

## Our Company

As a distinguished investment company with a robust international footprint, Raya Holding has experienced remarkable growth driven by a resilient business model. We strategically capitalize on high-growth sectors, positioning ourselves at the forefront of economic advancement. Publicly listed on the Egyptian Exchange (EGX) since 2005, we have expanded our presence to key markets including Saudi Arabia, UAE, Bahrain, Poland, Nigeria, and Tanzania. Our global customer base is supported by over 18,000 highly skilled employees who are integral to our success.

Raya Holding operates through a diversified portfolio of 11 companies, strategically positioned across high-growth sectors of the regional economy. Our investment portfolio is segmented into:

## Our Core Values



Excellence



Teamwork



Customer Focus



Respect for People

## Portfolio Companies

Retail & Distribution	Manufacturing	Fintech	Technology & Infrastructure	Business Process Outsourcing	Hospitality	Logistics
Raya Trade Raya FMCG	Raya Electric Raya Foods Raya Auto	Aman Holding	Raya Information Technology (RIT)	Raya Customer Experience (RCX)	Raya Smart Buildings Raya Restaurants	Ostool

## Key Facts FY2024



Revenue  
EGP 45.1 Bn  
44% YoY Growth



Net Profit Before Minority  
EGP 1.9 Bn  
4.2% NPM  
237% YoY Growth



Gross Profit  
EGP 9.4 Bn  
GPM 20.9%  
48% YoY Growth



Company presence across 4 continents



EBITDA  
EGP 4.9 Bn  
10.8% EBITDA Margin  
52% YoY Growth

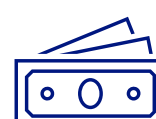


Approximately 19,000 employees across the whole group

## Revenue Contribution by Currency



Local 73%



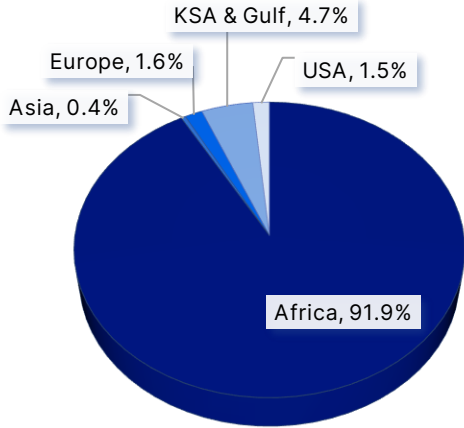
Foreign 27%

Foreign Currency Generated by LOBs

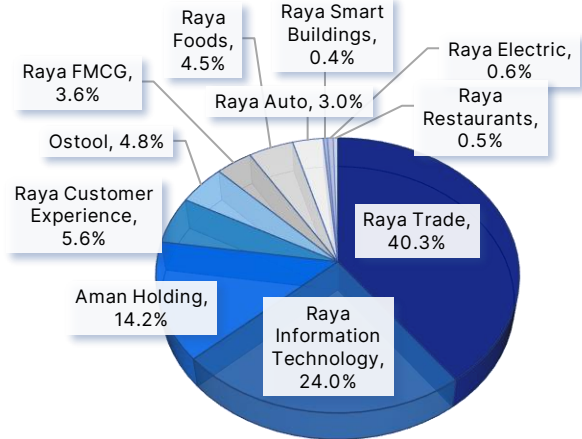
- RIT
- RCX
- Foods

## Revenue Breakdown

### Revenue by Region



### Revenue Breakdown



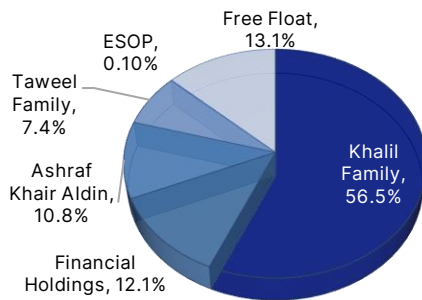
## Our 'Big Four':



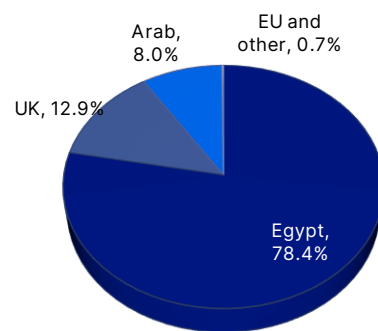
## Our Overseas Investment:



## Ownership Structure



## Shareholders by Geography

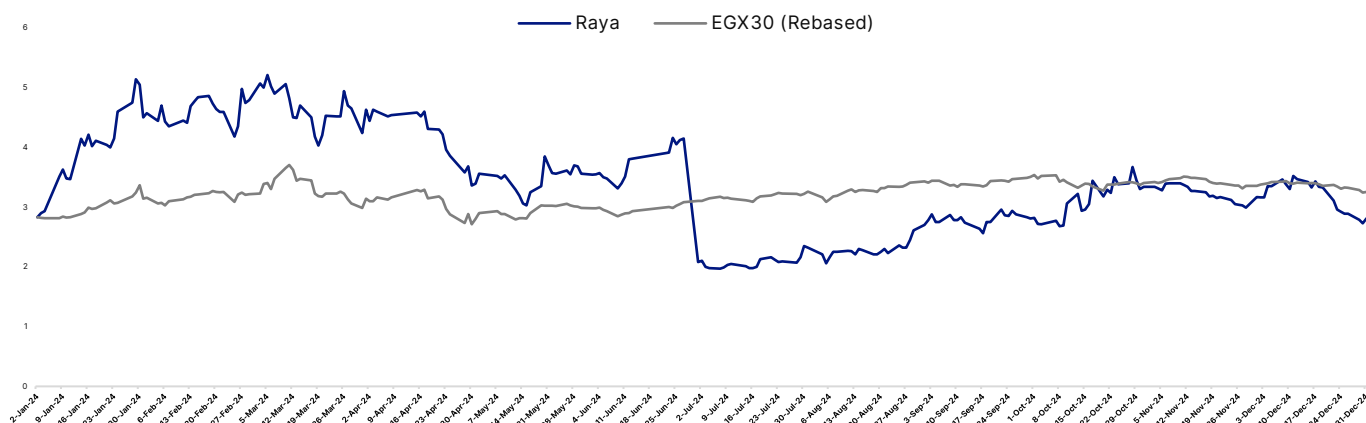


## Raya's Share Performance (RAYA)

October 1<sup>st</sup>, 2024 – December 31<sup>st</sup>, 2024

RAYA Performance	-1.40%
EGX30 Performance	-6.67%
Average Daily Trading Volume	17,945,871
Share Price High / Low	5.21 / 1.97
Number of Outstanding Shares	4,281,297,768
Market Capitalization as of December 31 <sup>st</sup> , 2024 (EGP)	12,030,446,728
Market Capitalization as of December 31 <sup>st</sup> , 2024 (USD)	236,656,767

## Share Price Performance



## Key Financial Figures

EGP Mn	FY2023	FY2024
Revenue	31,295	45,119
Gross Profit	6,378	9,419
SG&A	(3,744)	(5,226)
Depreciation	(570)	(669)
EBITDA	3,202	4,856
Operating Income	2,207	3,745
EBT	930	2,718
Net Income (Loss) before Minority	564	1,899
Net Income (Loss) after Minority	441	1,689
	31-Dec-23	31-Dec-24
Current Assets	22,994	33,927
Cash & Equivalents	3,194	4,012
Non-current Assets	4,155	5,185
Total Assets	27,149	39,112
Short Term Debt	10,398	11,386
Current Liabilities	21,143	30,690
Long Term Debt	2,050	1,976
Non-current Liabilities	3,082	3,671
Total Debt	12,449	13,362
Total Liabilities	24,226	34,360
Working Capital	1,850	3,238
Total Equity	2,923	4,752
Net Cash Flow from Operations	2,715	3,119

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