04/2012	None
11	Mr. Sherif Hussein Kamel	Independent	-	30/10/2018	None
12	Mr. Moustafa Amin Mubarak Mohamed Mubarak	Independent	-	29/04/2017	None
13	Ms. Noha Hesham Mohamed Amin El Ghazaly	Independent	-	12/04/2022	None
14	Ms. Reem Moftah Abdelhamid El Saady	Independent	-	12/04/2022	None

3.3 Role and Responsibilities of the Board of Directors

The Board of Directors plays a pivotal administrative role within the company. It assumes the management of the company's affairs based on the mandate issued by its General Assembly. The Board presents the annual report on the business results for the fiscal year to the Ordinary General Assembly within three months following the end of the fiscal year.

The responsibilities and duties of the Board are outlined in the company's bylaws and the decisions of the Egyptian Financial Regulatory Authority, which include:

- Establishing mechanisms and systems to ensure compliance of all company employees with laws, regulations, and internal policies. The Board is also responsible for establishing an early warning system to detect any irregularities or deviations and ensuring prompt action is taken. This system should include measures to protect sources of information and whistleblowers reporting corruption and misconduct.
- Developing a plan for monitoring authority within the company for senior management positions as well as Board members to ensure the sustainability and effective operation of the company.
- Identifying the powers delegated to one of its members, committees, or others. The Board must also specify the duration of the delegation, the periodic reports received from the committees and the executive management, and monitoring the results of exercising those delegated powers.
- Establishing preventive procedures, tools, and mechanisms to secure the flow of information and control the accuracy and integrity of data within the company, protecting it from manipulation and breaches whether from within the company or externally, such as securing internet usage and mobile devices against hacking and piracy.
- General oversight of the data disclosure process and communication channels, ensuring the integrity of the financial and accounting reports issued by the company, as well as ensuring the independence of both internal audit activity and compliance with the company's policies.
- Appointing a Secretary for the Board of Directors who is competent and fully understands all aspects of the company's operations. The Board may also establish an organizational unit for secretarial functions based on the company's size and needs.

Responsibilities of the Chairman of the Board

Mr. Medhat Mohamed Ibrahim Khalil, Chairman of the Board of Directors, is responsible for the optimal management of the Board's affairs, activating its performance, and developing its work. It is also his responsibility to take all necessary measures to ensure that the Board fulfills its responsibilities and functions completely. He ensures that the Board members are aware of their roles and responsibilities and that they respect the boundaries and powers specified for the Board of Directors, those defined for managing the company.

Among his key tasks and responsibilities are:

- Issuing the invitation for the Board of Directors meetings, setting its agenda, and managing its sessions.
- Summoning the Ordinary and Extraordinary General Assembly meetings to consider the agenda presented by the Board of Directors.
- Ensuring the availability of sufficient and accurate information to the Board members and shareholders in a timely manner.
- Ensuring that decisions are made on a sound basis and based on comprehensive knowledge of the issues, with the necessity of ensuring the existence of an appropriate mechanism to ensure the effectiveness of implementing those decisions in a timely manner.
- Receiving reports and recommendations from all committees and presenting them to the Board periodically for necessary action.
- Ensuring that all Board members conduct self-assessment to indicate the extent of their commitment to their duties.
- Ensuring that the Board fulfills its tasks in the best interest of the company while avoiding conflicts of interest.
- Ensuring the effectiveness of the governance system implemented by the company as well as the effectiveness of the Board's committee's performance.

Responsibilities of the Chief Executive Officer and Managing Director

Mr. Ahmed Medhat Mohamed Ibrahim Khalil, the Chief Executive Officer, and Managing Director, holds the highest executive position within the company's workforce and is responsible for the daily and overall executive management of the company before the Board of Directors.

Below are the roles and responsibilities of the Chief Executive Officer and Managing Director:

- Implementing the company's strategy and annual plan as established and approved by the Board of Directors.
- Chairing the executive work of the company and managing its daily affairs, supervising the operations of all company departments and sections, monitoring the performance of all activities, making decisions to ensure smooth operations and goal achievement, and working to increase customer satisfaction with the company.
- Implementing all company policies, regulations, and internal systems.
- Proposing topics for discussion at regular

meetings of the Board of Directors in consultation with the Board Chairman.

- Supervising the preparation of regular financial and non-financial reports on the company's business results and performance evaluation, as well as corporate governance reporting, and reviewing all responses to auditor inquiries before preparing these reports.
- Actively participating in building and developing a culture of ethical values within the company, proposing incentive systems and monitoring mechanisms adopted by the Board to
- Defining the responsibilities and authorities of all company employees in accordance with applicable work regulations and Board decisions.

Secretary of the Board of Directors

Mr. Ahmed Mohamed Atia is the Secretary of the Board. He coordinates between the members of the Board of Directors and the management of the company by:

- Preparing, organizing, and managing the logistics of board and committee meetings, assisting the Board Chairman in preparing the meeting agenda, preparing information, data, and details on agenda items, and sending them to members before the meeting with sufficient time.
- Assisting the Board Chairman in preparing and organizing general meetings of shareholders and managing their logistics.
- Monitoring the issuance and implementation of Board resolutions, informing the relevant departments, and preparing follow-up reports on their implementation.
- Preserving and documenting all matters related to Board decisions and agenda items, ensuring that the Board receives important information in a timely manner.
- Coordinating with all Board committees to ensure effective communication between these committees and the Board of Directors.
- Coordinating with relevant committees to provide necessary information to support the Board Chairman in evaluating Board members and committee members, and the proposals presented by the Board to the general assembly regarding the selection or replacement of any members.

Formation of Board Committees

Audit Committee

Name	Member Status	Position
Mr. Seif Allah Coutry Saady Hassan	Independent Board Member with expertise	Committee Chairman
Mr. Yasser Zaki Hashem	Non-Executive Board Member	Member
Mr. Sherif Hussein Kamel	Non-Executive Board Member	Member
Mr. Moustafa Amin Mubarak Mohamed Mubarak	Independent Board Member with expertise	Member
Ms. Noha Hesham Mohamed Amin El Ghazaly	Independent Board Member with expertise	Member

Nomination and Remuneration Committee

Name	Member Status	Position
Mr. Medhat Mohamed Ibrahim Khalil	Chairman of the Board	Committee Chairman
Mr. Amr Mohamed Ahmed El Tawil	Non-Executive Board Member	Member
Mr. Yasser Zaki Hashem	Non-Executive Board Member	Member
Mr. Moustafa Amin Mubarak Mohamed Mubarak	Non-Executive Board Member	Member

Investment Committee

Name	Member Status	Position
Mr. Ahmed Medhat Mohamed Ibrahim Khalil	Executive Board Member	Committee Chairman
Mr. Amr Mohamed Ahmed El Tawil	Independent Board Member	Member
Ms. Noha Hesham Mohamed Amin El Ghazaly	Non-Executive Board Member	Member
Mr. Hossam Hussein Mohamed Ahmed	Chief Financial Officer	Member

Sustainability Committee

Name	Member Status	Position
Ms. Reem Moftah Abdelhamid El Saady	Executive Board Member	Committee Chairman
Mr. Ahmed Medhat Mohamed Ibrahim Khalil	Independent Board Member	Member
Mr. Usama Zaki	CEO of Raya Electric	Member
Mr. Hamed Mahmoud Hamed Mahmoud Shamma	Non-Executive Board Member	Member
Ms. Yasmine Sakr	Corporate Social Responsibility and Sustainability Senior Manager	Member

ESOP Committee

Name	Member Status	Position
Hossam Hussein Mohamed Ahmed	Chief Financial Officer	Committee Chairman
Hazem Abdel Hady	Chief Human Resources Officer	Member
Helal El Housary	Committee Member with Expertise	Member

Tracking of the Board of Directors meetings and its committees

Attendance schedule for Board members at board meetings, committees, and general assembly meetings throughout 2024.

	Name	Board Meeting	Audit Committee	Nomination & Remuneration Committee	Ivestment Committee	General Assembly Meetings
1	Mr. Medhat Mohamed Ibrahim Khalil	6/6	-	1/1	3/3	3/3
2	Mr. Ahmed Medhat Mohamed Ibrahim Khalil	6/6	-	1/1	3/3	1/3
3	Mr. Ashraf Mahmoud Abdoh Kheir El Din	5/6	-	1/1	3/3	-
4	Mr. Amr Mohamed Ahmed El Tawil	3/6	-	1/1	3/3	-
5	Mr. Mohamed Hawa	-	-	1/1	3/3	-
6	Mr. Seif Allah Coutry Saady Hassan	6/6	3/3	1/1	3/3	-
7	Mr. Samer Abdel Fattah Mohamed El Waziri	6/6	-	1/1	3/3	3/3
8	Mr. Hamed Mahmoud Hamed Mahmoud Shamma	6/6	-	1/1	3/3	3/3
9	Mr. Yasser Zaki Hashem	3/6	3/3	1/1	3/3	3/3
10	Mr. Malek Ahmed Ehab Mohamed Sultan	6/6	-	1/1	3/3	3/3
11	Mr. Sherif Hussein Kamel	3/6	3/3	1/1	3/3	-
12	Mr. Moustafa Amin Mubarak Mohamed Mubarak	6/6	3/3	1/1	3/3	-
13	Ms. Noha Hesham Mohamed Amin El Ghazaly	6/6	3/3	1/1	3/3	-
14	Ms. Reem Moftah Abdelhamid El Saady	3/6	-	1/1	3/3	-

3.4 Advisory Committees

Audit Committee:

- Review and audit the company's internal control procedures.
- Reviewing the financial statements before presenting them to the Board of Directors and providing opinions and recommendations regarding them
- Review and audit the accounting policies applied in the company and the changes resulting from the application of new accounting standards.
- Review and audit the internal audit function, its procedures, plans, and results.
- Review and audit periodic management information presented to various management levels, its preparation systems, and timing of presentation.
- Recommending to the Board of Directors the appointment of one or more external auditors for the company, as well as assessing their qualifications, competence, and independence. The decision regarding their appointment and fee determination falls under the authority of the Ordinary General Assembly of the company.
- Review the procedures followed in preparing and reviewing the following:
    a. Periodic and annual financial statements.
    b. Public or private offering prospectuses for securities.
    c. Budgets, including cash flow statements and estimated income statements.
- Ensure the implementation of necessary control methods to safeguard the company's assets and periodically evaluate those administrative procedures to ensure compliance with the rules and prepare reports to the Board of Directors accordingly.
- Ensuring the company's compliance with internal and external regulations, laws, and policies based on reports submitted by the Compliance Department or other relevant departments.
- The committee is responsible for verifying the company management's response to the recommendations of the company's auditor and the Financial Regulatory Authority.
- Any other powers deemed appropriate by the company's Board of Directors, in accordance with the rules of listing and delisting securities on the stock exchange.

Nominations and Remuneration Committee:

- Recommend nominations for membership on the Board of Directors in accordance with the criteria set by the Board and approved by the company's General Assembly.
- Periodically and continuously review the required skills needed for Board membership and prepare a statement of the qualifications required for Board membership.
- Review the composition of the Board of Directors and make recommendations regarding changes that can be made, notifying the Board accordingly in preparation for presenting them to the General Assembly.

- Continuously verify the independence of independent members and ensure there are no conflicts of interest if a member serves on the board of another company whose interests conflict with Rayat Holding for Financial Investments S.A.L.
- Propose clear policies for compensating Board members and senior executives, utilizing performance-related criteria in determining such compensations within the framework of using performance-based standards.
- Propose the monetary remuneration received by the company's Board members and key executives.

Investment Committee

- Oversees the management of the company's investment portfolio, including asset allocation, risk management, and investment strategy development.
- Conducts thorough due diligence on potential investment opportunities, including financial analysis, market research, and risk assessment, to ensure alignment with the company's investment objectives and risk tolerance.
- Makes investment decisions based on the committee's analysis and evaluation of investment opportunities, taking into account factors such as financial performance, market conditions, and regulatory considerations.
- Monitors the performance of existing investments on an ongoing basis, assessing their financial and operational performance, identifying emerging risks, and making adjustments to the investment portfolio as needed.
- Ensures compliance with relevant laws, regulations, and internal policies governing investment activities, maintaining high standards of corporate governance and transparency.
- Communicates investment strategies, performance updates, and investment decisions to key stakeholders, including company executives, board members, and shareholders, providing transparency and accountability.
- Prepares and presents regular reports to the board of directors and senior management on investment activities, performance metrics, and market trends, providing insights and recommendations for strategic decision-making.

Sustainability Committee

- Developed a sustainability policy that includes various environmental policies that take into account global environmental standards and local regulations in Egypt.
- Providing necessary consultations for the development and review of sustainability practices.
- Reviewing studies and reports related to sustainability in the securities market issued by the Egyptian Stock Exchange.
- Developing necessary training plans regarding sustainability.

ESOP Committee

- Conducting periodic reviews of the executive regulations of the Companies Law
- Establishing the standards followed in the system.
- Supervising the system by studying the addition of new beneficiaries
- Determining the number of shares allocated to beneficiaries that the company intends to grant according to the established criteria.

Executive Committee

The Executive Committee is chaired by the Chief Executive Officer and Managing Director and includes the Deputy Chief Executive Officers as its members. Its meetings are held regularly with the attendance of sector directors and heads of key departments to monitor the group's operations and ensure the implementation of executive and operational decisions through regular monitoring reports. The committee also ensures the adherence to all company policies, regulations, and internal systems.

4.Regulatory Environment

Internal Control System:

The company's Board of Directors is responsible for the internal control system of the company, reviewing it annually to ensure its effectiveness. This is achieved through adopting responsibilities and governance structures aimed at effectively fulfilling the tasks of internal control and ensuring the efficiency and continuity of internal control aspects within the company. The company adopts a set of policies, procedures, and work ethics to:

- Completely separate the responsibilities and authorities of all employees within the company.
- Completely separate the positions of the Chairman of the Board of Directors and the Managing Director, in line with recent amendments to laws and regulations issued by the Egyptian Financial Regulatory Authority.
- Ensure the accuracy and quality of information, providing accurate and precise information about the company to both the company and others.
- Protect the company's physical assets from potential risks and document and record those assets in the company's records.
- Increase the company's productivity efficiency and achieve its objectives at the lowest cost and with the same quality.
- Ensure the accuracy of instruction execution, to ensure that all instructions have been implemented as required.
- Ensure the application of corporate governance rules through the precise implementation of various governance instructions and rules.
- The Audit Committee presents its report to the Board of Directors every three months. The committee is entitled to request information from any department in the company and exercises its powers in accordance with the decision of the Board of Directors of the Egyptian Financial Regulatory Authority.

Internal Audit Management:

- There is an independent internal audit management in the company, led by Mr. Amir Anwar, representing the role of management in evaluating and improving the effectiveness of internal control and the company's management system, to achieve the company's objectives, protect its assets, and add value to the company.

Scope of Work of Internal Audit Management Includes:

- Conducting periodic examinations of departments, including control systems and risk management within the company, during suitable periods to determine whether administrative, accounting, and control tasks and functions are effectively accomplished, in accordance with the policies, procedures, and instructions approved by the company and in line with the company's objectives and best management practices, including:
  a. The methods and techniques used to maintain and protect the company's assets, including informational assets, from the risks of theft, damage, destruction, misuse, neglect, inefficiency, improper business practices, and inadequate or inappropriate disclosure.
  b. The reliability and quality of financial and operational information security, as well as the methods used to identify, measure, classify, and report on such information.
  c. The existing systems to ensure compliance with policies, plans, and procedures that affect the company.
  d. The effectiveness and efficiency of resource utilization at reasonable costs.
  e. Informing responsible management personnel in the audited departments of the results of the internal audit and the opinions and recommendations reached to ensure necessary actions are taken to address identified weaknesses. Evaluating the plans and procedures adopted by relevant departments to address the observations and recommendations contained in the audit report, and if the actions taken are found to be inadequate, discussing this with responsible employees to ensure the adequacy of the measures taken.
  f. Assisting in planning, designing, and developing information systems to ensure adequate control over the systems, and ensuring that all system audit procedures are conducted in a timely manner.
  g. Providing consultancy services upon request from the Board of Directors, Audit Committee, or executive management to improve the effectiveness and efficiency of the company's operations, conducting investigations into cases of fraud, corruption, or any special examination at the request of the Board of Directors, Audit Committee, or company management, or if the internal audit has sufficient evidence indicating the possibility of such cases.
  h. Developing an audit plan for the departments to be audited, based on an assessment of the risks present in the company as a whole. The management provides quarterly and annual reports, in addition to reports on specific tasks and activities.

The Company's Auditor:

The company's auditor is appointed through nomination by the Audit and Governance Committee, and this nomination is presented to the Board of Directors for submission to the company's General Assembly at the end of the fiscal year. Mr. Mohamed Ahmed Abu Al-Qasim has been reappointed as the company's auditor according to the decision of the Ordinary General Assembly dated April 30, 2020. The auditor submits a semi-annual report on the company's periodic financial statements and an annual report on the independent review of the financial statements to the members of the company's General Assembly. The auditor is engaged with and responds to their inquiries regarding the company's financial statements and all audit and governance-related matters in a timely manner.

5. Disclosure and Transparency

Essential Information and Financial and Non-Financial Disclosure

The company commits to the disclosure requirements set by the Egyptian Financial Regulatory Authority and the Egyptian Stock Exchange. It seeks to achieve transparency by disclosing financial and non-financial information through its annual and periodic financial statements, the annual and periodic reports of the auditor, the Board of Directors' report, accounting policies, budget estimates, essential information, information about board members, shareholder structures, and dividends. These disclosures are made through the company's website and submitted to the Egyptian Stock Exchange. Additionally, they are published in daily newspapers regarding periodic and annual financial statements and executive management reports.

The company also discloses the following information through its periodic and annual financial reports, the Egyptian Stock Exchange, and its website:

- Internal information including the company's objectives, vision, nature of activities, and future plans.
- Ownership structures of subsidiary companies related to the company.
- Transactions with related parties and swap contracts.
- Disclosure to shareholders and regulatory authorities about treasury shares.
- Providing the Authority and the Exchange with decisions of the Ordinary and Extraordinary General Assembly immediately after their conclusion and at least before the start of the next trading session following the meeting. The company also commits to providing the Exchange within a week from the date of the General Assembly with the minutes, approved by the Chairman of the Board of Directors.
- Providing the Authority and the Exchange with a statement, approved by the Board of Directors of the company, of its most significant business results compared to the corresponding period, immediately after the approval of the annual or periodic financial statements, before the start of the next trading session following the meeting.
- Announcement of the competent authority's decision on cash dividends, bonus shares, or both.

- Disclosure when a shareholder or related party exceeds or decreases their ownership stake by 5% or its multiples of the company's listed capital on the Exchange or voting rights, including shares acquired through subscription rights.
- Disclosure of the company's future investment plan and the shareholders' views on the company's management if their stake and related parties reach 25% or more of the company's capital or voting rights.
- Immediate disclosure of any judicial rulings imposing imprisonment penalties against any members of the issuing body's board of directors or key officials.

6. Investor Relations

The Investor Relations Department of the company, led by Ms. Raneem Medhat Meligy, works on enhancing the quality of its services and relations with investors by connecting the company with the investment market. It establishes communication channels with investors, conveying market perspectives and investor concerns to the Board of Directors continuously. This is achieved through ongoing communication with financial portfolio managers, financial analysts, brokers, and other stakeholders in the market. The following are the main activities conducted to strengthen relationships with current and potential investors:

- Regular participation in investment conferences and meetings both domestically and internationally.
- Holding meetings with prospective investors and developing necessary strategies to target and attract long-term investors.
- Enhancing the company's image in financial markets and financial media.
- Building a lasting relationship with financial analysts through special and general meetings, conferences, forecast studies, inquiries, and analysis of feedback.
- Writing and distributing periodic and annual financial reports and press releases.
- Coordinating internal financial report sources and ensuring appropriate interpretation of data.
- Collaborating with the financial management of the company regarding disclosure matters.
- Enhancing participation on the company's website, preparing required disclosure reports, and updating investor relations pages on the company's website continuously.
- Maintaining current investors and attracting new ones by raising market awareness about the company's operations and future growth opportunities, as well as understanding factors affecting its profitability.
- Communicating with analysts, investors, and media representatives and providing information to minimize rumors and incorrect data leading to fluctuations in prices and trading volumes.
- Organizing company information according to applicable disclosure rules.
- Establishing and maintaining a database of investors, financial analysts, and portfolio managers.

During 2024, the Investor Relations Management and the team engaged in the following activities:

- Communicating and hosting investors and analysts in meetings held at the company and project sites.
- Holding regular phone meetings with analysts and investors to discuss the company's financial and investment developments.
- Contacting buy and sell operations analysts to follow up on matters related to the company and the market, monitoring new investment bank reports issued regarding the company and the market, and educating investors.
- Preparing a daily report for the Group's management on the company's stock performance and the stock market, including related news.
- Organizing company disclosures in accordance with applicable disclosure regulations.
- Engaging with investors through various communication channels, including the company's website, social media, press releases, and contributing to the preparation of the annual report, which is of interest to current and potential investors.
- Preparing the required disclosure reports and maintaining the investor relations section on the company's website, ensuring it is continuously updated.

7. Disclosure Tools

Board of Directors Report

The company issues an annual report in accordance with Law No. 159 of the year 1981 and its executive regulations, to be presented to the General Assembly of Shareholders and regulatory authorities. This is in addition to the executive management report on periodic financial statements.

It is addressed from the Chairman of the Board to the shareholders and includes at least the following:

- Discussion of financial results and key matters.
- The company's major achievements during the year.
- Analysis of the company's operating environment and key markets.
- The company's strategy.
- Key changes in the company's management structure.
- Composition of the Board of Directors and the number of meetings held.
- Formation of Board committees and the number of meetings held.
- The average number of employees during the year and the average employee income during the same period.
- Employee incentive and reward policies, such as stock ownership plans and other benefits.
- Status of related-party transactions concluded in the previous year and those proposed for the following year.
- Actions taken against the company, its Board members, or its executives by regulatory or judicial authorities.
- A report on the company's compliance with corporate governance, social responsibility, and environmental sustainability.

Disclosure Report

The company issues a quarterly disclosure report on the shareholders' structure and members of the board of directors, prepared by the company's management with the assistance of its investor relations department. It includes at least the following:

- Company contact information.
- Investor Relations Officer and their contact details.
- Shareholding structure of shareholders owning 5% or more of the company's shares.
- Overall shareholding structure, including free-floating shares.
- Details of treasury shares held by the company.
- Changes in the Board of Directors and the latest Board composition.
- Formation of Board committees.
- Change of external auditor in the upcoming period.

Annual Report

The company issues an annual report in English, which includes a summary of the Board of Directors' report, financial statements, and all other relevant information of interest to current and prospective shareholders, investors, and stakeholders. The report serves as a key source of information about the company, its operations, and financial position, providing insights into events from the past year and outlining the company's objectives for the upcoming year.

The annual report includes at least the following:

- Message from the Chairman and/or CEO.
- Vision and mission.
- Company strategy.
- Company history and key milestones.
- Ownership structure.
- Senior management and Board of Directors composition.
- Market analysis of the company's industry.
- Current and future company projects.
- Financial position analysis.
- Corporate social and environmental responsibility report.
- Executive management discussion and analysis of financial performance.
- Auditor's report and financial statements compared with previous periods.

Sustainability Report

The company issues a balanced sustainability report that highlights its achievements in economic, environmental, and social aspects. This report outlines the company's values and principles, demonstrating the link between its strategy and its commitments to the community in which it operates. It enhances the company's reputation, supports continuous performance improvement, ensures compliance with environmental and social regulations, and explains how the company manages risks. Additionally, it covers employee engagement strategies and efforts to attract investment.

The report includes at least the following aspects:

- Corporate governance policy and professional conduct oversight for employees.
- The company's policy regarding its operating environment and its impact on it.
- Government relations and the company's political engagements.

- Company policies on employee relations, human rights, and non-discrimination guarantees.
- Quality of products and services offered by the company and the complaint handling system.
- Business continuity, risk and crisis management, and information protection.
- Anti-fraud and anti-corruption policies.
- The company's social and environmental responsibility policy.

Website

The company's website http://www.rayacorp.com is divided into five main sections, which include both financial and non-financial data related to the company and its various projects:

1. About Us
2. History
3. Our Businesses: Raya Holding Portfolio Companies (The Group)
4. Our Impact: Corporate Social Responsibility
5. Our People
6. Investor Relations
7. Media Center
8. Latest Company News
9. Charters and Policies

Code of Ethics and Business Conduct

The Code of Ethics and Business Conduct entails employees performing their duties with honesty, integrity, and objectivity, continuously working towards the group's objectives within the limits of their delegated authority, and executing their tasks with good faith, free from malice, negligence, violation of the law, or harm to public interest, whether for personal gain or that of others. The company conducts its business with integrity and honesty, respecting the interests of business partners, while adhering to the group's policies and prevailing principles of operation. All members of the company are always committed to maintaining the company's good reputation, focusing on key points outlined in the company's policies such as conflict of interest, dealing with others, maintaining confidentiality, accepting and giving gifts, bribery and corruption, non-discrimination, compliance with laws and regulations, and preventing sexual harassment.

Succession Planning Policy

The Succession Planning Policy involves establishing a career ladder framework and reaffirming the values of commitment and developmental readiness at all levels of management within the group. It includes developing a system for building second-tier talent (Succession Plan) to ensure the continuity of operations for implementing the group's policies. This necessitates having alternatives for critical leadership positions to ensure the ongoing execution of the senior management's vision (without being tied to or influenced by individuals in case of any unforeseen circumstances). Additionally, it involves addressing organizational needs by appointing suitable employees (based on the skills and competencies required for the position), whether from existing staff or through new hires.

Whistleblowing Policy

Whistleblowing is the process of reporting unethical matters within the company, which may include wrongful actions, illegal behavior, financial misconduct, or threats to employees or the organization. Raya Holding Group is committed to providing a policy to protect the individual who reports, ensuring the encouragement of employees and others within the group to come forward with disclosures while guaranteeing complete confidentiality for the reporting individual. It is important to note that the reporting process is based on objective documents or information.

Related Party Transactions Policy

The company takes necessary measures aimed at controlling the trading activities of insiders in the company's shares and regulating relationships with related parties, and entering into swap contracts in accordance with the rules of the Egyptian Financial Regulatory Authority through:

1. Prohibiting insiders or related parties from trading in the company's shares during 5 business days before and 1 business day after the publication of any material news, with notification to the stock exchange.
2. Notifying the Stock Exchange's Disclosure Department immediately upon any changes to the composition of the Board of Directors or executive management.
3. Not allowing insiders to exceed a trading period of one month from the date of delivering the trading notice to the stock exchange.
4. Insiders' transactions in the company's shares (selling or buying) must be conducted on the specified trading form and after obtaining prior approval from the Compliance Officer or the Head of Corporate Governance, in accordance with the rules and instructions of the relevant regulatory authorities.

Corporate Social Responsibility and Environmental Policy

The strategic focus of corporate social responsibility at Raya Holdings is centered on programs aimed at developing and supporting human capital, with the goal of equipping youth with the knowledge and skills necessary to drive forward our industrial, economic, and societal progress.

Aligned with this strategic direction, we have three interconnected pillars of strategy:

1. Supporting Community Development Activities: This involves a focus on youth development initiatives.
2. Encouraging Employee Engagement and Volunteerism.
3. Raising Awareness about Key Corporate Social Responsibility Issues.
4. Through these initiatives, we aim to contribute positively to society, empower individuals, and address pressing social and environmental challenges while advancing our organizational objectives.

9. Corporate Social Responsibility Projects Report - 2024

Report on the Impact of Corporate Social Responsibility Projects for the Year 2024

Raya Holding's CSR strategic mandate is to focus on Human Capital development and supporting programs to equip youth with the necessary knowledge and skills to drive our industries, economy, and communities forward.

Following this strategic direction, we have the following three strategic interrelated pillars:

1. Supporting Community Development Activities: Focusing on Youth Development
2. Encouraging Employee Engagement & Corporate Volunteering
3. Creating Awareness about Key CSR issues

Community Development Activities:

Estedama: empowering women of Menofia through artisanship

Estedama is a multi-governorate project by Sona3 el Kheir NGO which trains and employs women in handicrafts through Estedama centers. Raya collaborated with Sona3 el Kheir to establish a center in Barheem village, Menofia. Training will be provided to 90 women in four types of handicrafts and 60 of them will be employed in the centers after completing their training.

Raya’s Initiative for Fighting Stunting “نمو ”

1 NO POVERTY
3 GOOD HEALTH AND WELL-BEING
4 QUALITY EDUCATION
10 REDUCED INEQUALITIES

In Egypt, nationwide, about one in five children under the age of 5 (21%) is stunted or too short for his or her age. Egypt ranked 11 among the 14 countries with the largest number of stunted children all over the world. Childhood stunting and anemia are significant hindrances to children’s cognitive and physiological development. The purpose of the project is to develop an effective and efficient integrated preventive intervention in Ezbet Khairallah community that suffers from high rates of stunting.

This program aims to achieve the realization of children’s rights of proper health care and nutrition to protect them from stunting and anemia through decreasing the percentage of stunting and anemia by in Ezabat Khair Allah. This will be achieved through providing caregivers (mothers and family members) with the knowledge and skills as well as the needed support to achieve optimal feeding practices for their children. We work on having measurable outcomes and impact, which include job creation, medical intervention to infants and mothers, food support, and awareness sessions for the community.

Key Facts and Statistics

135

Mothers were impacted by this program.

137

infants were impacted by this program.

1,000

community members

Raya's Scholarship Program

Aligned with Raya's CSR mandate to equip Egyptian youth with necessary skills and knowledge to drive our industries and economy forward, Raya Holding have launched in 2019 a scholarship program providing candidate with strong academic records the opportunity to pursue their under-graduate studies. As a start, in collaboration with Nile University, this program is offered to the children of Raya's employees, aspiring to scale this program to a bigger pool of Egyptian students within our community. 8 students are currently benefiting from this scholarship.

Corporate Volunteering & Civic Engagement Activities

The real impact lies in being connected and engaged in the community. For that reason, Raya's CSR department is focusing on corporate volunteering and engaging employees in the company's CSR initiatives.

Gaza Urgent Relief Campaign

Upon the tragic events starting October 2023, Raya quickly offered a lumpsum amount to the Egyptian Food Bank for their urgent Gaza relief campaign. 25 Raya volunteers went to the Egyptian Food Bank to pack food boxes for the same campaign.

Ramadan Campaign

1 NO POVERTY

2 ZERO HUNGER

17 PARTNERSHIPS FOR THE GOALS

In 2023, in collaboration with Resalat Nour Wala Nour Raya Holding provided food boxes containing Raya Food Trading brands in ultra-poor villages in el Ismaleya, 48 Raya employees eagerly participated in this Ramadan in entirely packing the 1,480 food boxes.

Key Facts and Statistics

1,480

families impacted

48

Raya Corporate Volunteers

Creating Awareness about Key Sustainability Issues

Towards a more Diverse and Inclusive Workforce

Committed to promoting gender diversity and inclusion, Raya Holding Chairman and Founder Mr. Medhat Khalil signed the Women's Empowerment Principles (WEP) Statement of Support. These Women Empowerment Principles is an initiative between UN Women and the UN Global Compact, the WEPs are a set of seven steps providing guidance to businesses on how to promote women's participation and leadership in the workforce.

1 NO POVERTY

2 ZERO HUNGER

Pathfinder Collaboration: World Bank Gender Equity Model (GEM) & Egyptian Equity Seal (EGES)

In collaboration with Pathfinder International, Raya is implementing a Gender Equity Framework consisting of three pillars: Sustainability Management Framework, The Women's Empowerment Principles (WEPs), and the Egyptian Equity Seal (EGES).

The aim of this project is to create a more equitable ecosystem and to integrate more women into the value chain of Raya. This is using the World Bank Gender Equity Model (GEM) and includes applying for the Egyptian Equity Seal (EGES). The GEM focuses on the following areas: recruitment, career development, family-work balance, and sexual harassment policies. The process is a grassroots one, with the company developing its own committee, leading the adoption of the Gender Equality Measurements (GEM) in company policies and in human resource management, with Pathfinder acting as a consultant.

Developing Inclusive Workplace Solutions

In collaboration with Helm, providing full-pledged solutions towards effective and sustainable inclusion of persons of determination in the workplace, Raya is

contributing to the Skills Enhancement and Employee Development Program (SEED) by creating an accessible online "Customer Service Basics" course on Helm Academy.

This program aims to prepare people with disabilities for the labor market and teach them about customer service basics, positive attitude benefits, and how to deliver a high customer experience, to achieve and maintain customer satisfaction.

In addition to creating and sponsoring the course, Raya Holding covered 300 Scholarships for persons with disabilities to attend SEED program.

Moreover, in our efforts to promote a more inclusive workplace, Raya offered Helm's Disability Ethics Course to 100 employees. This course aims to teach how to deal with Persons with Disabilities and offer help when required. This helps individuals and organizations to break down social barriers and end "awkward" situations.

Breast Cancer Awareness Day x Baheya

Considering the well-being and health of our employees is part of being a responsible business. For that purpose, we are keen to conduct wellness sessions for our employees. This year, in collaboration with Bayeha Hospital, we have conducted breast cancer awareness enabling our female employees to better understand what cancer is, correct misconceptions about this disease, how to early detect it, and conduct regular self-tests. We also invited one of Raya's cancer fighters to share her story of battling cancer, providing words of hope and wisdom.

Planting Seeds of Hope

This year, we have conducted a planting tree events in two public schools in 6th of October. Raya volunteers participated in planting 300 trees in these schools in efforts to combat climate change and improving our environmental footprint.

Advocating Responsible Business Practices and Sustainability

Raya Holding an Active Participant in UN Global Compact

Acknowledging the significance of promoting sustainable business practices, Raya was among the first companies in Egypt to be a signatory to the United Nations Global Compact (UNGC) initiative- a global initiative promoting corporate sustainability and development. Raya has been an active participant in this initiative since 2004; showing its support to protect human rights, preserve the environment, and conduct ethical business.

Raya Holding Participating in UN Climate Accelerator

As an active member of the UNGC, Raya Holding decided to join the UN Global Compact Climate Ambition Accelerator in 2023. This is a six-month program designed to equip companies with the knowledge and skills they need to accelerate progress toward setting science-based emission reduction targets aligned with the 1.5C pathway, setting them on a path toward net-zero emissions by 2050.

The program has given us access to global best practices in measuring and setting carbon emission targets. In addition to participating in the program, we have developed, in parallel, our internal capacity-building training focusing on key concepts outlined in the program, such as the usage of GHG protocol standards.

Raya's Sustainability Report for 2022

The role of CSR in corporations is to concretize business contributions toward sustainable development. Through CSR each company develops a holistic view of its role in society, examining its business practices for "good" business. Businesses must deal with their stakeholders responsibly and ethically, to ensure a healthy and safe working environment and to promote the well-being of their employees among other stakeholders.

As part of Raya's transparency and disclosure practices, Raya Holding published its Sustainability Report for 2022.

The report is based on a comprehensive materiality assessment and has been aligned with the Global Reporting Initiative Standards (GRI), UN Global Compact Ten Principles and the UN Sustainable Development Goals. It also presents Raya's progress on the Task Force on Climate-Related Financial Disclosure. This report also includes Carbon Footprint

Calculation for Raya Holding Headquarters, Raya Data Center, and Raya Foods.

The importance of this report lies in communicating to the stakeholders, employees, business partners, investors, and to the public Raya's commitment to a continuous improvement towards sustainable business practices addressing economic, governance, environmental, and social performance.

CSR Donations, Contributions, and Community Engagement Expenses for the year 2023:

Ownership structure as of December 31st, 2024

CSR Programs and Initiatives	EGP
Ramadan campaign	600,850
Employability Disability Program- SEED	200,000
Gaza Relief Campaign	500,000
Engagement Activities & Expenses	129,000
UN Global Compact Membership Fees	37,020
Estedama Project	500,000
Sustainability Report and Carbon Footprint	1,802,200
Total	**3,769,070**

Company Legal Representative

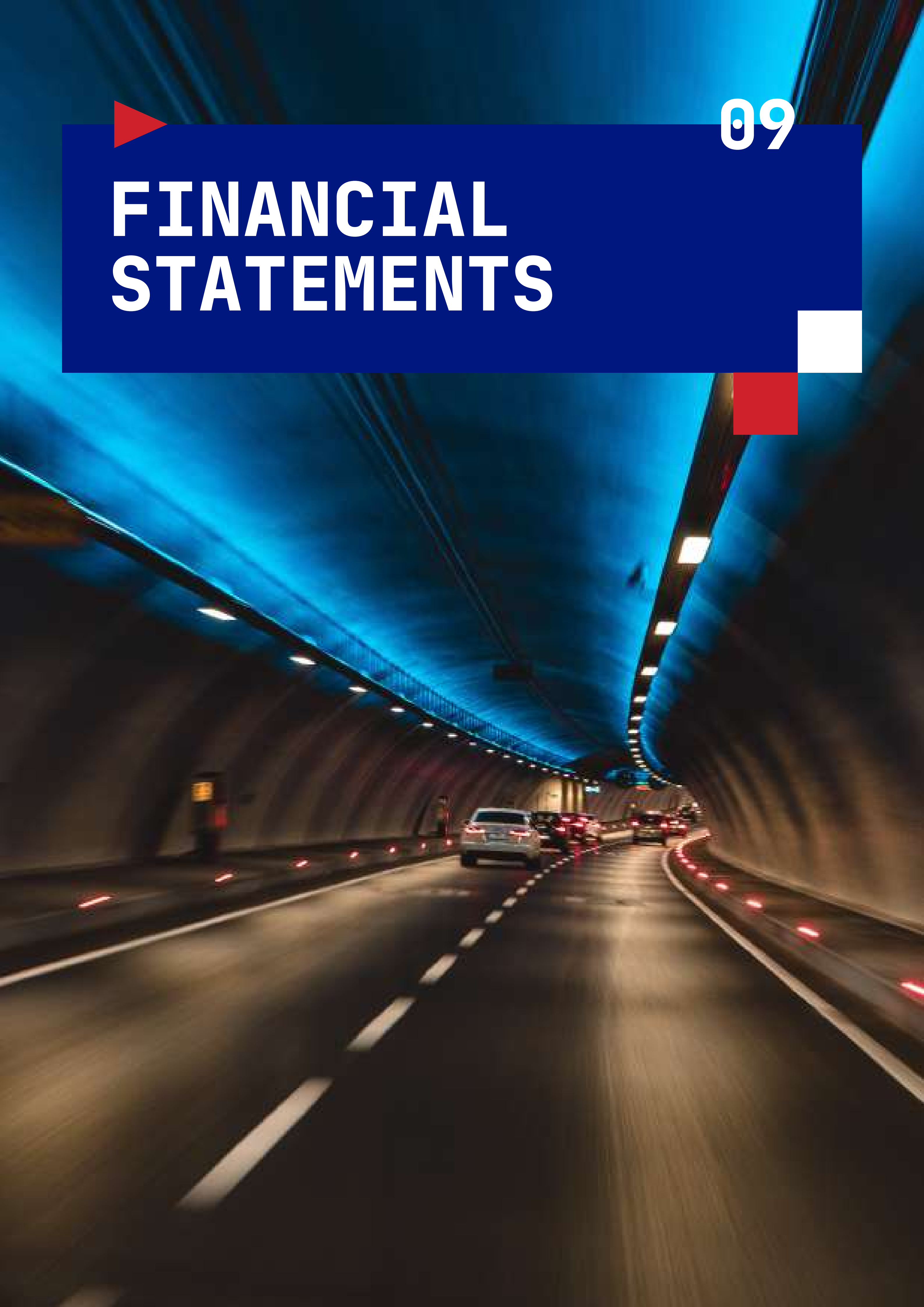
Name:
Medhat Mohamed Ibrahim Khalil

Signature

Company Stamp

09

FINANCIAL STATEMENTS



AUDITOR'S REPORT

TO THE BOARD OF RAYA HOLDING COMPANY FOR FINANCIAL INVESTMENTS (S.A.E)

Introduction

We have Audited the accompanying consolidated statement of financial position of **Raya Holding for Financial Investments (S.A.E.)** which comprises in the consolidated statement of financial position as of 31 December 2024, and the consolidated statements of profit or loss, comprehensive income, changes in equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes.

Management's responsibility for the consolidated financial statements

These consolidated financial statements are the responsibility of the Company's Management, as Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with Egyptian Accounting Standards and applicable Egyptian laws. Management responsibility includes designing, implementing and maintaining internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error. This responsibility also includes selecting and applying appropriate accounting policies and making accounting estimates that are reasonable in the circumstances.

Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Egyptian Standards on Auditing and in the light of relevant Egyptian laws and Regulations. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance that the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the Consolidated financial statements. The procedures selected depend on the auditor's professional judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the Consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on these Consolidated financial statements.

Opinion

In our opinion, the consolidated financial statements referred to above, present fairly, in all material respects, of the consolidated financial position of **RAYA HOLDING COMPANY FOR FINANCIAL INVESTMENTS (S.A.E)** as of 31 December 2024, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Egyptian Accounting Standards and in the light of relevant Egyptian laws and Regulations.

Cairo: 14 April 2025

Mohamed Ahmed Abu Elkassim

FESAA – FEST
RAA 17553
CMAR 359
United for Auditing and Tax
UHY - United

Statement of consolidated financial position

As of 31 December 2024

	Note	31 December 2024 EGP	31 December 2023 EGP
Assets			
Non-current assets			
Fixed assets	(4)	2,429,930,771	1,964,957,130
Investment property	(5)	660,214,374	608,711,014
Projects under construction	(6)	273,214,673	239,587,014
Intangible assets	(7)	61,933,643	30,742,030
Right of use assets	(8)	1,198,416,459	819,385,150
Goodwill	(9)	274,448,140	297,251,819
Investments in associates	(10)	260,680,986	167,897,225
Investments at fair value through other comprehensive income	(11)	23,688,313	25,604,787
Investments at fair value through other comprehensive income – mutual funds		2,363,578	1,130,150
Total non-current assets		**5,184,890,937**	**4,155,266,319**
Current assets			
Inventory	(12)	4,426,610,954	2,858,524,718
Work in progress		1,348,370,782	916,768,032
Accounts and notes receivable	(13)	14,600,682,485	9,460,906,134
Investments at fair value through profit and loss - mutual funds		8,054,105	4,514,949
Prepaid expenses and other debit balances	(14)	9,523,908,147	6,344,541,686
Share based compensation	(15)	7,986,952	2,993,892
Debit balances (Tax Authority)		-	211,038,335
Cash on hand and at banks	(16)	4,011,819,275	3,194,399,517
Total current assets		**33,927,432,700**	**22,993,687,263**
Total assets		**39,112,323,637**	**27,148,953,582**
Equity			
Issued and paid-up capital	(17)	1,070,324,442	1,071,997,595
Legal reserve		96,298,025	96,298,025
General reserve		41,935,960	41,935,960
Treasury shares	(28)	(4,883,071)	(7,868,547)
Finance risk reserve	(31)	78,461,196	78,461,196
Reserve for revaluation of investments at fair value through other comprehensive income		3,939,192	5,424,460
Accumulated foreign currency translation differences		129,438,705	71,333,237
Retained earnings		629,377,527	274,817,088
Profits for the period after deducting non- controlling interest		1,688,543,816	441,356,745
Total equity before non- controlling interest		**3,733,435,792**	**2,073,755,759**
Non- controlling interest		1,018,530,273	849,644,442
Total equity		**4,751,966,064**	**2,923,400,201**
Non-current liabilities			
Long term notes payable		141,605,862	20,393,217
Long term loans and finance lease arrangements	(18)	811,850,060	1,352,911,485
Long term bank overdraft	(22-B)	1,163,984,767	697,255,346
Long term finance lease liability		1,268,449,364	884,655,787
Other long-term liabilities	(30)	182,843,383	121,982,598
Deferred tax liabilities		101,868,274	4,920,708
Total non-current liabilities		**3,670,601,710**	**3,082,119,145**
Current liabilities			
Provisions	(19)	190,509,680	169,931,660
Notes payable	(20)	9,095,301,012	4,805,707,049
Short term loans		791,432,338	614,404,698
Long term loans and finance lease – current portion	(18)	1,264,744,836	1,353,071,690
Finance lease liability – current portion		102,881,648	49,106,571
Credit facilities	(22-A)	9,330,255,240	8,430,891,585
Income Taxes		34,427,612	-
Accrued expenses and other credit balances	(21)	9,879,194,992	5,684,053,260
Dividends payable	(23)	1,008,504	36,267,727
Total current liabilities		**30,689,755,861**	**21,143,434,237**
Total liabilities		**34,360,357,571**	**24,225,553,381**
Total equity and liabilities		**39,112,323,637**	**27,148,953,582**

Chief Financial Officer	Chief Executive Officer	Chairman
Hossam Hussein	**Ahmed Khalil**	**Medhat Khalil**

- The accompanying notes from (1) to (35) are an integral part of these consolidated financial statements.
- Auditor's report is attached.

Statement of consolidated profit or loss

For the year ended 31 December 2024

	Note	Year ended 31 December 2024 EGP	Year ended 31 December 2023 EGP
Revenues	(24)	45,119,062,433	31,295,348,778
Cost of revenues	(25)	(35,699,590,618)	(24,917,023,895)
Gross profit		**9,419,471,815**	**6,378,324,883**
General and administrative expenses		(3,661,911,752)	(2,659,139,000)
Board of director's remuneration		(5,950,000)	(2,565,000)
Selling and marketing expenses		(1,563,793,032)	(1,085,157,685)
Expected credit losses receivable	(13)	(494,421,516)	(352,293,596)
Reversal of expected credit losses receivable	(13)	128,742,960	15,690,511
Provisions	(19)	(37,508,098)	(63,221,353)
Provisions no longer required		-	3,762,864
Expected credit losses for other debit balances		(17,194,267)	-
Operating profits		**3,767,436,110**	**2,235,401,624**
Finance cost (net)		(1,690,213,646)	(1,137,512,475)
Foreign currency exchange differences		353,016,969	(148,339,975)
Company's share from profits of associates	(10)	116,191,712	51,578,609
Dividends from investments at fair value		2,007,867	1,405,880
Gain from sale of fixed assets		220,382,171	6,557,959
Other income		33,832,131	(3,037,027)
Takaful contribution		(61,776,847)	(48,465,846)
Goodwill impairment		(22,803,679)	(28,016,294)
Profits before income taxes and non-controlling interest		**2,718,072,788**	**929,572,455**
Income taxes	(26)	(818,860,504)	(365,690,953)
Net profits for the year		**1,899,212,284**	**563,881,502**
Distributed as follows:			
Holding company		**1,688,543,816**	**441,356,745**
Non-controlling interest		**210,668,468**	**122,524,757**
Profits for the year		**1,899,212,284**	**563,881,502**

Chief Financial Officer	Chief Executive Officer	Chairman
Hossam Hussein	**Ahmed Khalil**	**Medhat Khalil**

- The accompanying notes from (1) to (35) are an integral part of these consolidated financial statements.

Statement of consolidated comprehensive income

For the year ended 31 December 2024

	Note	Year Ended 31 December 2024 EGP	Year Ended 31 December 2023 EGP
Profits for the year		**1,899,212,284**	**563,881,502**
Differences of foreign currency translation through other comprehensive income	(35)	(89,688,562)	(130,701,371)
Income tax related to foreign currency valuation differences	(35)	20,179,926	29,407,808
Transferred from translation differences losses of foreign currencies to accumulated losses	(35)	89,688,562	130,701,371
Transferred of income tax related to currency differences through comprehensive income to carryover losses	(35)	(20,179,926)	(29,407,808)
Translation differences		58,105,468	74,182,842
Investments available for sale revaluation differences-before tax		(1,916,475)	2,624,738
Income tax related to other comprehensive income items		431,207	(590,566)
Total of other comperhensive income		**56,620,200**	**76,217,014**
Total comprehensive income		**1,955,832,484**	**640,098,516**
Distributed as follows:			
Holding company		1,745,164,016	501,012,706
Non-controlling interest		210,668,468	139,085,810
Total comprehensive income		**1,955,832,484**	**640,098,516**

Chief Financial Officer	Chief Executive Officer	Chairman
Hossam Hussein	**Ahmed Khalil**	**Medhat Khalil**

- The accompanying notes from (1) to (35) are an integral part of these consolidated financial statements.

Statement of consolidated comprehensive income

For the year ended 31 December 2024

	Issued and paid-up capital	Legal reserve	General reserve	Treasury shares	Finance risk reserve	Reservation of investments at fair value through other comprehensive income	Accumulated foreign currency translation differences	Retained Earnings	Profits for the year after deducting non-controlling interest	Total equity before non-controlling interest	Non-controlling interest	Total
	EGP	EGP	EGP	EGP	EGP	EGP	EGP	EGP	EGP	EGP	EGP	EGP
1-Jan-24	1,071,997,595	96,298,025	41,935,960	(7,868,547)	78,461,196	5,424,460	71,333,237	274,817,088	441,356,745	2,073,755,759	849,644,442	2,923,400,201
Transferred to retained earnings	-	-	-	-	-	-	-	441,356,745	(441,356,745)	-	-	-
Accumulated foreign currency translation differences	-	-	-	-	-	-	58,105,468	-	-	58,105,468	-	58,105,468
Change in non-controlling interest	-	-	-	-	-	-	-	-	-	-	-	(40,368,389)
Treasury shares	-	-	-	(4,883,072)	-	-	-	-	-	(4,883,072)	-	(4,883,072)
Decrease in capital by retiring Treasury shares	(1,673,153)	-	-	7,868,548	-	-	-	(6,195,395)	-	-	-	-
Transferred from retained earnings to finance risk reserve *	-	-	-	-	-	-	-	(11,092,276)	-	(11,092,276)	(41,782,638)	(52,874,914)
Differences in the revaluation of foreign currencies (note 35)	-	-	-	-	-	-	-	(69,508,635)	-	(69,508,635)	-	(69,508,635)
Reserve of revaluation of investments at fair value through OCI	-	-	-	-	-	(1,485,268)	-	-	-	(1,485,268)	-	(1,485,268)
Profits for the Year	-	-	-	-	-	-	-	-	1,688,543,816	1,688,543,816	210,668,468	1,899,212,284
31 December 2024	**1,070,324,442**	**96,298,025**	**41,935,960**	**(4,883,071)**	**78,461,196**	**3,939,192**	**129,438,705**	**629,377,527**	**1,688,543,816**	**3,733,435,792**	**1,018,530,273**	**4,751,966,064**
1-Jan-23	1,071,997,595	92,010,015	41,935,960	(53,685,977)	-	3,390,288	(2,849,605)	190,453,776	347,313,087	1,690,565,139	566,757,426	2,257,322,565
Transferred to retained earnings	-	4,288,010	-	-	-	-	-	343,025,077	(347,313,087)	-	-	-
Accumulated foreign currency translation differences	-	-	-	-	-	-	74,182,842	-	-	74,182,842	-	74,182,842
Change in minority rights	-	-	-	-	-	-	-	-	-	-	(2,868,311)	(2,868,311)
Dividends	-	-	-	-	-	-	-	(86,266,480)	-	(86,266,480)	-	(86,266,480)
Increase in Aman Holding capital	-	-	-	-	-	-	-	-	-		209,048,000	209,048,000
Treasury Shares	-	-	-	45,817,430	-	-	-	-	-	45,817,430	(45,817,430)	-
Transfer from provisions to finance risk reserve *	-	-	-	-	36,767,282	-	-	-	-	36,767,282	-	36,767,282
Transferred from retained earnings finance risk reserve					41,693,914			(41,693,914)		-	-	-
Differences in the revaluation of foreign currencies	-	-	-	-	-	-	-	(130,701,371)	-	(130,701,371)	-	(130,701,371)
Reserve of revaluation of investments at fair value through OCI	-	-	-	-	-	2,034,172	-	-	-	2,034,172	-	2,034,172
Profits for the period	-	-	-	-	-	-	-	-	441,356,745	441,356,745	122,524,757	563,881,502
31 December 2023	**1,071,997,595**	**96,298,025**	**41,935,960**	**(7,868,547)**	**78,461,196**	**5,424,460**	**71,333,237**	**274,817,088**	**441,356,745**	**2,073,755,759**	**849,644,442**	**2,923,400,201**

* The value of the difference between the accounts receivable provision calculated according to the percentages stated in the Authority's decision and the accounts receivable provision calculated in accordance with the Egyptian Accounting Standard No. (47) for the fiscal Year Ended on 31 December 2024.

- The accompanying notes from (1) to (35) are an integral part of these consolidated financial statements.

Statement of consolidated cash flows
For the year ended 31 December 2024

	Note	31 December 2024 EGP	31 December 2023 EGP
Cash flows from operating activities			
Profits before income tax and non- controlling interest		2,718,072,788	929,572,455
Depreciation of fixed assets, amortization of intangible assets, and investment property	(4,5,7)	446,408,469	370,511,758
Gain from disposal of fixed assets		(220,382,170)	(6,557,959)
Finance cost (net)		1,690,213,646	1,137,512,475
Company's share from profits of associates	(10)	(116,191,712)	(51,578,609)
Provisions	(19)	48,552,485	80,217,072
Reversal of provisions	(19)	(11,812,013)	(24,668,249)
Write-down /up of inventory	(12)	15,068,404	69,179,690
Reversal of write-down /up of inventory	(12)	(19,928,067)	(12,845,709)
Expected credit losses of accounts receivable	(13)	494,421,516	352,293,596
Reversal of expected credit losses of accounts receivables	(13)	(128,742,960)	(15,690,511)
(Payments) to purchase of treasury shares	(28)	(4,883,072)	-
		4,910,797,314	**2,827,946,009**
Change in inventory	(12)	(1,563,226,574)	(706,018,697)
Change in projects under construction		(431,602,751)	(505,452,979)
Change in accounts and notes receivable	(13)	(5,792,286,475)	(805,265,025)
Change in prepaid expenses and other debit balances	(14)	(3,184,359,523)	(2,428,953,268)
Change in accounts and notes payable	(20)	4,289,593,967	1,487,205,511
Change in credit facilities non-banking finance sector	(22)	1,517,418,753	1,614,651,499
Change in loans non-banking finance sector		(714,703,241)	521,549,739
Change in accrued expenses and other credit balances	(21)	4,159,882,511	796,752,946
Change in other long-term liabilities		60,860,785	17,655,433
Cash flows provided from operating activities		**3,252,374,766**	**2,920,071,168**
Income tax paid		(403,964,586)	(352,254,670)
Bad debts		286,831,568	174,157,169
Used provisions		(16,162,452)	(27,023,646)
Net cash flows provided from operating activities		**3,119,079,296**	**2,714,950,021**
Cash flows from investing activities			
(Payments) to acquire fixed assets, intangible assets and investment property	(4,5,7)	(761,122,906)	(421,858,493)
Proceeds from disposal of fixed assets and intangible assets	(4,7)	216,723,180	10,190,967
(Payments) in projects under construction	(6)	(262,922,846)	(164,638,761)
Proceeds from investments in associates (dividends)	(10)	23,407,950	10,672,962
(Payments) to acquire long-term investments		(1,233,426)	(98,920)
(Payments) to acquire short-term investments		(3,539,155)	(395,186)
(Payments) to acquire time deposits for letters of credit and letters of guarantee	(16)	(29,184,560)	42,670,154
Net cash flows (used in) investing activities		**(817,871,763)**	**(523,457,277)**
Cash flows from financing activities			
(Payments)\ proceeds from credit facilities	(22)	(151,325,677)	945,880,074
(Payments) in long term loans	(18)	(1,375,104,419)	(1,206,288,397)
Proceeds from long term loans	(18)	1,637,447,020	964,309,636
Dividends paid		-	(86,266,480)
Change in non-controlling interest		(115,406,726)	206,179,689
Finance cost		(1,690,213,646)	(1,137,512,475)
(Proceeds) in long term notes payables		121,212,643	(44,330,729)
Net cash flow (used in) financing activities		**(1,573,390,805)**	**(358,028,682)**
Accumulated foreign currency translation differences		60,418,468	74,182,842
Net increase in cash and cash equivalent during the year		**788,235,196**	**1,907,646,904**
Cash and cash equivalent - beginning of the period (after deducting time deposits)	(16)	3,148,047,397	1,240,400,493
Cash and cash equivalent - end of the year		**3,936,282,593**	**3,148,047,397**
Cash on hand and at banks	(16)	4,011,819,275	3,194,399,517
Deduct: restricted time deposits	(16)	(75,536,682)	(46,352,120)
Cash and cash equivalent- end of the year		3,936,282,593	3,148,047,397

Non-cash transactions:

- An amount of 67,462,286 deferred tax assets was eliminated.
- An amount of 89,688,562 was excluded from foreign currency translation differences.
- An amount of 1,916,475 was excluded from financial investments at fair value through other comprehensive income.
- An amount of 1,485,268 was excluded from reserve of revaluation of investments at fair value through other comprehensive income.
- An amount of 7,868,548 was excluded from treasury shares, capital and retained earnings.
- An amount of 193,835,145 was excluded from projects under construction, fixed assets and investment property.
- An amount of 2,313,000 was excluded from finance risk reserve.

- The accompanying notes from (1) to (35) are an integral part of these consolidated financial statements.

1. Group background

Raya Holding Company for Financial Investments (S.A.E) was established as holding company on 9 May 1999, The main purpose of the company is to subscribe in establishing companies that issue securities or increasing their capital in accordance with the regulations of Law number 146 for the year 1988. The company should submit a separate fusibility study to the general authority for investment for each project the company will invest or share in by any means as a per meant condition for approval of the general authority for investment, and the company has investments in subsidiaries.

On 12 October 2016, the Commercial Register was added to the activity of the company which is the practice of promotion and coverage of subscription securities and financial advisory services on securities and the formation and management of portfolios of securities with take into consideration of laws and regulations and decisions in force and require the issuance of licenses crisis to exercise these activities taking into account Article 127 of the Annual Regulations The company may have a reformer and participate in any way with the companies of funds that carry out business similar to their work which may cooperate to achieve its purpose in Egypt or abroad, which may be merged into those companies or purchaser or their equity and in accordance with the provisions of laws and its executive regulations.

On 27 June 2016, the Board of Directors approved the proposal to amend the Company's name and amend Article (2) of the Company's Articles of Association. The proposed name will be Raya Holding for Financial Investments (S.A.E), this was indicated in the commercial register on 12 October.

The following are the details of investment in subsidiaries included in the consolidated financial statements as of 31 December 2024:

	Company name	Country	Percentage of ownership
1-	Raya Distribution Company	Egypt	100%
2-	Raya Integration Company	Egypt	100%
3-	Raya International Service Company	Egypt	100%
4-	Raya Network Services Company	Egypt	100%
5-	Raya Gulf Company	UAE	100%
6-	Raya Technology Company Ltd.	Saudi Arabia	100%
7-	Raya Contact Centre Company	Egypt	59.15%
8-	Raya Electronics Company (Previously Sama)	Egypt	100%
9-	Call Centre Company - C3	Egypt	100%
10-	Best Service Company- Nigeria	Nigeria	100%
11-	Raya Smart Building	Egypt	100%
12-	Raya for Contact Centre Building Management Company	Egypt	100%
13-	Ostool for Land Transport Company	Egypt	90%
14-	Raya Restaurants Company	Egypt	95.423%
15-	Raya Tech Distribution Company	Egypt	100%
16-	Raya for Social Media Company	Egypt	100%
17-	Raya for Data Centres Company	Egypt	100%
18-	Raya Venture and Investment Company	Egypt	100%
19-	Raya Contact Centre Gulf	UAE	100%
20-	Raya for Food and Beverages Company	Egypt	100%

	Company name	Country	Percentage of ownership
21-	Raya Contact Centre Company – Europe	Poland	100%
22-	Aman for Electronic Payments Company	Egypt	76%
23-	Raya for Manufacturing and logistics Services Company	Egypt	100%
24-	Raya Network power Company	Egypt	100%
25-	Eden for Import and Export Company	Egypt	100%
26-	Madova Company	Poland	100%
27-	Raya Foods Company	Egypt	100%
28-	Aman for Financial Services Company	Egypt	76%
29-	Aman for Micro finance Company	Egypt	76%
30-	Raya for Modern vehicles Company	Egypt	100%
31-	Raya for advanced manufacturing Company	Egypt	100%
32-	Aman holding company for non-banking financial services and electronic payments	Egypt	76%
33-	Raya Electric	Egypt	100%
34-	Raya For Agricultural Products	Egypt	100%
35-	United stores company	Egypt	100%
36-	Egypt international communication company	Egypt	100%
37-	Gulf customer experience	Bahrain	85%
38-	Aman for Consumer Finance Company	Egypt	76%
39-	Aman Securitization	Egypt	76%
40-	Aman Taqa	Egypt	39%

B- Suspended companies

	Company Name	Country	Shareholding %
1-	International Business Ventures Company – IBVC	Britain	100%
2-	Raya U.S.A. Company	USA	100%
3-	Egyptian Company for Investment and Glass Production	Egypt	100%
4-	Oratech for communication and Information Systems Company*	Egypt	50%
5-	Oratech for Management and Information Technology Company **	Egypt	50%
6-	Al Byoot Alarabia for Finance Lease Company	Egypt	100%
7-	Ain Company for Networks	Egypt	100%
8-	Raya Academy For It Training & Management	Egypt	100%
9-	Interpain Egypt Company	Egypt	100%
10-	Raya Algeria Company	Algeria	100%
11-	Raya East Africa for financial investments company	Tanzania	100%
12-	Best services company	Egypt	100%
13-	Tadweer company for advanced industries	Egypt	100%
14-	International Business System Company – IBSE	Egypt	100%
15-	Raya Qatar Company	Egypt	100%
16-	Integrated technology systems company	Egypt	100%

* On 13 January 2004, Oratech for Communication and Information Systems Company notified the tax authority about its need to temporary suspend its activities starting from 21 March 2003 and it handed over its tax card.

** On 25 May 2008, Oratech for Management and Information Technology Company notified the tax authority about its need to temporary suspend its activities starting from 31 September 2007 and it handed over its tax card.

*** The consolidated financial statements include the assets, liabilities and results of operations of Oratech for Communication and Information Systems Company and Oratech for Management & Information Technology Company.

The consolidated financial statements of the company for the period ended 31 December 2024 were authorized for issuance in accordance with the decision of the board of directors meeting dated on 14 April 2025.

2. Basis of consolidation significant accounting estimates

2.1. Basis of consolidation

- The following steps are followed when preparing the consolidated financial position:

  a- The carrying amount of the holding company's investment in each subsidiary and the holding company share of equity of each subsidiary are eliminated.
  b- Non-controlling interest in the net profit or loss of the consolidated subsidiaries for the reporting year is identified.
  c- Non-controlling interests in the net assets of consolidated subsidiaries are identified and presented in the financial statement separately from the parent's ownership interests.

Non-controlling interests in the net assets consist of:

(1) The amount of those non-controlling interests at the date of the original combination.
(2) The non-controlling interests' share of changes in equity since the date of the combination.

  d- Intergroup balances of transactions, income and expenses are fully eliminated.

- The financial statements of the parent and its subsidiaries used in the preparation of the consolidated financial statements are prepared as of the same date.

- Consolidated financial statements are prepared using uniform accounting policies for similar transactions and other events in similar circumstances.

- Non-controlling interests are presented in the consolidated financial position within equity, separately from the equity of the owners of the parent. Also, the non-controlling interests share in the group profit or loss appears separately.

Non-controlling interests shown in the consolidated financial statements are as follows:

	Percentage
Ostool for Land Transport Company	10%
Oratech for Communication and Information System Company	50%
Oratech for Management and Information Technology Company	50%
Raya Restaurants Company	4.577%
Raya Contact Centre Company	43.68%
Aman Taqa	61%

2.2. Significant accounting judgments and estimates

The preparation of these financial statements requires management to make judgments and estimates that affect the values of revenues, expenses, assets, and obligations included in the financial statements and the accompanying disclosures, as well as the disclosure of potential liabilities at the date of the financial statements. The uncertainty surrounding these assumptions and estimates may have consequences that require substantial adjustments to the carrying amount of affected assets and liabilities in future years.

Estimates and associated assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the year in which the estimates are revised.

The following are the main judgments and estimates that materially affect the company's Consolidated financial statements:

2.2.1. Judgments

Recognition of revenue from the sale of products

In making its own provisions, management has considered the detailed requirements for the recognition of revenue arising from the sale of products as set out in Egyptian Accounting Standard No. (48) "Revenue from Contracts with Customers" regarding whether the company has transferred to the buyer significant risks and returns arising from the ownership of the products.

2.2.2. Estimates

Decreased value of customer balances and notes receivable

An estimate of the collectible amount is made from customer balances and notes receivable when collection of the full amount is no longer expected. For individually significant amounts, the estimation is made on an individual basis. As for amounts that are not individually significant, but which are past their due date, they are assessed collectively, and a provision is made according to the period that has elapsed since their maturity date based on historical recovery rates.

Useful life of fixed assets

The company's management determines the estimated useful life of fixed assets for the purpose of calculating depreciation. This estimate shall be determined after considering the expected useful life of the asset or the physical depreciation of the assets. Management periodically reviews the estimated useful life and the method of depreciation to ensure that the method and duration of depreciation are consistent with the expected pattern of economic benefits arising from these assets.

Taxes

The company is subject to income tax imposed in Egypt. Important judgments are required to determine the total provisions for current and deferred taxes. The company has made provisions, based on reasonable estimates, bearing in mind the potential consequences of the examinations conducted by the tax authorities in Egypt. The amount of this provision is based on several factors, including experience with previous tax checks and differing interpretations of tax regulations by the company and the responsible tax authority. Such differences in interpretation may arise in several issues according to the conditions prevailing in Egypt at the time.

Deferred tax assets are recognized for unused and carried forward tax losses so that it is probable that they will be offset by taxable profits that these losses can be used to offset. Substantial management judgments must determine the amount of deferred tax assets that can be recognized, based on the likely timing and level of future taxable profits, as well as future tax planning strategies.

Impairment of non-financial assets

The company assesses whether there are indications of impairment of non-financial assets in each of the reporting years. Non-financial assets are tested for impairment when there are indications that the carrying value may not be recoverable. When calculating value in use, management estimates the expected future cash flows from the asset or cash-generating unit and chooses the appropriate discount rate to calculate the present value of those cash flows.

3. Significant accounting policies applied

Statement of compliance

The Consolidated financial statements have been prepared in accordance with Egyptian accounting standards and applicable laws and regulations. On March 3, 2024, the Prime Minister issued Decision No. 636 of 2024, amending provisions of the Egyptian accounting standards, as indicated in Note (35). On March 6, 2024, the Central Bank issued a decision to allow the Egyptian pound exchange rate to be determined according to market mechanisms. The Central Bank also decided to raise interest rates by 600 basis points (equivalent to 6%) to reach levels 27.25%. On October 23, 2024, the Prime Minister issued Decision No. 3527 of 2024, amending some provisions of the Egyptian accounting standards by adding Egyptian Accounting Standard No. 51 for Financial Statements in Hyperinflationary Economies. These amendments have no impact on the financial statements as of December 31, 2024.

3.1. Changes in accounting policies

The accounting policies applied in this period are consistent with those applied in the previous period.

3.1.1. Financial instruments

Egyptian Accounting Standard 47 "Financial Instruments" which replaced Egyptian Accounting Standard 26 Financial Instruments: Recognition and Measurement. Egyptian Accounting Standard 47 was issued in 2019 and the standard began to be applied on or after 1 January 2021 in Egypt Except for coverage accounting, it must be applied retroactively but adjusting the comparative information is not mandatory.
The standard deals with three aspects of accounting for financial instruments: classification and measurement impairment, and coverage accounting.

Classification and measurement

According to Egyptian Accounting Standard 47, debt instruments are subsequently measured at fair value through profits, losses, amortized cost, or fair value through other comprehensive income. The classification is based on two classification criteria: the company's business model for asset management; and whether the contractual cash flows of the instruments represent "principal and interest payments only" on the outstanding principal amount.
The Company's business model was evaluated as of the date of initial application and assessed whether the contractual cash flows of debt instruments consisted only of principal amount and interest based on the facts and circumstances at the initial recognition of the assets.

Impairment

The new impairment model in accordance with Egyptian Accounting Standard 47 requires the recognition of impairment provisions based on expected credit losses rather than only credit losses incurred as in Egyptian Accounting Standard 26. Applicable to financial assets classified at amortized cost and debt instruments measured at fair value through other comprehensive income, Egyptian Accounting Standard 48 contract assets "Revenue from contracts with customers", rental receipts, loan commitments and certain financial guarantee contracts.

Financial Instruments - Recognition and Measurement

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial obligation or proprietary instrument of another entity.

A) Financial assets

Financial assets, at initial recognition, as measured later, are classified by depreciated cost, fair value through other comprehensive income or fair value through profit or loss. The classification of financial assets at initial recognition is based on the characteristics of the contractual cash flow of the financial asset and the company's business model for its management. For a financial asset to be classified and measured at amortized cost or fair value by other comprehensive income, it must result in cash flows that are "principal and interest payments only" on the outstanding principal amount.

This test is referred to as the "principal and interest payments only" test and is performed at the instrument level. Financial assets that do not pass the "principal and interest payments only" test are classified and measured at fair value through profit or loss, regardless of business model. A company's business model for financial asset management refers to how it manages its financial assets to generate cash flows.

The business model determines whether cash flows will result from the collection of contractual cash flows, the sale of financial assets, or both. Financial assets classified and measured at depreciated cost are held within the business model for the purpose of holding financial assets for the purpose of collecting contractual cash flows, while financial assets classified and measured at fair value through other comprehensive income are held within the business model for the purpose of collecting contractual cash flows and selling.

Impairment of financial assets

The Company recognizes the provision for expected credit losses for all debt instruments not held at fair value through profit or loss. Expected credit losses are based on the difference between the contractual cash flows due under the contract and all cash flows expected by the Company, discounted at a rate close to the original effective interest rate.

The provision for expected credit losses is recognized in two stages. For credit exposures for which there has been no significant increase in credit risk since initial recognition, expected credit losses for credit losses are measured by the value of credit losses resulting from potential defaults over the next 12 months (expected credit losses 12-month).

For credit exposures for which credit risk has significantly increased since initial recognition, expected credit losses are measured over the remaining life of exposure, regardless of the timing of default (expected credit losses over a lifetime).

When determining whether the credit risk of the financial asset has increased materially since the initial recognition and when estimating the expected credit losses, the Company shall consider reasonable, supportive, and available information at no cost or excessive effort, including quantitative and qualitative information and analysis based on the Company's experience, enhanced credit ratings and future information.

The Company may also consider a financial asset in default when internal or external information indicates that the Company is unlikely to receive the outstanding contractual amounts in full before considering any credit enhancements held by the Company The financial assets are excluded when there is no reasonable recovery expectation of expected cash flows. At the date of each report, the Company assesses whether financial assets recorded at amortized cost and debt securities at fair value through other comprehensive income have experienced credit impairment.

An asset is considered to have experienced an impairment when one or more events occur that have a negative impact on the estimated future cash flows of the financial asset.

B) Financial obligations

All financial obligations are recognized primarily at fair value and in the case of loans, debts, and credit balances less the cost directly attributable to the transaction.

3.1.2 Revenue from contracts with customers

The new Egyptian Accounting Standard "Revenue from contracts with customers" No. 48 establishes a new five-step model, which will be applied to revenue arising from contracts with customers as follows:

Step 1: Define the contract(s) with the customer: A contract is defined as an agreement between two or more parties that creates enforceable rights and obligations. It outlines the bases and criteria that must be met for each contract.
Step 2: Identify the performance obligations in the contract: A performance obligation is an undertaking in the contract to transfer a good or service to the customer.
Step 3: Determine the transaction price: The transaction price is the amount of consideration the company expects to be entitled to in exchange for transferring promised goods or services to a customer, excluding amounts collected on behalf of third parties.
Step 4: Allocate the transaction price to the performance obligations stipulated in the contract. For contracts that have more than one performance obligation,

The Group will allocate a transaction price to each performance obligation in the amount to which the Group expects to be entitled in exchange for meeting each performance obligation.

Step 5: Recognize revenue when the entity fulfills the performance obligation.

The company fulfills the performance obligation and recognizes revenue over a period, if one of the following conditions is met:

A. It does not create performance for the company and that the company has an enforceable right to a payment for the performance completed to date.
B. The performance of the company creates or improves the asset that the customer controls while the asset is being built and improved.
C. The customer receives the benefits provided by the performance of the facility and consumes them at the same time as the company performs.

For performance obligations, if any of the above conditions are not met, revenue is recognized at the point in time at which the performance obligation is satisfied.

If the company fulfills the performance obligation by providing the services that were promised, this leads to the creation of an asset based on a contract in exchange for the consideration gained from the performance. If the consideration received by the customer exceeds the amount of revenue that has been recognized, this may create a contract obligation.

Revenue is measured at the fair value of the consideration received or receivable, after considering the contractual terms of payment, and after excluding taxes and fees.

The Company reviews its revenue arrangements against specific criteria to ascertain whether it is acting as principal or agent.

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Company and that the revenue and costs, if applicable, can be measured reliably.

A. Providing of services

Revenue from providing services is recognized when services are provided, and this is done based on contracts with customers.

B. financing income

Finance income is recognized using the effective commission rate, which represents the rate at which estimated future cash receipts are discounted over the expected life of the financial instrument or less, whichever is appropriate to the net book value of the financial asset.

C. Dividends

Revenue is recognized when the company's eligibility to receive it is recognized, which is usually done by the distribution decision issued by the general assemblies of the investee companies.

3.1.3. Contracts leasing

Egyptian Accounting Standard 49 replaces Egyptian Accounting Standard 20 "Accounting Rules and Standards Related to Financial Leasing Operations".

Egyptian Accounting Standard 49 now requires tenants to recognize lease obligations that reflect future rent.

payments and "right of use asset" for almost all leases. There is an optional exemption for some short-term leases and leases for low-value assets.

When the contract arises, it is evaluated whether the contract is a lease contract or includes a lease contract. The contract is a lease contract or includes a lease if it transfers the right of control over the use of the specified asset for a period for a fee. A single recognition and measurement policy applies to all leases, except for short-term leases and leases of small-value assets.

Rent obligations are recognized for rent payments and "usufruct assets" which represent the right to use the assets subject to the lease contract.

A) Right of Use Assets

Right of use assets are recognized at the beginning of the lease (on the date on which the asset becomes available for use).

Right of use assets are measured at cost minus any combined depreciation or impairment losses and adjusted by any revaluation of lease liabilities. Usufruct Asset Cost includes the amount of recognized lease obligations plus any direct costs or down payments made on or before the contract date minus any rental incentives received. The depreciation of the right of use assets shall be made based on the fixed premium over the term of the lease contract or the estimated useful life of the assets in accordance with the depreciation policy applied in the establishment, whichever is less. If the ownership of the asset subject to the contract devolves to the lessee at the end of the contract or the cost reflects the right of the lessee to exercise the purchase option at the end of the contract, the original usufruct right shall be depreciated over the estimated useful life of the asset in accordance with the depreciation policy applied in the establishment.

right of use assets are subject to an impairment policy.

B) lease obligations

The “lease obligation” at the beginning of the lease is recognized by calculating the present value of the unpaid lease payments on that date using the interest rate implied in the lease if determined. If it cannot be easily determined, the interest rate on the additional borrowing of the tenant is used.

Lease payments on the date of commencement of the lease included in the measurement of the lease obligation shall consist of the following payments for the right to use the underlying asset during the term of the lease that have not been paid on the lease commencement date and include:

Fixed payments less any receivable rental incentives.

Variable lease payments based on an index or rate and are initially measured using the index or rate on the lease start date.

Amounts expected to be paid by the lessee under residual value guarantees.

The price of exercising the call option if the lessee is sure that the option is reasonably exercised.

Penalty payments for termination of the lease if the duration of the lease reflects the tenant’s exercise of the option to terminate the lease.

3.2. Summary of significant accounting policies

3.2.1. Foreign currency translation

Transactions in foreign currencies are initially recorded at the rate prevailing at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated using the exchange rates prevailing at the balance sheet date. All differences are recognized in the Consolidated statement of profit or loss.

Nonmonetary items that are measured at historical cost in foreign currencies are translated using the exchange rates prevailing at the date of the initial recognition. Nonmonetary items measured at fair value in a foreign currency are translated using the exchange rates prevailing at the date when the fair value is determined.

3.2.2. Goodwill

At the date of acquisition, the company recognizes the acquired goodwill in business combination as an asset. Goodwill is initially measured at cost. Goodwill represents the excess of the cost of the combination of businesses over the company’s interest in the net fair value of the assets, liabilities and contingent liabilities recognized.

After initial recognition, the company measures the goodwill resulting from business combination at cost less impairment loss. Goodwill is not amortized, instead the company tests the impairment of goodwill annually or periodically if the events or change in circumstances indicates that there is impairment in goodwill.

3.2.3 Fixed assets

Initial recognition

The cost of any fixed asset item is recognized as an asset only when:

A- Metabolic economic benefits are likely to flow from this item.
B- The cost of the item can be measured reliably.

Subsequent measurement
The entity must choose either the cost model or the revaluation model as the accounting policy, and that policy must be applied to each class of fixed assets in its entirety.

Cost Model
Fixed assets are stated at historical cost net of accumulated depreciation and accumulated impairment losses. Such cost includes the cost of replacing part of the fixed assets when that cost is incurred if the recognition criteria are met. Likewise, when a major improvement is performed, its cost is recognized in the carrying amount of the fixed assets as a replacement if the recognition criteria are satisfied. All other repair and maintenance costs are recognized in the Consolidated statement of profit or loss as incurred.

Depreciation of an asset begins when it is in the location and condition necessary for it to be capable of operating in the manner intended by management, and is computed using the straight-line method according to the estimated useful life of the asset as follows:

	Years	Production units
Buildings	40	
Vehicles and transportation	4-7	
Communication centers	4-5	
Furniture and office equipment	5-10	
Leasehold improvements	5-8 or lease duration	
Computers	2-3	
Fixtures and fitting	10-30	
Productive assets	-	400.000 Ton

Fixed assets are derecognized upon disposal or when no future economic benefits are expected from their use or disposal. Any gain or loss arising from derecognizing the asset is included in the Consolidated statement of profit or loss when the asset is derecognized.

Post-acquisition costs
The cost of substantial renovations is recognized on the cost of fixed assets by the cost of replacing a component of that item when it is likely to bring future economic benefits to the company with the possibility of reliably measuring the cost and depreciating over the remaining useful life of the asset or the expected useful life of such renovations, whichever is less, and other costs are recognized in the statement of profits or losses as expenses when incurred.
The residual values of assets, their useful lives and methods of depreciation are reviewed at the end of each fiscal year.
The company regularly assesses, at the date of each financial statement, whether there is an indication that a fixed asset may be impaired.

3.2.3. Fixed assets (continued)
When the carrying amount of an asset exceeds its recoverable amount, an impairment loss is recognized in the consolidated statement of profit or loss.

A previously recognized impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognized. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized for the asset in prior years. Such a reversal is recognized in the Consolidated statement of profit or loss.

3.2.4. Intangible assets

Initial recognition

Intangible assets acquired individually are initially recognized at cost if it is probable that future economic benefits that can be attributed to the asset will flow to the entity and the cost of that asset can be measured reliably.

Subsequent measurement

The entity must choose either the cost model or the revaluation model as its accounting policy.

The Cost Model

After the initial recognition the intangible asset is recorded at cost less accumulated depreciation and accumulated impairment losses and the shelf life of intangible assets is determined as finite or indefinite.

For impairment when there is an indication of the impairment of the asset and the depreciation period and the depreciation method for the intangible asset with a specific age are reviewed at the end of each fiscal year.

3.2.5. Projects under construction

Assets under construction represent the amounts that are incurred for the purpose of constructing or purchasing fixed assets until it is ready to be used in the operation, upon which it is transferred to fixed assets. Assets under construction are valued at cost less impairment.

3.2.6. Investments

Investing in a subsidiary

Investments in a subsidiary are investments in companies in which the company has control. Control is assumed when the holding company owns, directly or indirectly, through its subsidiaries, more than half of the voting rights in the investee company, except for those exceptional cases in which it is clearly shown that such ownership does not represent control.

The investment in a subsidiary company is accounted for at cost, including the cost of acquisition, and in the event of impairment in the value of those investments, the book value is adjusted by The value of this impairment and included in the Consolidated statement of profits or losses for each investment separately.

Dividends on investments in the subsidiary are recognized as part of the company's profit or loss statement when it is entitled to receive dividends.

Investment in associates

Investments in associate companies are investments in companies in which the company has significant influence but it is not a subsidiary nor is it a share in a joint venture. Significant influence is presumed when the company owns directly or indirectly through its subsidiaries a percentage of 20% or more of the voting rights in the investee company except in cases where it appears clearly that such ownership does not represent significant influence. Investments in associate companies are accounted for in the financial statements at cost including the cost of acquisition in accordance with Egyptian Accounting Standard No. (18) The share of long-term investments in the profits that is decided to be distributed from the profits of the investee companies is included in the income statement as investment income.

Investments at fair value through profit or loss.

Investments at fair value through profit or loss are financial assets that are classified either as assets held for trading purposes that were acquired for the purpose of selling in a short period of time, or financial assets that were classified upon initial recognition at fair value through profit or loss.

Upon initial recognition, investments at fair value through profit or loss are measured at fair value including direct related expenses.

Investments at fair value through profit or loss are recognized in the financial position at fair value, and their gains and losses are recognized in the statement of profit and loss.

Gains or losses on the sale of investments at fair value through profit or loss are recognized in the statement of profit and loss.

Investment at fair value through other comprehensive income
Investments through comprehensive income are non-derivative financial assets that have been classified as assets available for sale, unclassified as loans and debts or as investments held to maturity or as investments at fair value through profit or loss.

Upon initial recognition, available-for-sale investments are measured at fair value including expenses directly related to them.

After the initial measurement, the investments available for sale are measured at fair value with the recognition of unrealized gains or losses directly within equity until the financial asset is excluded from the books, at which point the accumulated gains or losses recorded in equity are recognized in the statement of profits or losses, or if it is determined that the asset has decayed, in which case the accumulated losses recorded in equity are recognized in the statement of profit or loss. If the fair value of investments in equity instruments cannot be measured in a reliable manner, the value of those investments is measured at cost.

Equity investments: in the event of evidence of impairment, Accumulated losses are excluded from equity and derecognized in the statement of profits or losses. Impairment losses on equity investments cannot be recovered through the statement of profit or loss, and the increase in fair value immediately after impairment is recognized within equity.

3.2.7. Fair value measurement
Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either in the principal market for the asset or liability or the most advantageous market for the asset or liability.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, if market participants act in their economic best interest.

A fair value measurement of a non-financial asset considers a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

For assets traded in an active market, fair value is determined by reference to quoted market bid prices.

The fair value of interest-bearing items is estimated based on discounted cash flows using interest rates for items with similar terms and risk characteristics.

For unquoted assets, fair value is determined by reference to the market value of a similar asset or is based on the expected discounted cash flows.

The Company uses valuation techniques that are appropriate in the circumstances and for which. sufficient data are available to measure fair value, maximizing the use of relevant observable inputs. and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the Interim consolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest.

level input that is significant to the fair value measurement as a whole:

- Level 1 – Fair value measurements are those derived from quoted prices in an active market (that are unadjusted) for identical assets or liabilities.
- Level 2 – Fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability either directly (i.e., as prices) or indirectly (i.e., derived from prices).
- Level 3 – Fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

For assets and liabilities that are recognized in the Interim consolidated financial statements on a recurring basis, the Company determines whether transfers have occurred between levels in the hierarchy by re-assessing categorization at the end of each reporting period.

To fair value disclosures, the Company has determined classes of assets and liabilities based on their nature and characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

The preparation of the consolidated financial statements in accordance with Egyptian Accounting Standards requires management to make estimates and assumptions that affect the values of assets, liabilities, income, and expenses during the financial years. Actual results may differ from those estimates.

3.2.8. Recognition and disposal of financial assets and liabilities

Recognition:

The group first recognizes financial assets and liabilities at fair value on the date the transaction originated and the rest of the financial assets and liabilities are first recognized when the group becomes a party to the contract.

Disposal:

- The group will dispose the financial assets from the books after the contractual right ends the cash flows this asset, or transfer the contractual rights to collect cash flow from this asset, including transfer the risk and the benefits that are related the owning this asset significantly in case the development or the group keep the right of any financial assets without transfer. They recognized the right as an asset or an independent liability.
- The group will dispose financial liability in the book in case exemption, elimination, or end the contract liability that is related to it.
- When the company is keeping the contractual right to receive cash flow from financial asset (The original financial asset). But, the company uses this contractual right to paid this cash flow to another party or to other parties (the final receiver), so the source is treated this transaction to transfer it to financial asset if it is follow three conditions are met:

A) The company shouldn't obligate to paid amount to the final receiver if the amount doesn't collect from the owner of the financial assets that isn't equally the amount of the obligation. The short loan that the company is paid with right to refund the amount with the interest. It isn't considered contrary to theses condition.

B) According to contract, the company not allowed to Paid sales or mortgage the financial asset, But It allowed if it put as guaranty to the final receiver to pay the cash flows.

C) The company is committed to transfer the amount that is collected on behalf of the final receiver without any significant delay. In addition, the company has no right to reinvest this cash flow except the cash investment during short settlement from the date of collection to the date of last paid to the final receiver. Also, the source must transfer the interest from this investment to the final receiver.

3.2.9. Inventory

Inventory items are evaluated as follows:

A- Raw materials spare parts and supplies: on the basis of cost (using a moving average) or net realizable value whichever is less.

B- Finished production: on the basis of production cost (according to cost lists) or net realizable value whichever is lower.

Cost includes direct materials direct labor and a share of manufacturing indirect costs excluding borrowing costs.

Net realizable value is the estimated selling price in the ordinary course of business less the estimated cost of completion and the estimated cost necessary to make the sale.

The write down of inventory is recognized to net value Sales and all inventory losses are included in the cost of sales in the consolidated statement of profit or loss in the year in which the decrease or loss occurred.

The reversal of write down of inventory resulting from the increase in the net realizable value is recognized in the consolidated statement of profit or loss as a reduction from the cost of sales in the year in which this reversal occurred.

3.2.10. Accounts and notes receivables, prepaid expenses, and other debit balances

Customers, receivables, prepaid expenses, and other debit balances are recognized at the original value of the invoice less impairment losses. The Company applies the simplified approach permitted by Egyptian Accounting Standard No. (47) "Financial Instruments", which requires the recognition of expected credit losses on the reconstruction of debt to clients from the first recognition of the clients in the statement of profits or losses.

3.2.11. Assets held for sale

Assets (or disposals groups that include assets and liabilities) that are expected to be recovered initially by sale rather than by continuing use are classified as held-for-sale. The assets (or components of the disposal group) are remeasured immediately before they are classified as held for sale in accordance with the groups accounting policies. Thereafter the assets (or disposals group) are generally measured according to their book value or fair value less cost to sell whichever is lower.

Impairment losses recognized at the initial classification of non-current assets as held for sale, as well as subsequent gains or losses arising from remeasurement, are recognized in the statement of profit or loss. However, any subsequent gains shall not exceed the cumulative impairment losses previously recognized. Upon classification of assets as held for sale, the Company ceases to depreciate property, plant and equipment and to amortize intangible assets. The Company also discontinues the application of the equity method in accounting for investments in associates.

3.2.12. Treasury bills

In accordance with the requirements of Egyptian Accounting Standard No. (47) "Financial Instruments", treasury bills have been classified on the basis of measuring - later - by depreciated cost through profits or losses, and treasury bills purchased are valued at nominal value and the difference between the purchase cost and the nominal value is recognized in calculating an investment return in deferred treasury bills and is depreciated by the value of the returns of treasury bills due for the financial period through profits or losses until the maturity date of treasury bills and the tax due is proved. On the returns of treasury bills. When collecting the yield of treasury bills, the tax deducted is recognized in the statement of financial position until it is settled with the annual tax return.

3.2.13. Treasury Shares

Treasury shares (company shares) are listed at the cost of their acquisition and the cost of treasury shares appears deducted from the equity in the financial center, and profits or losses resulting from the disposal of treasury shares are recognized within the equity in the financial center, and according to the text of Article 48 of Law 159 of 1998, the company should dispose of these shares to others within a maximum period of one year from the date of acquisition, otherwise the company is obligated to reduce its capital by the nominal value of those shares.

3.2.14. Provisions

Provisions are recognized when the Company has a present legal or constructive obligation because of a past event, and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate of the amount of the obligation can be made.

Provisions are reviewed at the consolidated financial position date and adjusted to reflect the current best estimate. Where the effect of the time value of money is material, the amount of a provision should be the present value of the expected expenditures required to settle the obligation.

Where discounting is used, the increase in the provision due to the passage of time is recognized as a finance expense in the Consolidated statement of profit or loss.

3.2.15. Social insurance

The Company makes contributions to the Social Insurance Authority calculated as a percentage of the employees' salaries. The Company's obligations are limited to these contributions, which are expensed when due.

3.2.16. Legal reserve

According to the Company's articles of association, 5% of the net profits for the year is transferred to the legal reserve until this reserve reaches 50% of the issued capital. The reserve is used upon a decision from the general assembly meeting based on the proposal of the board of directors.

3.2.17. Borrowings

Borrowings are initially recognized at the value of the consideration received. Amounts maturing within one year are classified as current liabilities, unless the Company has the right to postpone the settlement for a period exceeding one year after the Consolidated financial statements date, then the loan balance should be classified as non-current liabilities.

After initial recognition, interest bearing loans and borrowings are subsequently measured at amortized cost using the effective interest rate method. Gains and losses are recognized in the Consolidated statement of profit or loss when the liabilities are derecognized as well as through the effective interest rate method amortization process.

Amortized cost is calculated by considering any discount or premium on acquisition and fee or costs that are an integral part of the effective interest rate. The effective interest rate amortization is included in finance expenses in the Consolidated statement of profit or loss.

3.2.18. Income taxes
Income tax is calculated in accordance with the Egyptian tax law.

Current income tax
Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the tax authority.

Deferred income tax
Deferred income tax is recognized using the liability method on temporary differences between the amount attributed to an asset or liability for tax purposes (tax base) and it is carrying amount in the balance sheet (accounting base) using the applicable tax rate.

Deferred tax assets are recognized when it is probable that the asset can be utilized to reduce future taxable profits and the asset is reduced by the portion that will not create future benefit.

Current and deferred tax shall be recognized as income or an expense and included in the Consolidated statement of profit or loss for the period, except to the extent that the tax arises from a transaction or an event which is recognized, in the same or a different period, directly in equity.

3.2.19. Revenue recognition
Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Company and the revenue.

can be reliably measured. Revenue is measured at the fair value of the consideration received, excluding discounts, rebates, and value added taxes or duty.

The following specific recognition criteria must also be met before revenue is recognized:

- **Sale of goods**

Revenue from the sale of goods is recognized when the significant risks and rewards of ownership of the goods have passed to the buyer, usually on delivery of the goods and an invoice is issued.

- **Interest income**

Interest income is recognized as interest accrues using the effective interest “EIR” method. EIR is the rate that exactly discounts the estimated future cash payments or receipts over the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset or liability.

3.2.20. Expenses
All expenses including cost of sales, selling and marketing expenses, general and administrative expenses and other expenses are recognized and charged to the Consolidated statement of profit or loss for the six months ended 31 December 2023, in which these expenses were incurred.

3.2.21. Borrowing costs
Borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset that necessarily takes a substantial period to get ready for its intended use or sale are capitalized as part of the cost of the respective assets. All other borrowing costs are incurred in the period they occur. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.

3.2.22. Related party transactions

Related parties represent associated companies, major shareholders, directors and key management personnel of the Company, and entities controlled, jointly controlled, or significantly influenced by such parties. Pricing policies and terms of these transactions are approved by the board of directors.

3.2.23. Contingent Liabilities and Assets

Contingent liabilities are not recognized in consolidated financial statements. They are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote.

A contingent asset is not recognized in the consolidated financial statements but disclosed when an inflow of economic benefits is probable.

3.2.24. Impairment

Impairment of financial assets

At the date of each separate financial statement, the Company determines whether there is objective evidence that a financial asset or group of financial assets has diminished. A financial asset or group of financial assets is deemed to have diminished if, and only if, there is objective evidence of impairment resulting from one or more events after the initial recognition of the asset and affecting the estimated cash flows of a financial asset or group of financial assets that can be reliably estimated.

Impairment of non-financial assets

At the date of each Consolidated financial statements, the Company determines whether there is an indication that an asset has decayed. When the carrying amount of an asset or unit generating cash exceeds its redemption value, the asset is deemed to have diminished and is therefore reduced to its redemption value. The impairment loss is recognized by the consolidated statement of independent profits or losses.

The impairment loss that was previously recognized shall be reimbursed only if there has been a change in the assumptions used to determine the redemption value of an asset since the last impairment loss has been recognized, and the reimbursement of impairment loss shall be limited to no more than the carrying amount of the asset, its redemption value or the carrying amount that would have been determined unless the impairment loss is recognized for the asset in prior periods. The refund for impairment loss is recognized in the statement of Consolidated profits or losses.

Impairment of financial investments measured at fair value through comprehensive income

Available-for-sale investments are considered to be impaired if there is objective evidence that the cost of the asset cannot be recovered. In addition to objective evidence, the company uses qualitative evidence to determine impairment, and this evidence includes a significant or persistent decline in fair value below cost.

In the event of impairment, the accumulated losses are excluded from equity and re-recognized in the statement of profit and loss. Losses on decline in the value of equity investments cannot be recovered through the statement of profit and loss, and the increase in fair value after impairment is recognized directly in equity.

3.2.25. Pension system for employees

The company operating in the Arab Republic of Egypt contributes to the social insurance system for the benefit of its employees in accordance with the Social Insurance Law No. 148 of 2019 and its amendments and the company's contribution is charged to the list of profits or losses according to the accrual basis and according to this system the company's commitment is limited to the value of that contribution.

Subsidiaries operating outside the Arab Republic of Egypt follow the social insurance system applied in those countries.

3.2.26. Statement of cash flows

The statement of cash flows is prepared using the indirect method.

3.2.27. Cash and cash equivalent

For preparing the Consolidated statement of cash flows, the cash and cash equivalent comprise cash on hand, current accounts with banks and time deposits maturing within the period after deducting bank credit balances.

3.2.28. The inclusive health insurance

On January 11, 2018, Law No. 2 of 2018 promulgating the Comprehensive Health Insurance System Law was issued and shall come into force from the day following the expiration of six months from the date of its publication in the Official Gazette. This law has imposed financial burdens on employers, as it stipulates that one of the funding sources for the General Authority for Comprehensive Health Insurance is the employers' obligation to pay their share of contributions for their employees at a rate of 4% of the insured employee's wage, with a minimum of 50 EGP per month. Employers are also obligated to pay the due contributions monthly to the Employers are obliged to pay their monthly dues to the National Organization for Social Insurance.

Business owners are also obligated to pay a Takaful contribution at the rate of (0.0025) two and a half per thousand of the total annual revenues of individual establishments and companies, whatever their nature or the legal system to which they are subject, and this contribution is not considered one of the costs deductible in the application of the provisions of the Income Tax Law, and the Ministry of Finance shall collect this Takaful contribution in accordance with the financial report of the establishment submitted to the Tax Authority.

4. Fixed assets

	Land EGP	Buildings EGP	Furniture and office equipment EGP	Vehicles EGP	Leasehold improvements EGP	Switches EGP	Computers EGP	Fixtures EGP	Productive assets EGP	Total EGP
Cost										
1 January 2024	146,488,483	659,387,565	460,760,624	431,136,688	880,892,763	84,446,320	300,093,807	273,662,585	516,715,097	3,753,583,932
Additions during the period	17,451	159,876,103	84,074,512	29,456,821	154,003,446	3,061,928	77,419,473	47,038,480	47,193,185	602,141,399
Transferred from project under constrictions	-	125,258,001	32,717,315	-	45,578,375	-	243,045	-	25,498,451	229,295,187
Disposals	-	(839,040)	(913,464)	(440,974)	(22,411,292)	(90,680)	(4,740,692)	(108,380)	(19,093,078)	(48,637,600)
Currency exchange differences adjustments, Note (35) *	-	-	-	-	32,490,635	-	-	-	-	32,490,635
Translation differences**	-	-	13,852,773	1,021,147	31,712,730	8,708,017	29,656,735	440,048	-	85,391,450
31 December 2024	**146,505,934**	**943,682,629**	**590,491,760**	**461,173,682**	**1,122,266,657**	**96,125,585**	**402,672,368**	**321,032,733**	**570,313,655**	**4,654,265,003**
Accumulated depreciation										
1 January 2024	-	(154,982,490)	(290,606,328)	(284,542,706)	(438,626,112)	(82,590,276)	(223,898,426)	(183,002,503)	(130,237,340)	(1,788,486,181)
Depreciation for the Period	-	(21,952,495)	(65,952,688)	(34,025,240)	(142,224,628)	(1,374,885)	(55,248,683)	(35,675,776)	(36,064,688)	(392,519,083)
Depreciation of disposals	-	506,635	913,465	8,638	319,566	90,680	4,683,686	98,480	10,215,398	16,836,548
Translation differences	-	-	(12,116,805)	76,021	(16,793,641)	(8,506,200)	(22,820,353)	136,083	-	(60,024,895)
31 December 2024	-	(176,428,350)	(367,762,356)	(318,483,287)	(597,324,815)	(92,380,681)	(297,283,776)	(218,443,716)	(156,086,630)	(2,224,193,611)
Net book value as of 31 December 2024	**146,505,934**	**767,254,279**	**222,729,404**	**142,690,395**	**524,941,842**	**3,744,904**	**105,388,592**	**102,589,017**	**414,227,025**	**2,430,071,392**
Impairment of Raya Algeria Company's assets	-	-	(21,829)	-	(98,470)	-	(20,322)	-	-	(140,621)
31 December 2024	**146,505,934**	**767,254,279**	**222,707,575**	**142,690,395**	**524,843,372**	**3,744,904**	**105,368,270**	**102,589,017**	**414,227,025**	**2,429,930,771**

- *Adjustments on fixed assets represent the effect of applying the amendment to Egyptian Accounting Standard No. (13) 'Effects of Changes in Foreign Exchange Rates,' as explained in Note (35).
- There is a mortgage on the land located in 6th of October city on which the administrative building of Raya group is held.
- There is a mortgage on a store owned by Raya Distribution Company due to the loan granted to the company.
- There is no fixed asset not in use temporarily or permanently.
- ** Currency evaluation differences arise from translating fixed assets of subsidiaries outside Egypt.

- The depreciation of fixed assets is allocated as follows:

	31 December 2024 EGP
Cost of revenues (Note25)	(165,618,057)
General and administrative expenses	(52,420,580)
Selling and marketing expenses	(174,480,446)
	(392,519,083)

4. Fixed assets (continued)

	Land EGP	Buildings EGP	Furniture and office equipment EGP	Vehicles EGP	Leasehold improvements EGP	Switches EGP	Computers EGP	Fixtures EGP	Productive assets EGP	Total EGP
Cost										
1 January 2023	121,168,943	531,012,647	378,738,482	415,365,757,757	653,063,564	75,958,226	256,382,704	408,015,322	399,835,348	3,239,540,993
Additions during the year	4,105,640	9,054,267	73,412,517	15,325,905	181,627,918	1,274,601	36,688,700	29,376,611	2,615,947	353,482,106
Transferred from project under constrictions	21,213,900	52,702,022	6,264,235	47,500	28,920,556	-	4,892,697	-	1,436,664	115,477,574
Disposals	-	-	(2,348,991)	(168,056)	(8,774,850)	(634,204)	(6,918,467)	-	-	(18,844,568)
Reclassified assets	-	66,618,629	-	-	-	4,725,804	-	(164,701,694)	93,357,261	-
Foreign Exchange Valuation Differences	-	-	-	-	21,057,461	-	-	-	19,469,877	40,527,338
Translation differences	-	-	4,694,381	565,582	4,998,114	3,121,893	9,048,173	972,346	-	23,400,489
31 December 2023	**146,488,483**	**659,387,565**	**460,760,624**	**431,136,688**	**880,892,763**	**84,446,320**	**300,093,805**	**273,662,585**	**516,715,097**	**3,753,583,932**
Accumulated depreciation										
1 January 2023	-	(80,119,181)	(234,574,445)	(244,425,075)	(329,313,705)	(75,932,837)	(189,122,100)	(208,527,915)	(89,605,868)	(1,451,621,126)
Depreciation for the year	-	(19,464,919)	(53,989,313)	(40,097,661)	(106,272,565)	(3,157,133)	(34,595,708)	(35,078,113)	(36,020,716)	(328,676,128)
Depreciation of disposals	-	-	2,048,430	168,056	1,015,947	634,204	6,565,670	-	-	10,432,307
Reclassified assets	-	(55,398,390)	-	-	-	(1,147,075)	-	61,156,221	(4,610,756)	-
Translation differences	-	-	(4,091,000)	(188,026)	(4,055,789)	(2,987,435)	(6,746,288)	(552,696)	-	(18,621,234)
31 December 2023	-	(154,982,490)	(290,606,328)	(284,542,706)	(438,626,112)	(82,590,276)	(223,898,426)	(183,002,503)	(130,237,340)	(1,788,486,181)
Net book value as of 31 December 2023	146,488,483	504,405,075	170,154,296	146,593,982	442,266,651	1,856,044	76,195,381	90,660,082	386,477,757	1,965,097,751
Impairment of Raya Algeria Company's assets	-	-	(21,829)	-	(98,470)	-	(20,322)	-	-	(140,621)
31 December 2023	**146,488,483**	**504,405,075**	**170,132,467**	**146,593,982**	**442,168,181**	**1,856,044**	**76,175,059**	**90,660,082**	**386,477,757**	**1,964,957,130**

- There is a mortgage on the land located in 6th of October city on which the administrative building of Raya group is held.
- There is a mortgage on a store owned by Raya Distribution Company due to the loan granted to the company.
- There is no fixed asset not in use temporarily or permanently.
- Currency translation differences refer to the adjustment of the value of fixed assets held by subsidiaries outside of Egypt.

The depreciation of fixed assets is allocated as follows:

	31 December 2023 EGP
Cost of revenues	(144,959,538)
General and administrative expenses	(44,781,867)
Selling and marketing expenses	(138,934,723)
	(328,676,128)

5. Investment property

	Land	Buildings	Leasehold improvements	Total
	EGP	EGP	EGP	EGP
1 January 2024	112,895,877	673,571,668	32,062,534	818,530,079
Additions	-	-	35,460,044	35,460,044
Transferred from project under constrictions	-	2,944,254	49,747,495	52,691,749
31 December 2024	**112,895,877**	**676,515,922**	**117,270,073**	**906,681,872**
Accumulated depreciation				
1 January 2024	-	(189,914,548)	(19,904,517)	(209,819,065)
Depreciation of the period	-	(28,303,766)	(8,344,667)	(36,648,433)
31 December 2024	-	(218,218,314)	(28,249,184)	(246,467,498)
Net book value 31 December 2024	**112,895,877**	**458,297,608**	**89,020,889**	**660,214,374**
Net book value 31 December 2023	**112,895,877**	**483,657,120**	**12,158,017**	**608,711,014**

6. Projects under construction

	31 December 2024	31 December 2023
	EGP	EGP
Projects under construction –Fixed assets (6-1)	260,735,556	180,005,646
Projects under construction –Investment properties (6-2)	12,479,117	59,581,368
	273,214,673	**239,587,014**

6.1. Projects under construction fixed assets

	31 December 2024	31 December 2023
	EGP	EGP
Beginning balance of the year	180,005,646	170,822,102
Additions during the year	339,577,815	124,661,118
Transferred to fixed assets during year	(229,295,187)	(115,477,574)
Disposals	(29,552,718)	-
Ending balance for the year	**260,735,556**	**180,005,646**

Projects under construction balance for the parent company and its subsidiaries as follows:

	31 December 2024	31 December 2023
	EGP	EGP
Raya Restaurants Company (A)	22,971.869	22,123,835
Raya Electronics Company	284.934	2,181,608
Aman for Electronic Payments	1,408.000	16,337,119
Raya Electric Haier	356.969	347,560
Raya for Data Centres Company	-	25,875,358
Raya Foods	-	164,534
Aman Micro Finance (B)	-	112,975,632
Raya Integration (B)	119,432.593	-
Raya Holding	10,050.021	-
Ostool for Land Transport Company (C)	106,231.170	-
	260,735,556	**180,005,646**

A- The project under construction balance for Raya restaurants represents the cost of preparation of the restaurants.
B- The balance of projects under construction for Raya Integration Company is the construction of an administrative building for the company.
C- The balance of projects under construction for Ostool Company is the construction of an administrative building for the company.

6.2. Projects under construction investment properties

	31 December 2024 EGP	31 December 2023 EGP
Beginning balance of the year	59,581,368	19,603,725
Additions during the year	5,589,498	46,600,451
Transferred to investment property during the year	(52,691,749)	(6,622,808)
Ending balance for the year	**12,479,117**	**59,581,368**

	31 December 2024 EGP	31 December 2023 EGP
Raya For Smart Building	12,479,117	59,581,368
	12,479,117	**59,581,368**

- The balance of projects under construction for Raya smart building is represented in the value of the payment under the account of the improvements of an administrative building in the central hub on 6th October city.

7. Intangible assets

	31 December 2024 EGP	31 December 2023 EGP
Cost		
Beginning balance of the year	111,249,361	90,034,019
Additions during the year	48,432,567	21,263,065
Disposals	-	(47,723)
Ending balance for the year	**159,681,928**	**111,249,361**
Accumulated amortization		
Beginning balance of the year	(80,507,331)	(70,372,200)
Amortization for the year	(17,240,954)	(10,146,030)
Amortization of disposals	-	10,899
Ending balance for the year	**(17,240,954)**	**(80,507,331)**
Net book value	**61,933,643**	**30,742,030**

- The period amortization is charged to general and administrative expenses by EGP 937,034 and marketing expense EGP 9,983,974 the cost of revenues by EGP 6,319,946.

8. Right of use assets

	31 December 2024 EGP	31 December 2023 EGP
Cost		
Beginning balance of the year	1,413,294,255	1,256,619,609
Additions during the year	556,457,460	253,597,326
Adjustments during the year (disposals)	(86,868,866)	(135,354,687)
Currency exchange differences adjustments, Standard (13) *	84,755,200	40,928,672
Translation differences	-	(2,496,665)
Ending balance for the year	**1,967,638,049**	**1,413,294,255**
Accumulated depreciation		
Beginning balance of the year	(593,909,105)	(447,010,526)
Amortization of the year	(222,238,096)	(199,538,806)
Adjustments during the year (disposals)	46,925,611	57,577,153
Translation differences	-	(4,936,926)
Ending balance for the year	**(769,221,590)**	**(593,909,105)**
Net book value	**1,198,416,459**	**819,385,150**

*Adjustments on right-of-use assets represent the effect of applying the amendment to Egyptian Accounting Standard No. (13) 'Effects of Changes in Foreign Exchange Rates,' as explained in Note (35).

9. Goodwill

	31 December 2024 EGP	31 December 2023 EGP
Raya Integration Company	6,019,341	6,019,341
Raya Contact Centers Company	3,160,166	3,160,166
Raya Electronics Company (Previously Sama)	33,236,748	33,236,748
Raya Call Centre Company - C3	26,582,777	26,582,777
Raya Technology Company Ltd.	1,926,942	1,926,942
Al Byoot Al Arabia for Finance Lease Company	2,626,725	2,626,725
International Business System Company – IBSE	32,139,604	32,139,604
Ostool for Land Transport Company**	893,048	893,048
Raya foods	23,127,622	23,127,622
International communication company*	128,174,496	128,174,496
Gulf customer experience	115,451,911	115,451,911
Impairment of goodwill***	(98,891,240)	(76,087,561)
	274,448,140	**297,251,819**

The increase in a goodwill is:

* At the end of 2024, a goodwill impairment test was conducted to ensure the fair value of Gulf Customer Experience (B.S.C) and the value of the investment was reduced by EGP 22,803,679 based on the fair value study of the share as of December 31, 2024, as determined by an independent consulting firm.

***Goodwill Impairment Test

The company tests the impairment of goodwill annually on 31 December to ensure that the fair value can be recovered but if there are impairment indicators require tests the company will do it within the year.

10. Investment in associates

	Ownership percentage	31 December 2024	31 December 2023
		EGP	EGP
Allied Arab Company for Insurance	20%	2,229,066	1,727,067
Makarony Polskie	29.48%	258,451,920	166,170,158
		260,680,986	**167,897,225**

The company accounting for investment using the equity method:

	Cost	Retained Earnings	Increase in capital	Dividends	Profit for the period	Balance
	EGP	EGP	EGP	EGP	EGP	EGP
Allied Arab Company for Insurance	642,000	1,085,067	-	-	501,999	2,229,066
Makarony Polskie	37,607,595	97,879,777	41,355,746	(34,080,911)	115,689,713	258,451,920
	38,249,595	**98,964,844**	**41,355,746**	**(34,080,911)**	**116,191,712**	**260,680,986**

- At the end of December 2021, the capital increase of Makarony Polskie Company was subscribed and Raya Company's share in Makarony Polskie Company increased by 5% so that Raya's share became 29.48%, the amount of capital increase and increase in investment share amounted to EGP 41,355,742.

Below is a summary of the company's shares in associate Companies' assets, liabilities, equity, revenue and net profit for the period: (value in thousands):

	Share %	Long term assets	Current assets	Current liabilities	Long term liabilities	Paid up capital and equity	Revenues	Expenses
Allied Arab Company for Insurance	20%	211	16,302	(6,351)	-	(10,162)	12,697	(10,187)
Makarony Polskie	29.48%	1,685,567	1,273,010	(663,284)	(440,330)	(1,854,964)	4,233,774	(3,841,339)

11. Investments at fair value through other comperhensive income

	31 December 2024	31 December 2023
	EGP	EGP
Unquoted shares or inactive shares at stock market*	14,314,250	14,314,250
Quoted shares at stock market**	9,374,063	11,290,537
	23,688,313	**25,604,787**

* Investments are restricted at share cost, and the company is in the process of measuring them according to their fair value.

** Impairment in the value of investments in the statement of profit or loss, including impairment in value was recognized in the statement of comprehensive income and the difference in valuation is recognized in the statement of comprehensive income during the period, and the movement is as follows:

	31 December 2024	31 December 2023
	EGP	EGP
Fair value of investment	11,290,537	8,665,800
Revaluation of investment reserved during the year	(1,916,474)	2,624,737
Fair value of investment	**9,374,063**	**11,290,537**

12. Inventory

	31 December 2024 EGP	31 December 2023 EGP
Mobile phones, accessories, spare parts and television	2,423,296,895	1,645,965,270
Supplies, switches spare parts and networks	643,976,184	489,580,611
Raw materials, work in progress and finished goods	554,366,039	211,864,409
Raya Algeria - Mobile phones, and accessories spare parts	53,875,658	53,875,658
Canned foods	220,544,535	172,607,655
Food and restaurants accessories	15,585,783	9,762,493
Frozen Foods	618,564,269	385,721,324
Electronic payment machines	15,849,625	30,118,133
Raw Coal	45,226,079	29,352,746
Others	3,780,108	2,990,303
	4,595,065,175	**3,031,838,602**
Write-down of inventory	(114,578,563)	(119,438,226)
Write-down of Raya Algeria Company's inventory	(53,875,658)	(53,875,658)
	4,426,610,954	**2,858,524,718**

Net value of inventory appears after the decline in value by write down provision movement in inventory write down is as follows:

	31 December 2024 EGP	31 December 2023 EGP
Beginning balance of the year	119,438,226	63,104,245
Charged during the year	15,068,404	69,179,690
Reversal of Inventory write-down during the year	(19,928,067)	(12,845,709)
Ending balance for the year	**114,578,563**	**119,438,226**

- The amount of Inventory write-down and reversal are recorded in the cost of revenues.

13. Accounts and notes receivable

	31 December 2024 EGP	31 December 2023 EGP
Accounts receivable	5,238,322,331	2,670,393,709
Instalments receivables	8,949,622,446	6,492,509,180
Notes receivable	999,722,165	806,140,713
	15,187,666,942	**9,969,043,602**
Expected credit losses in value of accounts receivable	(586,984,457)	(508,137,468)
	14,600,682,485	**9,460,906,134**

Balance of accounts and notes receivables presented in net value after deducting value of expected credit losses the movements of accounts receivable expected credit losses are represented as follows:

	31 December 2024 EGP	31 December 2023 EGP
Beginning balance of the year	508,137,468	382,458,834
Charged during the year	494,421,516	352,293,596
Reversal during the year	(128,742,960)	(15,690,511)
Used during the year	(286,831,568)	(174,157,169)
Transferred to credit risk reserve	-	(36,767,282)
Ending balance for the year	**586,984,456**	**508,137,468**

At 31 December 2024 and 31 December 2023, the aging analysis of net accounts and notes receivables is as follows:

			Past due but not impaired			
	Total EGP	Neither Past Due nor Impaired EGP	Less than 30 days EGP	Between 30 to 60 days EGP	Between 60 to 90 days EGP	More than 90 days EGP
31 December 2024	5,238,322,331	2,115,220,556	2,329,356,366	236,524,407	111,174,924	446,046,078
31 December 2023	2,670,393,709	1,432,659,512	802,373,609	124,561,772	62,346,311	248,452,505

14. Prepaid expenses and other debit balances

	31 December 2024 EGP	31 December 2023 EGP
Prepaid expenses	278,330,384	215,554,600
Customs Authority	135,592,784	43,514,342
Accrued revenues	2,199,602,550	1,261,685,908
Deposits with others	193,987,295	140,340,258
Suppliers down payments	3,133,335,132	2,401,206,097
Value added tax	866,852,489	677,326,370
Letters of guarantee margin	316,303,243	315,357,254
Employees receivables	1,306,383	3,322,689
Governmental authorities' receivables	256,896,232	181,813,065
Amounts held by banks and securitization companies	1,044,355,090	377,124,603
Debit Balances-(Suppliers)	832,949,205	455,685,619
Other debit balances	294,582,058	307,802,203
	9,554,092,845	**6,380,733,008**
Deduct: Expected credit losses	(30,184,698)	(36,191,322)
	9,523,908,147	**6,344,541,686**

15. Share based compensation

	31 December 2024 EGP	31 December 2023 EGP
Share based compensation	7,986,952	2,993,892
	7,986,952	**2,993,892**

On June 26, 2022, the Extraordinary Assembly unanimously approved the adoption of share based compensation and the allocation of 107,199,760 shares, representing 5% of the company's shares, for the benefit of share based compensation for employees, managers and executive board members of the company, and these shares are provided by issuing new shares to increase the capital in cash or by using part of the carry-forward profits and/or reserves after obtaining the approval of the General Assembly, at the nominal value of the share to finance share based compensation and/or through treasury shares to finance the company's share based compensation.

During the third quarter of 2024, share based compensation by amount of EGP 4,094,061 were granted.

On May 27, 2024, the Board of Directors approved the purchase of treasury shares and allocated part of them to the incentive and reward system. During the period ending on December 31, 2024, a total of 2,173,000shares were allocated to the incentive and reward system at an amount of EGP 4,993,061, bringing the total number of shares in the incentive and reward system to 9,687,876 shares, totalling EGP 7,986,952.

16. Cash on hand and at banks

	31 December 2024 EGP	31 December 2023 EGP
Cash on hand	31,513,179	71,025,038
Banks – current and investing accounts		
Local currency	2,318,720,941	2,088,225,723
Foreign currency	879,771,273	461,557,659
Banks – Time deposits		
Local currency	146,049,199	118,624,199
Foreign currency	371,360,282	228,207,120
Checks under collection	264,404,401	226,759,778
	4,011,819,275	**3,194,399,517**

* The balance of time deposits held with banks represented in the following as at 31 December 2024:

- The amount of EGP 48,717,682 (equivalent to USD 957,313) and EGP 26,819,000 that represents restricted deposits against letters of guarantee and letters of credit (the balance of restricted time deposit against letters of guarantee and letters of credit as of 31 December 2023 was EGP 29,533,120 (equivalent to USD 957,313) and EGP 16,819,000.
- The amount of EGP 210,684,600 (equivalent to USD 4,140,000) deposit for in favor of the company Raya Contact Centers.
- The amount of EGP 111,958,000 (equivalent to USD 2,200,000) deposit for in favor of the company Raya Contact Centers Building management.
- The amount of EGP 57,600,000 is deposited in favor of Aman for Electronic Payment Company.
- The amount of EGP 225,000 is deposited in favor of Raya for foods and drinks.
- The amount of EGP 60,000,000 is deposited in favor of Aman for Micro Finance company.
- The amount of EGP 1,405,199 is deposited in favor of Raya holding for financial investments.

17. Issued and paid-up capital

	31 December 2024 EGP	31 December 2023 EGP
Authorized capital	5,000,000,000	5,000,000,000
Issued and paid-up capital	1,070,324,442	1,071,997,595
Shares number	4281297768	2143995190

- On 4 June 2024 the Extraordinary General Assembly held on 12 May 2024 was approved, and the company's capital was reduced by EGP 1,673,153, so that the issued and paid up capital became EGP 1,070,324,442 after the reduction, and it was noted in the company's commercial register on 9 June 2024.
- On 4 June 2024, the Extraordinary General Assembly held on 12 May 2024 approved the split of the nominal value of the company's share from EGP 0.50 per share to EGP 0.25 per share, so that the company's capital consists of 4,281,297,768 shares (the value of the share is twenty-five piasters only).

18. Long term loans and finance lease arrangements

	31 December 2024 EGP	31 December 2023 EGP
Long term loans – current portion	1,264,744,836	1,353,071,690
Long term loans – Non current portion	811,850,060	1,352,911,485
	2,076,594,896	**2,705,983,175**

Loans balances are represented in the following:

		31 December 2024 EGP	31 December 2023 EGP
(1)	Loans-Raya Holding Company for Financial Investments	810,677,309	945,270,271
(2)	Loans-Raya Lease Company	-	73,303,464
(3)	Loans-Raya Restaurants Company	-	2,462,990
(4)	Loans- Raya Foods Company	77,194,459	127,563,651
(5)	Loans- Raya for Electronics Previously SAMA	68,992,406	71,177,395
(6)	Loans- Raya Distribution	488,078,629	62,243,307
(7)	Loans- Raya contact centre	48,111,982	68,053,857
(8)	Loans- Aman financial services	464,177,359	1,355,908,240
(9)	Loans – Raya Electric Company	75,194,333	-
(10)	Loans – Raya Advanced Manufacturing Company	44,168,419	-
		2,076,594,896	**2,705,983,175**

(1) Raya Holding Company for Financial Investments

	31 December 2024 EGP	31 December 2023 EGP
Finance arrangement contract (loan)	810,677,309	945,270,271
	810,677,309	**945,270,271**

Finance arrangement contracts

Raya Holding Company, through its subsidiaries, has concluded contracts for the sale and leaseback of some assets owned by its subsidiaries, with the holding company obtaining financing directly.

The Group applied Egyptian Accounting Standard No. 49 on Lease to financial leases concluded in accordance with Law 95 and in applying the standard the Group evaluated whether the sales contracts met the requirements contained in Standard 48 on Revenue. It was found that the conditions for the transfer of control were not available and therefore all contracts were treated as financing and therefore the asset sold continues to be recognized with the amounts received as financing and there is no impact on the financial statements since the financing was recognized as a liability to their books and the subsidiaries recognize the assets sold within their fixed assets.

The company has obtained financing arrangement loans in the form of financial lease contracts with one of the financial leasing companies according to the following:

The company obtained a long-term loan in the form of a finance lease contract with a finance lease company to finance the completion of Raya Holding for Technology and communications Group administrative building in 6th of October city, with the amount of EGP 70,000,000 with current interest rate. The loan will be paid over 60 monthly installments starting on 3 October 2019 to 3 September 2024. The balance of the loan as of 31 December 2024 amounted to 5,133,485 EGP.

Collaterals provided by the company

- Promissory note signed by Raya Integration Company (subsidiary company) in favour of the financing company.
- All documents related to this facility signed by Raya Integration Company (subsidiary company) and the company are considered promissory notes for this facility.

The company has signed a finance lease contract with a leasing company to finance building a factory of Raya advanced technology in 6th of October city, with the amount of EGP 40,000,000. The loan will be paid over 60 monthly installments starting on 3 July 2020 to 3 June 2025. The balance of the loan as of 31 December 2024 amounted to 5,787,371 EGP.

The company has signed a financial lease contract with a financial leasing company to rent the entire land and build the upper commercial basement in the eastern administrative building B in Galleria 40 building, owned by Raya Leasing Company, at an amount of $1,539,222, and the loan is repaid in 20 instalments. Quarterly starting from January 30, 2020, until October 30, 2024. The loan balance on 31 December 2024 amounted to 0 USD, equivalent to 0 EGP.

The company has signed a financial lease agreement with one of the financial leasing companies in order to rent the entire land and build the commercial ground floor in the eastern administrative building B in Galleria 40 building owned by Raya Financial Leasing Company for an amount of 58,000,000 Egyptian pounds, the loan is repaid in 20 quarterly instalments Annual starting from May 12, 2020 until February 12, 2025, and the loan balance on 31 December, 2024 amounted to 0 EGP.

The company has signed a financial lease contract with one of the financial leasing companies in order to rent the entire land and build the upper commercial basement floor in the eastern administrative building B in Galleria 40 building owned by Raya Financial Leasing Company for an amount of $1,999,714, and the loan is repaid in 20 instalments Quarterly starting from March 5, 2020 until December 5, 2024. The loan balance on 31 December, 2024 amounted to USD 0 equivalent to 0 EGP.

Collaterals provided by the company

- Guarantee cheques signed by Raya Holding Company.
- Mortgage of the entire land and buildings of the first floor recurring in favor of the lending company.
- All papers of this facility are signed by Raya Holding Company, Raya Leasing Company (a subsidiary) and the lending company as a promissory note for this facility.

The company signed a financial lease contract with one of the financial leasing companies to lease the entire land and building the commercial upper basement floor in the eastern administrative building b in galleria building 40, Which is owned by Raya Building Constriction and management company, for an amount of 113,400,000 Egyptian pounds. The loan will be repaid in 20 quarterly instalments starting from April 10, 2020 until January 10, 2025. The loan balance on 31 December, 2024 amounted to 8,424,880 EGP.

Collaterals provided by the company

- Guarantee checks signed by Raya Integration.
- All documents of that facility are signed by Raya Integration and Raya Leasing Company (a subsidiary company) and the lending company as a promissory note for this facility.

The company signed a financial lease contract with one of the financial leasing companies to rent a real estate area of 802.50 square meters and its share in the land and the common parts of the entire land and build the commercial upper basement floor in the eastern administrative building B in Galleria building 40 owned by Raya Construction and Management Company The buildings amounted to 50,033,037 EGP, and the loan is repaid in 20 quarterly instalments starting from April 30, 2020 until January 30, 2025. The loan balance on 31 December, 2024 amounted to 3,736,710 EGP.

Collaterals provided by the company

- Guarantee checks signed by Raya Integration.
- All documents of that facility are signed by Raya Integration and Raya Leasing Company (a subsidiary company) and the lending company as a promissory note for this facility.

The company has signed a financial lease contract with one of the financial leasing companies in order to rent the entire land and build the basement floor in the eastern administrative building B in Galleria 40, owned by Raya Company for the Construction and Management of Buildings for an amount of EGP 29,966,963, and the loan is repaid in 20 quarterly instalments Annually starting from April 30, 2020 until January 30, 2025, and the loan balance on 31 December, 2024 amounted to 2,238,078 EGP.

Collaterals provided by the company

- Guarantee checks signed by Raya Integration.
- All documents of that facility are signed by Raya Integration and Raya Leasing Company (a subsidiary company) and the lending company as a promissory note for this facility.

The company signed a financial lease agreement with one of the financial leasing companies to rent the entire land and build the lower basement floor in the western administrative building in Galleria 40 building, owned by Raya Company for Building Construction and Management at an amount of 100,000,000 Egyptian pounds, and the loan is repaid in 20 quarterly instalments starting from December 28, 2020 until September 28, 2025, and the loan balance on 31 December , 2024 amounted to 21,772,844 EGP.

Collaterals provided by the company

- Guarantee checks signed by Raya Integration.
- All documents of that facility are signed by Raya Integration and Raya Leasing Company (a subsidiary company) and the lending company as a promissory note for this facility.

The company signed a financial lease contract with one of the financial leasing companies to lease the entire land and build the lower basement floor in the western administrative building in Galleria 40 building, owned by Raya Company for Building Construction and Management at an amount of 50,000,000 Egyptian pounds, and the loan is repaid in 20 quarterly installments starting from May 25, 2021 until November 25, 2025, and the balance on 31 December, 2024 amounted to 14,153,169 EGP.

Collaterals provided by the company

- Guarantee checks signed by Raya Integration.
- All documents of that facility are signed by Raya Integration and Raya Leasing Company (a subsidiary company) and the lending company as a promissory note for this facility.

The company signed a financial lease contract with one of the financial leasing companies to lease the entire land and build the commercial ground floor in the western administrative building in Galleria 40 building, owned by Raya Company for Building Construction and Management at an amount of 100,000,000 Egyptian pounds, and the loan is repaid in 20 quarterly instalments starting from December 25, 2021 until September 25, 2026, and the loan balance on 31 December , 2024 amounted to 47,540,715 EGP.

Collaterals provided by the company

- Guarantee checks signed by Raya Integration.
- All documents of that facility are signed by Raya Integration and Raya Leasing Company (a subsidiary company) and the lending company as a promissory note for this facility.

The company signed a financial lease contract with one of the financial leasing companies to rent the entire land and build the first administrative floor in the western administrative building in Galleria 40 building, owned by Raya Leasing Company, at an amount of 100,000,000 Egyptian pounds, and the loan is repaid in 20 quarterly instalments starting from January 15, 2022 until October 15, 2026, and the loan balance on 31 December, 2024 amounted to 53,198,168 EGP.

Collaterals provided by the company

- Guarantee checks signed by Raya Holding.
- All documents of that facility are signed by Raya Integration and Raya Leasing Company (a subsidiary company) and the lending company as a promissory note for this facility.

The company signed a financial lease contract with one of the financial leasing companies to rent the entire land and build the second and third floors in the western administrative building in Galleria 40 building, owned by Raya Leasing Company, at an amount of 150,000,000 Egyptian pounds, and the loan is repaid in 20 quarterly instalments starting from January 25, 2022 until October 25, 2026, and the balance on 31 December, 2024 reached 79,289,778 EGP.

Collaterals provided by the company

- Guarantee checks signed by Raya Holding.
- All documents of that facility are signed by Raya Holding and Raya Leasing Company (a subsidiary company) and the lending company as a promissory note for this facility.

The company signed a financial lease contract with one of the financial leasing companies to rent the entire land and build the second floor above the ground and basement, in addition to an area of 5,223 m of the total flat of the middle basement floor in the eastern administrative building in Galleria 40 building, owned by Raya Leasing Company, at an amount of 122,792454 Egyptian pounds, and the loan is repaid in 20 quarterly instalments starting from March 5, 2022 until December 5, 2026 The loan balance on 31 December , 2024 was 65,447,555 EGP.

Collaterals provided by the company

- Guarantee cheques signed by Raya Holding Company.
- All the papers of this facility are signed by Raya Holding Company and Raya Leasing Company The financing company (subsidiary) and the lending company act as a promissory note for this facility.

The company signed a financial lease contract with one of the financial leasing companies to finance the completion of the administrative building of Raya Holding Group of Companies for Financial Investments in Sixth of October City in the amount of 150,000,000 Egyptian pounds, and the loan is repaid in 60 monthly instalments starting from September 3, 2022 until August 3, 2027 the loan balance on 31 December, 2024 amounted to 99,834,197 EGP.

Collaterals provided by the company

- Promissory note in favour of the lender submitted by Raya Systems Company (subsidiary).
- All papers of this facility are signed by Raya Systems Company (a subsidiary) and the lending company serves as a promissory note for this facility.

The company signed a financial lease contract with one of the financial leasing companies to lease the entire land and build the basement, which has an area of 5,223 m of the total flat floor of the middle basement floor in the eastern administrative building in Galleria Building 40, owned by Raya Leasing Company, for an amount of 149,095,661 EGP, and the loan is repaid in 20 quarterly instalments starting from December 27, 2022 until September 27, 2027 The loan balance on 31 December , 2024 amounted to 104,196,057 EGP.

Collaterals provided by the company

- Guarantee cheques signed by Raya Holding Company.
- All papers of this facility are signed by Raya Holding Company, Raya Leasing Company (a subsidiary) and the lending company as a promissory note for this facility.

The company signed a financial lease contract with one of the financial leasing companies to lease the first administrative floor in the northern administrative building, with an area of 2,250 m in Galleria 40 building, owned by Raya Lease Company, at an amount of 150,000,000 Egyptian pounds, and the loan is repaid in 60 quarterly instalments starting from June 30, 2023 until April 30, 2028, and the loan balance on 31 December, 2024 amounted to 114,152,312 EGP.

Collaterals provided by the company

- Guarantee cheques signed by Raya Holding Company.
- All the papers of this facility are signed by Raya Holding Company and Raya Leasing Company The financing company (subsidiary) and the lending company act as a promissory note for this facility.

The company signed a financial lease contract with one of the financial leasing companies to finance the completion of the administrative building of Raya Holding Group of Companies for Financial Investments in Sixth of October City in the amount of 200,006,069 Egyptian pounds, and the loan is repaid in 60 monthly instalments starting from November, 2024 until October, 2029 the loan balance on 31 December, 2024 amounted to 185,771,990 EGP.

Collaterals provided by the company

- Promissory note in favour of the lender submitted by Raya Systems Company (subsidiary).
- All papers of this facility are signed by Raya Systems Company (a subsidiary) and the lending company serves as a promissory note for this facility.

(2). Raya for construction and building managements

The company has signed a financial lease contract with one of the financial leasing companies in order to rent the entire land and build the second and third floors above the ground in the eastern administrative building B in Galleria 40 building, owned by Raya Construction and Building Management Company in the amount of USD 10,000,000, and the loan is repaid on 20 Quarterly instalments starting from February 20, 2020 until November 20, 2024. The loan balance on 31 December 2024 amounted to 0 USD, equivalent to 0 EGP.

(3). Raya Restaurants Company

On March 4, 2014, the company concluded a credit facility contract with a bank for an amount of EGP 19,000,000 for a period of six years after the end of the grace period of 9 months, starting from April 29, 2014 until October 1, 2019 and the loan balance reached EGP 10,640,684 as at December 31, 2018 (EGP 15,200,642 as at December 31, 2017) excluding interest as it is deducted from the company's current account with the bank monthly). The principal of the loan will be repaid as of 1 January 2017 for 58 months. It was agreed with the Bank to extend the grace period for another year to end on December 31, 2017, and that the loan will be repaid after the end of this period for a period ending on November 1, 2021.

On March 15, 2020, the company in accordance with the initiative of the Central Bank regarding the postponement of payment dues scheduled for banks for a period of 6 months ending on September 15, 2020, and the interest of the periods due was capitalized to the principal of the loan. The loan balance stood at 14,393,213 as at 31 December 2020 and is deducted from the current account regularly. The loan balance as at 31 December 2024 amounted to 0 EGP.

(4). Raya Foods

Raya Foods Company signed a financial lease contract with one of the financial leasing companies with a total amount of 80,950,000 Egyptian pounds, equivalent to 5,000,000 US dollars, for a period of six months, including a grace period of 180 days, and the balance on 31 December, 2024 amounted to 14,779,129 Egyptian pounds, equivalent to 290,413 USD.

In 2021, on October 30, 2022, Raya Food Company applied the new Egyptian Accounting Standard No. (49) - Leasing Contracts and a sale contract was signed with re-lease on the land and buildings classified with the item (fixed assets), and the re-rented money amounted to 96,635,776 EGP and a down payment of 9,663,578.00 Egyptian pounds, provided that the quarterly rental value An amount of 5,631,450 EGP for a period of five years starting from October 31, 2022 to July 25, 2026 Due to the company's right to repurchase and the customer's failure to obtain control over the asset (lessor), the sale transaction with re-lease has been classified as financing in accordance with paragraphs (66b) to (68b) of the appendix of the new Egyptian standard No. (48), which resulted in the original rent amount of 33,169,319 in Egyptian pounds, and the instalments are loaded with rental returns, and the returns are evaluated according to the corridor price.

It was agreed on a medium-term loan from a bank, which agreed to grant the company various credit facilities worth 50,500,000 only fifty million five hundred thousand EGP for nothing but divided into two sections - in addition to the interests and expenses granted in the form of medium-term financing to be used in the import of machinery and new equipment for the production line and construction work for the new line and to ensure the payment of this loan and its interests it was agreed that the company will arrange a mortgage on the movables subject to the contract, which are some machines and production lines and the equipment that will be classified within fixed assets item.

The first section with a maximum amount of 1,500,000 US dollars (only one million five hundred thousand US dollars only) not exceeding the equivalent in Egyptian pounds amount of 25,500,000 Egyptian pounds (only twenty-five million five hundred thousand Egyptian pounds only).

The second section with a maximum amount of EGP 25,000,000 (only twenty-five million Egyptian pounds only) The withdrawal currency is the Egyptian pound and/or US dollar depending on the user segment. The loan period is five years after a period and the use of twelve months, starting from the date of signing the contract and ending on the maturity date of the last instalment of the loan payment, and the loan is paid in 20 quarterly instalments and the interest is paid monthly on 31 December, 2024, the amount of 29,246,011 EGP, equivalent to 574,691 USD.

(5). Raya for Electronics

The company signed a financial lease contract with one of the financial leasing companies to rent a branch of Raya Electronics Company for an amount of 30,312,360 EGP, and the loan is repaid in 20 quarterly instalments starting from February 25, 2019 until June 25,2028 The loan balance on 31 December, 2024 amounted to 14,152,111 EGP The company signed a financial lease contract with one of the financial leasing companies to lease a branch of Raya Distribution Company for an amount of 67,500,000 EGP and the loan is repaid in 20 quarterly installments starting from April 15, 2022 until April 15, 2027 the loan balance on 31 December ,2024 amounted to 44,920,600 EGP The company has signed a finance lease contract with one of the financial leasing companies to rent a branch of Raya Electronics in the amount of 12,258,675 Egyptian pounds, and the loan is repaid in 20 quarterly instalments starting from February 25, 2019 until November 25, 2023. 31 December, 2024, an amount of 9,919,695 EGP.

(6). Raya Distribution

The company signed a finance lease contract with one of the financial leasing companies to lease a branch of Raya Distribution Company for an amount of 44,082,675 Egyptian pounds, and the loan is repaid in 20 quarterly instalments starting from July 27, 2020 until April 27, 2025, and this loan balance reached on 31 December, 2024 the amount of 33,019,326 EGP.

The company signed a short-term loan with one of the financing companies on 8-September-2023 in the amount of 52,500,027 EGP, and the loan is repaid after five months on February 29, 2024 and the interest is calculated monthly, and the loan balance on 31 December, 2024 amounted to 53,397,704 EGP.

The company signed a short-term loan with a financing company (Egypt Factors) in September 2024 for an amount of EGP 88,660,000. The loan is to be repaid in instalments over four months, with interest calculated monthly. The loan balance as of 31 December, 2024, is EGP 88,660,000.

The company signed a short-term loan with a financing company in September 2024 for an amount of EGP 30,708,676. The loan is to be repaid in instalments over three months, with interest calculated monthly. The loan balance as of 31 December, 2024, is EGP 30,708,676.

The company signed a short-term loan with a financing company in September 2024 for an amount of EGP 122,706,291. The loan is to be repaid in instalments over three months, with interest calculated monthly. The loan balance as of 31 December, 2024, is EGP 122,706,291.

The company signed a loan with a Bank in November 2024 for an amount of 183,755,308 EGP, equivalent to 3,610,833 USD. and the loan is repaid in quarterly instalments starting from November 30, 2024 until April 30, 2027, with interest rate 8.5% and this loan balance reached on 31 December, 2024 amount of 183,755,308 EGP, equivalent to 3,610,833 USD.

(7). Raya Contact centre

Raya Contact Center Services Company signed a loan contract with a bank with a total amount of USD 10,000,000 for a period of five and a half years, including a grace period for repayment of a period of six months, starting from March 2020 to repay the amounts used from the loan and its interest, and the loan will be repaid in 21 quarterly installments starting from August 2020, and the loan balance on 31 December , 2024 amounted to 48,111,982 EGP equivalent to 945,411 USD.

(8). Aman for Financial Services

The company obtained medium and short-term loans, as shown below:

1- Aman for Financial Services signed a loan contract with a bank with a total amount of 400,000,000 Egyptian pounds for a period of six years, and the loan will be paid in 24 monthly instalments as of November 2023, and the loan balance on 31 December, 2024 amounted to 233,997,623 Egyptian pounds.

2- Aman Financial Services Company signed a loan contract with a bank with a total amount of 100,000,000 Egyptian pounds for a period of six years, and the loan will be paid in 24 monthly instalments as of October 2023, and the loan balance on 31 December, 2024 amounted to 17,229,196 Egyptian pounds.

3- Aman Financial Services Company signed a loan contract with a bank with a total amount of EGP 15,000,000 for a period of 24 months, and the loan balance on 31 December, 2024 amounted to EGP 1,574,034.

4- Aman Financial Services signed a loan contract with a bank with a total amount of EGP 15,000,000 for a period of 24 months, and the loan balance as of 31 December, 2024 amounted to EGP 148,072.

5- Aman Financial Services Company signed a loan contract with a bank with a total amount of EGP 50,000,000 for a period of 24 months per draw, and the loan balance on 31 December, 2024 amounted to EGP 19,040,555.

6- Aman Financial Services Company signed a loan contract with a bank with a total amount of 125,000,000 Egyptian pounds for a period of two years, and the loan will be paid in 18 monthly instalments as of May 2022, and the loan balance on 31 December, 2024 amounted to 21,270,943 Egyptian pounds.

7- Aman for Financial Services has signed a loan contract with a bank with a total amount of 300,000,000 Egyptian pounds for a period of two years, and the loan will be paid in 24 monthly instalments as of August 2022, and the loan balance on 31 December, 2024 amounted to 118,730,181 Egyptian pounds.

8- Aman Financial Services Company signed a loan contract with a bank with a total amount of 50,000,000 Egyptian pounds for a period of two years, and the loan will be paid in 24 monthly instalments as of November 2022, and the loan balance on 31 December, 2024 amounted to 1,293,393 Egyptian pounds.

9- Aman Financial Services Company has signed a loan contract with a bank with a total amount of 50,000,000 Egyptian pounds for a period of two years, and the loan will be paid in 60 monthly instalments as of November 2022, and the loan balance on 31 December, 2024 amounted to 26,262,805 Egyptian pounds.

10- Aman Financial Services Company signed a loan contract with a bank with a total amount of 200,000,000 Egyptian pounds for a period of two years, and the loan will be paid in 24 monthly instalments as of November 2022, and the loan balance on 31 December, 2024 amounted to 1,732,976 Egyptian pounds.

11- Aman Financial Services Company signed a loan contract with a bank with a total amount of EGP 50,000,000 for a period of two years, and the loan will be paid in 24 monthly instalments as of November 2022, and the loan balance as of 31 December, 2024 amounted to EGP 22,897,581.

The average interest rate on credit facilities obtained during the year ended in 31 December 2023 is 1.71% above the price of the Corridor.

(9). Raya Electric Manufacturing Company

The company signed a financial lease contract with one of the financial leasing companies to rent the machinery and equipment of Raya Electric Manufacturing Factory for an amount of 90,218,110 Egyptian pounds, and the loan will be repaid in 7 quarterly installments starting from September 2024 until March 2026, and the loan balance on 31 December, 2024 amounted to 75,194,332 EGP.

(10). Raya Advanced Manufacturing Company

The company has signed a financial lease contract with one of the financial leasing companies for an amount of EGP 50,000,000, and the loan will be repaid in quarterly installments starting from May 2024 until February 2029, and the loan balance on 31 December 2024 amounted to 44,168,419 EGP.

19. Provisons

	31 December 2024 EGP	31 December 2023 EGP
Beginning balance for the year	169,931,660	141,406,483
Charged during the year*	48,552,485	80,217,072
Used during the year	(16,162,452)	(27,023,646)
Provisions no longer required during the year	(11,812,013)	(24,668,249)
	190,509,680	**169,931,660**

* The provided of the provisions was charged to the cost of the activity in the amount of 11,044,386 Egyptian pounds and the remaining amount was charged at the amount of 37,508,098 Egyptian pounds in the statement of profits and losses.

- Balance of provisions related to the parent company and its subsidiaries as follows:

	31 December 2024 EGP	31 December 2023 EGP
Claims provision	49,359,983	40,680,723
Warranty provision	517,267	517,267
Other provision	93,991,093	82,092,333
Provision for acquisition of a subsidiaries	46,641,337	46,641,337
	190,509,680	**169,931,660**

20. Accounts and notes payable

	31 December 2024 EGP	31 December 2023 EGP
Accounts payable	6,143,367,058	3,897,235,860
Notes payable	2,951,933,954	908,471,189
	9,095,301,012	**4,805,707,049**

21. Accrued expenses and other credit balances

	31 December 2024 EGP	31 December 2023 EGP
Accrued expenses	1,614,863,599	1,106,197,433
Unearned revenues and subscriptions	2,012,737,601	2,093,842,679
Customers down payments	4,986,853,715	1,756,648,849
Creditors – Consumer Finance	370,428,635	272,767,581
Other credit balances	894,311,442	454,596,718
	9,879,194,992	**5,684,053,260**

22. Bank overdraft

(A). Bank overdraft - current portion

	31 December 2024 EGP	31 December 2023 EGP
Raya Distribution Company	1,806,627,833	1,695,786,731
Raya Integration Company	706,991,739	1,007,472,675
Raya Holding Company for Financial Investments	56,128,283	44,452,215
Raya Advanced Manufacturing Company	163,229,327	130,111,137
Raya Electronics Company	1,140,572,610	1,028,024,975
Best Service Company	27,869	27,869
Raya for Data Centres Company	8,878,631	10,497,134
Raya Foods Company	999,854,325	649,880,990
Raya Contact Centres Company – Poland	1,297,144	1,600,262
Raya Algeria Company	361,923	361,923
Aman for Financial Service	233,328,335	444,013,519
Aman for Micro Finance	3,445,776,722	3,101,798,362
Ostool For Land Transportation	19,217,096	53,874,229
Egypt international communication company	568,205,117	243,420,656
Raya Food & Beverage Company	58,000,000	19,568,908
Raya Electric Company	28,099,010	-
Aman for Consumer Finance Company	79,205,425	-
Aman for Electronic Payments Company	14,453,851	-
	9,330,255,240	**8,430,891,585**

(B). Credit facilities - non-current portion

	31 December 2024 EGP	31 December 2023 EGP
Aman for Micro Finance	1,163,984,767	697,255,346
	1,163,984,767	**697,255,346**

The subsidiaries obtained credit facilities guaranteed by Raya Holding Company for Financial Investments from several banks, and the interest rate for the local currency ranges from 29 % to 30.75 % and for foreign currency between 7% to 11%.

23. Dividends payable

	31 December 2024 EGP	31 December 2023 EGP
Dividends Payable – Employees	1,008,504	36,267,727
	1,008,504	**36,267,727**

24 A. Revenues according to type:

	31 December 2024 EGP	31 December 2023 EGP
Transportation service revenue	2,016,715,500	1,185,583,966
Supplies, and Installations revenue	10,630,994,240	6,749,213,336
Call Centre service revenue	2,491,885,298	1,922,535,758
Investment property revenue	184,124,381	189,379,383
Restaurant revenue	204,495,703	147,137,946
Non-bank financial services revenue	3,072,068,533	1,878,193,959
Manufacture, and export revenue	2,149,664,781	1,341,792,949
Canned foods revenue	1,645,397,346	1,089,634,662
Vehicles manufacturing revenue	1,368,265,054	793,269,184
Electrical appliances manufacturing revenue	259,343,076	161,303,298
Other revenues	4,000,000	2,500,000
	45,119,062,433	**31,295,348,778**

24 B. Revenues according to currency:

	31 December 2024 EGP	31 December 2023 EGP
Revenues in Local currency	32,740,983,926	23,803,989,739
Revenues in Foreign Currency	12,378,078,507	7,491,359,039
	45,119,062,433	**31,295,348,778**

25. Cost of revenues

	31 December 2024 EGP	31 December 2023 EGP
Cost of martials used in the production	2,178,085,804	1,483,602,916
Devices and goods distribution cost	20,120,276,165	14,479,297,854
Supplies and Installations Cost	9,766,361,005	6,397,126,837
Transportation service cost	1,477,259,031	895,805,968
Salaries and wages	1,738,597,916	1,306,365,223
Fixed assets deprecation, Intangible assets and investment property	330,544,600	279,920,845
Finance cost	55,828,989	46,524,158
Other Direct Cost	32,637,108	28,380,094
	35,699,590,618	**24,917,023,895**

26. Income tax

	31 December 2024 EGP	31 December 2023 EGP
Current income tax	(701,887,878)	(329,754,799)
Deferred income tax	(116,972,626)	(35,936,154)
	(818,860,504)	**(365,690,953)**

27. Related party transactions

Related parties represent in associated companies, major shareholders, directors and key management personnel of the Company, and entities controlled, jointly controlled or significantly influenced by such parties. Pricing policies and terms of these transactions are approved by the boards of directors, and compensation contracts had been approved at general assembly meeting.

28. Treasury shares

On June 10, 2022, the Board of Directors approved the purchase of treasury shares for a period of one year within the limits of 60,000,000 (sixty million Egyptian pounds), which represents about 1.45% of the company's total shares.

The balance of treasury shares as of 31 December 2023 amounted to EGP 7,868,548 for 3346306 shares.

Procedures are being taken to execute those shares in accordance with the law, and Form 48 has been prepared to proceed with the procedures for calling for the extraordinary general assembly of the company to approve the execution of shares and reduce the capital.

on May 12, 2024 the extraordinary general assembly was held and approval of the execution of treasury shares with 3346306 shares by reducing the capital by 1,673,153 EGP.

The Extraordinary General Assembly was approved on 4 June 2024, and the company's capital was decreased by 1,673,153 EGP to become 1,070,324,442 EGP after the reduction and charged to the accumulated losses by the amount of EGP 6,195,395, and it was noted in the company's commercial register on 9 June 2024.

On 27 May 2024, the Board of Directors approved the company's purchase of treasury shares in the amount of EGP 10,000,000 million. And that for a period of one year within the limits of the prescribed legal percentage and the use of part or all of those shares to finance the company's share-based compensation.

During the year 2024 treasury shares was purchased 4,933,999 share amounts to 9,876,132 Egyptian pounds.

The balance of treasury shares during the financial period ended at 31 December 2024 amounted to 2760000 shares with an amount of 4,883,071 Egyptian pounds after allocating 2,173,000 shares for the Share based compensation amounting to EGP 4,993,061.

29. Segement reporting

Period Ended 31 December 2024	Trade and distribution sector	Information technology sector	Call centers sector	Finance lease sector	International services sector	Land Transportation sector	Restaurants sector	Non-Bank Financial Services sector	Manufacturing & export sector	canned foods sector	Vehicles Manufacturing sector	Electrical appliances manufacturing sector	Securitization Sector	Other activities	Eliminations	Consolidated
	EGP	EGP	EGP	EGP	EGP	EGP	EGP	EGP	EGP	EGP	EGP	EGP	EGP	EGP	EGP	EGP
	Thousand	Thousand	Thousand	Thousand	Thousand	Thousand	Thousand	Thousand	Thousand	Thousand	Thousand	Thousand	Thousand	Thousand	Thousand	Thousand
Revenues	18,176,080	10,339,544	2,521,486	184,124	473,427	2,016,715	204,496	6,405,628	2,149,665	1,645,397	1,368,265	259,343	4,000	-	(629,108)	45,119,062
Cost	(16,276,914)	(8,511,468)	(1,253,912)	(90,538)	(270,568)	(1,779,956)	(97,603)	(3,871,273)	(1,926,189)	(942,561)	(1,077,267)	(230,451)	-	-	629,108	(35,699,591)
Depreciation for the Year	(119,457)	(21,385)	(208,305)	(40,509)	(2,189)	(34,761)	(20,781)	(152,924)	(16,121)	(23,690)	(3,674)	(8,675)	-	(16,175)	-	(668,647)
profit for the Year	367,468	1,205,097	345,342	258,120	(654)	46,732	(10,482)	308,900	26,826	115,389	100,852	(3,677)	4,483	(451,213)	(624,640)	1,688,544
Total Assets	**8,786,198**	**11,430,496**	**2,743,870**	**1,071,103**	**430,385**	**2,331,127**	**132,611**	**15,004,286**	**379,299**	**1,906,537**	**826,676**	**573,676**	**10,151**	**5,473,107**	**(12,077,625)**	**39,077,896**
Total Liabilities	**(7,335,953)**	**(9,894,594)**	**(1,788,282)**	**(554,749)**	**(596,719)**	**(2,186,423)**	**(81,091)**	**(12,394,554)**	**(244,972)**	**(1,618,124)**	**(308,395)**	**(307,971)**	**(61)**	**(3,937,041)**	**6,931,195**	**(34,360,357)**

Period Ended 31 December 2023	Trade and distribution sector	Information technology sector	Call centers sector	Finance lease sector	International services sector	Land Transportation sector	Restaurants sector	Non-Bank Financial Services sector	Manufacturing & export sector	canned foods sector	Vehicles Manufacturing sector	Electrical appliances manufacturing sector	Securitization Sector	Other activities	Eliminations	Consolidated
	EGP	EGP	EGP	EGP	EGP	EGP	EGP	EGP	EGP	EGP	EGP	EGP	EGP	EGP	EGP	EGP
	Thousand	Thousand	Thousand	Thousand	Thousand	Thousand	Thousand	Thousand	Thousand	Thousand	Thousand	Thousand	Thousand	Thousand	Thousand	Thousand
Revenues	13,918,310	6,570,609	1,946,152	189,379	311,362	1,185,584	147,138	4,555,372	1,341,793	1,089,635	793,269	161,303	2,500	-	(917,058)	31,295,348
Cost	(12,529,469)	(5,626,615)	(1,109,857)	(85,672)	(183,985)	(982,742)	(75,651)	(2,680,543)	(1,183,342)	(588,717)	(639,697)	(147,791)	-	-	917,058	(24,917,023)
Depreciation and amortization	(101,058)	(13,043)	(168,853)	(36,129)	(992)	(36,871)	(14,700)	(134,694)	(13,309)	(22,080)	(3,466)	(9,872)	-	(14,982)	-	(570,049)
Net profit for the year	239,541	353,862	159,521	47,009	(10,637)	56,934	(35,871)	211,033	16,979	62,849	55,364	(12,575)	534	(75,835)	(627,353)	441,355
Total Assets	**6,472,321**	**6,681,249**	**2,090,212**	**1,008,208**	**297,919**	**1,360,298**	**165,052**	**9,293,139**	**246,022**	**2,638,958**	**373,779**	**387,531**	**8,482**	**4,836,791**	**(8,711,008)**	**27,148,953**
Total Liabilities	**(5,713,937)**	**(6,282,987)**	**(2,300,688)**	**(391,470)**	**(408,552)**	**(1,208,435)**	**(167,019)**	**(7,223,404)**	**(137,587)**	**(1,031,928)**	**(177,696)**	**(118,150)**	**(1,560)**	**(3,342,525)**	**4,280,385**	**(24,225,553)**

30. Other long-term liabilities

Other Long-term liabilities represent value of the end of service benefits for some of Raya group employees, and business insurance.

31. Financing risk reserve

In accordance with the letter from the Egyptian Financial Supervisory Authority dated February 20, 2023, which stipulates the calculation of the depreciation in the value of customer balances according to the requirements of Egyptian Accounting Standard No. (47), regarding the collection thereof in accordance with the provisions of Article (37) of the Board of Directors' Decision No. (173) for the year 2014 and Law (101) for the year 2020, and if the provision for doubtful debts exceeds its collection in accordance with the Authority's decision regarding the provision for depreciation of customer balances recognized in accordance with Egyptian Accounting Standard No. (47), the difference is treated by deducting it from the profit or loss brought forward.

32. Tax situation

Raya Holding Company for Financial Investments and some of its subsidiaries are subject to Egyptian income tax law. The income tax was calculated for each company individually, and the income tax amount shown in the consolidated profit or loss statement for the year ended 31 December 2024 represents the total income tax for the subsidiaries, which are subject to income tax, except other subsidiaries that are exempted from income tax according to law (8) of 1997, as they are established in pursuance of this law, so no income tax was calculated.

33. Financial risk management objectives and policies

a). Foreign Currency Risk

The foreign currency risk is the risk that the value of the financial assets and liabilities and the related cash inflows and outflows in foreign currencies will fluctuate due to changes in foreign currency exchange rates, and the value of monetary assets and liabilities denominated in foreign currencies which are translated using the current exchange rate were as follows:

	31 December 2024 EGP	31 December 2023 EGP
USD	944,065,666	586,881,829
EURO	17,660,676	9,312,797
GBP	12,012,118	43,800,275
AED	148,071,762	28,141,569
SAR	25,411,451	19,631,625

The following tables demonstrate the sensitivity to a reasonably possible change in USD, EUR, AED and SAR exchange rates, with all other variables held constant. The impact on the company's profit before tax is due to changes in the value of monetary assets and liabilities. The company's exposure to foreign currency changes for all other currencies is not material.

	31 December 2024		31 December 2023	
Currency	Change Ratio	The effect in profit before Tax	Change Ratio	The effect in profit before Tax
	%	EGP	%	EGP
USD	10%+	94,406,567	10%+	58,688,183
USD	10%-	(94,406,567)	10%-	(58,688,183)
EUR	10%+	1,766,068	10%+	931,280
EUR	10%-	(1,766,068)	10%-	(931,280)
GBP	10%+	1,201,212	10%+	4,380,028
GBP	10%-	(1,201,212)	10%-	(4,380,028)
AED	10%+	14,807,176	10%+	2,814,157
AED	10%-	(14,807,176)	10%-	(2,814,157)
SAR	10%+	2,541,145	10%+	1,963,163
SAR	10%-	(2,541,145)	10%-	(1,963,163)

b) Credit risk

The group does business with financial institutions with high credit solvency which limiting credit risk.

For the group customers, the Group legal arrangements and documents made at the transaction date reduces credit risk to a minimum, and allowances are necessary to mitigate the risk of default in payment by the customer for each individual case.

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations. The Company is exposed to credit risk principally from its Accounts and notes receivables, Prepaid expenses and other debit balances, due from related parties, and from its financial activities, including deposits with banks and financial institutions.

Trade and notes receivables

The Company has entered into contracts with customers. The Company is exposed to credit risk in respect of customers due amounts. In addition, due balances are monitored on an ongoing basis with the result that the Company's exposure to bad debts is not significant.

The Company's exposure to credit risk is influenced mainly by the individual characteristics of each customer. The demographics of the Company's customer base, including the default risk of the industry and country, in which customers operate, has less influence on credit risk. The Company earns its revenues from a large number of customers.

Other financial assets and cash deposits

With respect to credit risk arising from the other financial assets of the Company, which comprise bank balances and cash on hand, financial assets at amortised cost, the Company's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these assets.

Credit risk from balances with banks and financial institutions is managed by local Company's treasury supported by the Parent Company. The Company limits its exposure to credit risk by only placing balances with international banks and local banks of good repute. Given the profile of its bankers, management does not expect any counterparty to fail to meet its obligations.

Due from related parties
Due from related parties relates to transactions arising in the normal course of business with minimal credit risk, with a maximum exposure equal to the carrying amount of these balances.

c). Interest rate risk
Interest rate risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company's exposure to the risk of changes in market interest rates relates primarily to the Company's obligations with floating interest rates and interest-bearing time deposits.

Interest on financial instruments having floating rates is re-priced at intervals of less than one year.

The risk of interest in the changes in interest rates which may have an adverse effect on the business results. The company's total liabilities from loans and credit facilities from banks as of 31 December 2024 are EGP 14,083,771,776 (31 December 2023 EGP 12,788,285,680) and value of related interest charged during the period ended 31 December 2024 was EGP 1,676,784,852 (31 December 2023 EGP 1,137,512,475), Charged interest was classified as finance cost in profit or loss statement. The company management is always working to get better borrowing terms available in the market.

	31 December 2024		31 December 2023	
	Change in rate	Effect on profit before tax EGP	Change in rate	Effect on profit before tax EGP
Financial asset	+1%	5,174,095	+1%	3,468,313
	- 1%	(5,174,095)	- 1%	(3,468,313)
Financial liability	+1%	140,837,718	+1%	127,882,857
	- 1%	(140,837,718)	- 1%	(127,882,857)

d). Liquidity risk
Liquidity risk is the inability of the company to repay its obligations under the contractual terms with others.

The company's management on a regular basis to make sure of the availability of the necessary liquidity to pay obligations when due without incurring losses or risk the reputation of the company.

The company has sufficient cash to repay Batch projected expenditures include financial liabilities expenses.

The table below summarizes the maturity profile of the financial liabilities the company dates based on the contractual undiscounted payments.

Financial liabilities

31 December 2024	Less than 3 Months EGP	From 3 to12 Months EGP	From 1 to 5 years EGP	Total EGP
Loans and finance lease arrangements	421,581,612	843,163,224	811,850,060	2,076,594,896
Short term loans	-	791,432,338	-	791,432,338
Bank overdraft	3,110,085,080	6,220,170,160	1,163,984,767	10,494,240,007
Accrued expenses, dividends payable and other credit balances	6,586,129,995	3,294,073,504	-	9,880,203,499
Right of use long term loans	34,293,883	68,587,766	1,268,449,364	1,371,331,013
Other long-term liabilities	-	-	182,843,383	182,843,383
Accounts and notes payable	3,031,767,004	6,063,534,008	-	9,095,301,012
Income Tax	-	34,427,611	-	34,427,611
Long term notes payable	-	-	141,605,862	141,605,862
Total undiscounted financial liabilities	**13,183,857,574**	**17,315,388,611**	**3,568,733,436**	**34,067,979,621**

Financial liabilities

31 December 2023	Less than 3 Months EGP	From 3 to12 Months EGP	From 1 to 5 years EGP	Total EGP
Loans and finance lease arrangements	204,880,701	741,654,183	1,759,448,291	2,705,983,175
Short term loans	-	614,404,698	-	614,404,698
Bank overdraft	1,700,632,285	6,174,176,245	1,253,338,401	9,128,146,931
Accrued expenses, dividends payable and other credit balances	3,813,547,326	1,906,773,661	-	5,720,320,987
Right of use long term loans	16,368,857	32,737,714	884,655,787	933,762,358
Other long-term liabilities	-	-	121,982,598	121,982,598
Accounts and notes payable	2,953,804,701	1,851,902,348	-	4,805,707,049
Long term notes payable	-	-	20,393,217	20,393,217
Total undiscounted financial liabilities	**8,689,233,870**	**11,321,648,849**	**4,039,818,294**	**24,050,701,013**

e). Capital management

The main purpose of the company's capital management is to ensure that there is a good capital levels to support the business and maximize shareholder benefits. The Company manages its capital structure in light of changes in the conditions of activity. There are no changes occurred in the objectives and policies of the company during the year.

f). Fair value of financial instruments

Financial instruments comprise financial assets and financial liabilities. Financial assets of the company include cash on hand and at banks, fair value investments through profit or loss, accounts and notes receivables, and other debit balances, financial liabilities of the company include other credit balances, accounts and notes payable, loans, and credit facilities.

Note (2) from the notes to the financial statements accounting policies used to measure and recognize significant financial instruments and their related income.

Based on the methods used to evaluate the company's assets and liabilities contained in note (2) the fair values of the financial assets and liabilities are not materially different from their carrying value at the closing date of financial position.

34. Contingent liabilities

The value of letters of guarantee issued by the banks of the subsidiaries in Favour of third parties on 31 December , 2024 amounted to 7,739,849,013 Egyptian pounds (December 31, 2023 amounted to 5,112,055,307 Egyptian pounds) and the uncovered part as of 31 December , 2024 amounted to 7,423,545,770 Egyptian pounds (December 31, 2023 amounted to 4,796,698,054 Egyptian pounds) and the covered part of 316,303,243 Egyptian pounds was included under prepaid expenses and other debit balances (31 December 2023 amount 315,357,254 Egyptian pounds) Note (14).

35. Significant matters

A. On march 3, 2024 in accordance with prime minister resolution No. 636 of 2024, amendments were issued to the following Egyptian accounting standards:

(1) Egyptian Accounting Standard No. (13) Effects of changes in foreign currency exchange rates.
(2) Egyptian Accounting Standard No. (17) Standalone Financial Statements.
(3) Egyptian Accounting Standard No. (24) Real Estate Investment.

The company is studying the impact of applying these amendments to the financial for the year 2024.

B. On March 6, 2024, the Central Bank of Egypt issued a decision to allow the exchange rate of the Egyptian pound to be determined according to market mechanisms, and the Central Bank decided to raise interest rates by 600 basis points, equivalent to 6%, to reach levels of 27.25%.

C. Foreign currency translation differences

On 23 May 2024, the Prime Minister's Decree No. 1711 of 2024 was issued amending some provisions of the Egyptian Accounting Standards - Annex (E) of the Egyptian Accounting Standard No. (13) amended 2024 "The effects of changes in foreign exchange rates" in order to develop an optional special accounting treatment through which the effects of moving the foreign exchange rate can be dealt with on the financial statements of the entity whose dealing currency is the Egyptian pound. This optional special accounting treatment issued Annex shall not be considered an amendment to the amended Egyptian Accounting Standards currently in force, beyond the time period of validity of this Appendix.

The first treatment: Assets financed with liabilities in a foreign currency:

An entity that, before the date of moving the exchange rate, to acquire fixed assets and / or real estate investments and / or exploration and valuation assets and / or Intangible assets other than goodwill (funded by foreign currency liabilities), To make a Recognition in the cost of those assets the currency differences resulting from re-translation of the existing commitment balance related of these obligations at the end of march 6,2024 or at the end of the day of the closing date. The entity can apply this option for each asset separately, and the adjusted net cost should not exceed the recoverable value of the asset, which is measured in accordance with the requirements of Egyptian Accounting Standard No. (31) Modified "Impairment of Assets".

Second treatment: foreign exchange differences:

An exception from the requirements of paragraph No. "28" of the modified Egyptian Accounting Standard No. (13) "The Effects of Changes in Foreign Exchange Rates" for recognizing currency differences, an entity whose business results have been affected by the net profit or loss of currency differences as a result of moving the exchange rate of foreign currencies can recognize the items of other comprehensive income the debit and credit currency differences resulting from the re-translation of the balances of items of a monetary nature that existed on 6 March 2024 using the closing price on the same date deduct from it any currency translation differences that have been recognized in the cost of assets in accordance with the first treatment of this Appendix, considering that such differences are primarily due to exchange rate changes.

The amount of currency differences arising on the re-translation of monetary items, which were presented in other comprehensive income, is recognized in the profit or loss carried at the end of the same financial period to apply the accounting treatment in this appendix.

The group has applied the first and second treatments to this supplement and the result of the application is as follows:

	31 December 2024 EGP	31 December 2023 EGP
Fixed assets	32,490,635	40,527,338
Right of use assets	84,755,200	40,928,672
Foreign currency translation through other comprehensive income	(89,688,562)	(130,701,371)
Deferred income tax	20,179,926	29,407,808
	47,737,199	**(19,837,553)**

D. On October 23, 2024, Prime Ministerial Decision No. 3527 of 2024 was issued, adding a new accounting standard, No. 51 "Financial Statements in Hyperinflationary Economies", to the Egyptian accounting standards to address hyperinflationary economies for any entity that accounting currency is in a high-inflation economy. The aim of Egyptian Accounting Standard No. 51 is to adjust financial statements to reflect current purchasing power, providing a more accurate and objective picture of the financial position and performance of the entity. The standard applies to financial statements prepared in the currency of a hyperinflationary economy, whether the statements are standalone or consolidated. This includes parent companies and subsidiaries operating under the same economic conditions. The classification of economic transactions as hyperinflationary is studied based on the characteristics of the economic environment, which include, but are not limited to:

- Most of the population prefer to keep their wealth in non-monetary assets or in a relatively stable foreign currency.
- The general population measures monetary amounts in the local currency in terms of a relatively stable foreign currency, and prices may be quoted in that foreign currency.
- The cumulative inflation rate over the past three years approaches or exceeds 100%.

The required amendments cover all components of financial statements, such as the balance sheet, comprehensive income statement, and cash flow statement, which must be presented in a unit of measurement that is current at the end of the period. This standard takes effect on October 24, 2024, with the start and end dates of the financial period(s) for which this standard must be applied to be determined by a decision of the Prime Minister or his delegate.

The standard requires the use of a general price index to measure changes in purchasing power, where assets, liabilities, expenses, and revenues are adjusted according to this index. The Chairman of the Financial Regulatory Authority, after coordination with the Central Bank of Egypt and the Ministry of Finance, issues a decision to determine the appropriate index to be used when applying this standard to the local currency. This procedure contributes to increasing the comparability between different financial periods, aiding in more informed investment and managerial decisions. Additionally, the standard requires disclosure of the adjustment method and any personal estimates or judgments made to ensure transparency. It should also clarify how inflation affects the items in the financial statements.

There is no impact on the consolidated financial statements for the period ending on December 31, 2024.

AUDITOR'S REPORT

▶ TO THE SHAREHOLDERS OF RAYA HOLDING COMPANY FOR FINANCIAL INVESTMENTS (S.A.E)

Report on the interim standalone financial statements.

We have Audited the accompanying standalone statement of financial position of Raya Holding for Financial Investments (S.A.E.) which comprise the standalone statement of financial position as of 31 December 2024, and the standalone statements of profit or loss, comprehensive income, changes in equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes.

Management's responsibility for the consolidated financial statements

These standalone financial statements are the responsibility of the Company's Management, as Management is responsible for the preparation and fair presentation of the standalone financial statements in accordance with Egyptian Accounting Standards and applicable Egyptian laws. Management responsibility includes designing, implementing and maintaining internal control relevant to the preparation and fair presentation of standalone financial statements that are free from material misstatement, whether due to fraud or error. This responsibility also includes selecting and applying appropriate accounting policies and making accounting estimates that are reasonable in the circumstances.

Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Egyptian Standards on Auditing and in the light of relevant Egyptian laws and Regulations. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance that the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the standalone financial statements. The procedures selected depend on the auditor's professional judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the standalone financial statement.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on these Consolidated financial statements.