

## Our Company

Established in 1998, Raya Holding, a leading Egyptian investment company, has become a leader and innovator in multiple sectors. Listed on the Egyptian Exchange (EGX) since 2005, the company has expanded its international presence to markets including Saudi Arabia, UAE, Bahrain, Poland, and Nigeria. The company has investments in 11 portfolio companies across various high-growth sectors in the regional economy.

## Our Core Values



**Excellence**



**Teamwork**



**Customer Focus**



**Respect for People**

## Key Facts 1Q2024



### Revenue

EGP 10.4 Bn  
21% QoQ Growth  
59% YoY Growth



### Net Profit Before Minority

EGP 378 Mn  
3.6% NPM  
4.06x QoQ Growth  
1.24x YoY Growth



### Gross Profit

EGP 2.2 Bn  
GPM 21%  
13% QoQ Growth  
58% YoY Growth



Company presence across  
4 continents



### EBITDA

EGP 1.2 Bn  
12% EBITDA Margin  
22% QoQ Growth  
83% YoY Growth



Approximately 18,000  
employees across the whole  
group

## Revenue Contribution by Currency



Local 74%



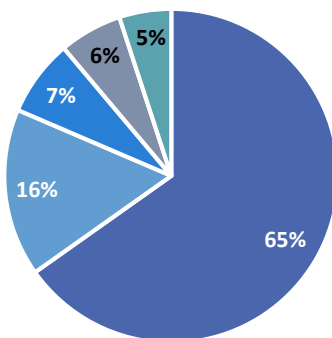
Foreign 26%

Foreign Currency Generated by LOBs

- RIT
- RCX
- Foods

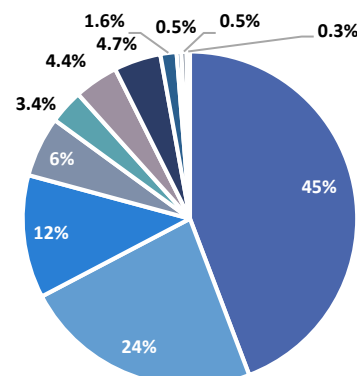
## Revenue Breakdown

### Revenue by Region



- Africa
- KSA and Gulf
- USA
- Europe
- Asia

### Revenue by Lines of Business (LOBs)



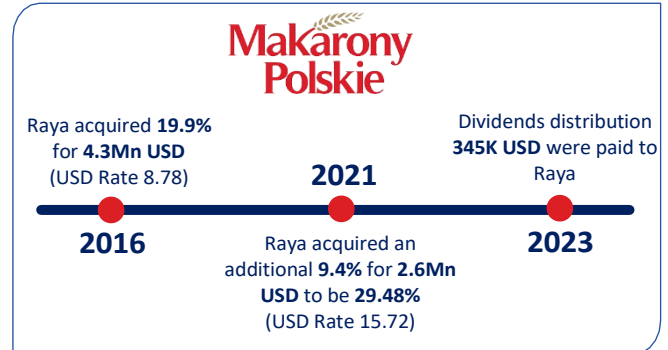
- Trade
- RIT
- NBFS
- RCX
- Raya Foods
- Raya FMCG
- Ostool
- RAM
- RSB
- RE
- Raya Restaurants



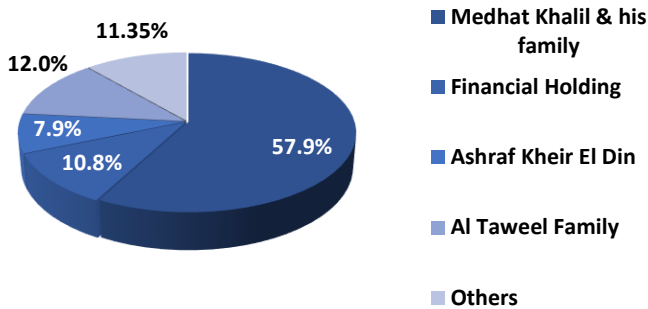
## Our Leading Brands:



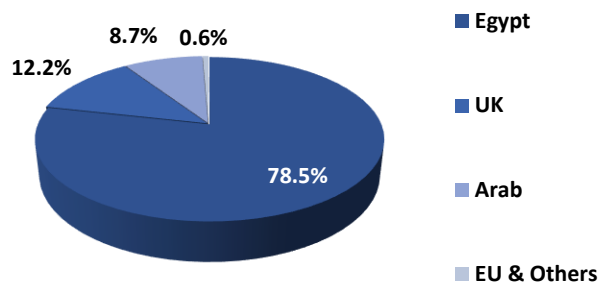
## Our Overseas Investment:



## Ownership Structure



## Shareholders by Geography

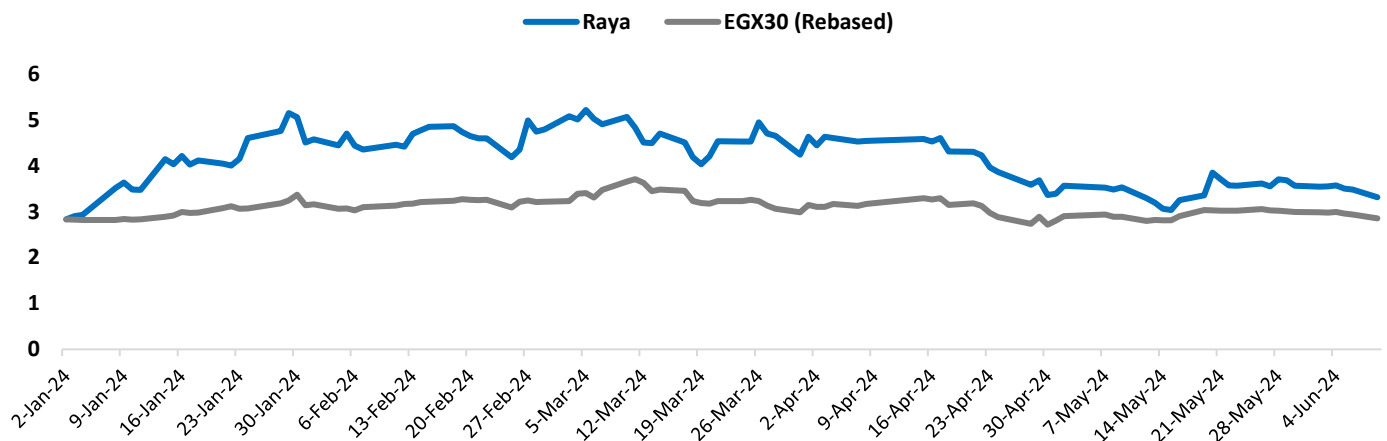


### RAYA Share Performance

January 2nd 2024 – June 9th 2024

RAYA Performance	29.58%
EGX30 Performance	7.00%
Average Daily Trading Volume	5,185,535
Share Price High / Low	5.21 / 2.83
Number of Outstanding Shares	2,143,995,190
<b>Market Capitalization as of April 30th, 2024 (EGP million)</b>	<b>7,096,624,079</b>

## Share Price Performance



## Key Financial Figures

EGP Mn	1Q2023	4Q2023	1Q2024	YoY Growth	QoQ Growth
Revenue	6,547	8,638	10,414	59%	21%
Gross Profit	1,369	1,916	2,162	58%	13%
EBITDA	660	989	1,208	83%	22%
Operating Income	450	683	930	106%	36%
EBT	246	143	572	132%	301%
Net Income (Loss) before Minority	168	75	378	124%	406%
Net Cash Flow from Operations	(17)	2,615	212	(1347%)	(92%)
Net Cash Flow from Investing Activities	(83)	(523)	(68)	18%	87%
Net Cash Flow from Financing Activities	393	2,054	(803)	(304%)	(139%)
Current Assets	19,963	22,994	27,897	40%	21%
Current Liabilities	19,075	21,143	25,029	31%	18%
Working Capital	888	1,850	2,867	223%	55%
Short Term Debt	9,170	10,398	10,803	18%	4%
Long Term Debt	1,641	2,050	2,400	46%	17%
Total Debt	10,810	12,449	13,203	22%	6%
Total Assets	24,010	27,149	32,275	34%	19%
Total Liabilities	21,740	24,226	28,760	32%	19%
Total Equity	2,270	2,923	3,515	55%	20%

For more information visit the website or contact us:

 <https://rayacorp.com/investor-relations/>



[investor\\_relations@rayacorp.com](mailto:investor_relations@rayacorp.com)

Direct: +202 3872 6000

Fax: +202 3872 6001



### Headquarters

26th July Street, Touristic Zone  
6th of October City, Giza, Egypt  
PO: 12568